Srilaxmi Seelam

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**Professional Summary**

9 Years of IT experience in **Salesforce** Testing (Classic and Lightening)and testing CRM systems in **Telecom Domain.**

* Interacting with Project team, Business Team, UAT users, Business analysts and E2E designers.
* Handling the Tier 1 projects which involves more business scope and integrations and mentoring the team members, Projection of daily status, weekly status and dashboards to Project team.
* Involved in Requirement Scoping, Execution, tracking, mentoring team, guiding on Functional and technical aspects. Ability to learn quickly and transfer knowledge to Teams.
* Excellent experience in Requirement Analysis, Functional high level test scenario Preparation, Functional Test Cases and test steps Preparation.
* Planning the Activities based on priority and allocating tasks to Team.
* Extensive experience in Functional, Regression and End to End testing of Salesforce applications and telecom user requirements, logging defects, attending defect calls, follow up’s on issues and User Acceptance Demos to stake holders.
* Hands on experience with **JIRA bug tracking tool and ALM.**
* Familiar on Agile and waterfall models.
* On time assessing and reporting issues, risks, and concerns.
* Proficient in Handling the Integration Projects.
* Certified in ISTQB
* Had good knowledge on QTP
* Established Outstanding Performance, Dedication towards work and Quick Learner
* Accepted challenging work and succeeded in the deliverables with high quality
* Assist Test Manager with testing assignments and reporting up to client management
* Highly self-motivated and directed with an attention to detail and a strong customer service orientation and Experience leading on and offshore teams

**Employment Summary**

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| **Organization** | **Role** | **Year** |
| Capgemini India Pvt Ltd | Senior Consultant | August 2017 to till date |
| Prolifics Corporation Limited | Senior Test Engineer | October 2013 August 2017 |
| TechMahindra Ltd | Software Engineer | May 2011 till September 2013 |

**Technical Skills:**

* Software tools : JIRA,ALM,SQL Developer, Oracle apps,Netsuite
* CRM : Sales force, Cerillion,CPQ
* Database : MySQL
* **Operating Systems** : Windows.

**Education Summary**

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| **Degree and Year** | **University/Institute** | **Major and Specialization** | **Percentage** |
| Bachelor of Engineering 2006-2010) | Swarna Bharathi Institute of Science&Technology | Information Technology | 70 |
| Intermediate from (2004-2006) | Pragathi Junior College | M.P.C | 86  |
| 10th class from(2003-2004) | NRM high school | SSC | 83 |

**Customer Experience Profile**

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| **Client:** VMware  |
| **Domain:** Sales Force |
| Experience: | October 2013 to till date |

**Responsibilities/ Contributions:**

* Attending calls for Requirement Scoping, Execution, tracking, mentoring team, guiding on Functional and technical aspects.
* Planning and monitoring team , allocating tasks on daily basis. and Functional high-level test scenario Preparation, Functional Test Cases and test steps Preparation and execution of Testcases and SIT &E2E test cases.
* Logging defects, attending defect calls, follow up’s on issues and User Acceptance Demos to stake holders.
* Knowledge sharing to Automation and Performance teams and running the automated scripts developed on salesforce applications.
* Interact with and mentor project team members for appropriate technical support and guidance.
* Projection of daily status, weekly status and dashboards to stakeholders.
* Coordination with stakeholders.
* To support BA, involved in functional and technical feasibility analysis.
* Consultation with technical & design team to provide solutions as per the delivery schedules.
* Heading review meetings to monitor progress of the deliverables as per schedule, and ensuring timely completion
* Providing RCA for the UAT defects raised.
* Creating Reports and Dashboards in Salesforce
* Communicating daily and weekly status to Project Team and clients.
* Involved in the preparation of test strategy and weekly steering deck.

**Experience Profile – Key Projects**

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| **Sales Force** | From 08/2013 |
| Customer name: **VMware** Role**: Senior Test Engineer** |
| **Project 1: CPQ**CPQ is the Configure Price Quote and in VMWare we are using CPQ to replace the MODEL N. Vmware usefully used Model N for the revenue calculations and with this CPQ project we are implementing the revenue calculations inside the salesforce.VMware VMStar CPQ selling different Product Volumes is a portfolio of integrated application and user management solutions for VMware Horizon, Citrix XenApp and XenDesktop, and RDSH virtual environments. These solutions take desktop and application environments to the next level by providing radically faster application delivery, unified application and user management, while reducing IT costs drastically. App Volumes Advanced - an integrated application and user management solution for enterprise customers with virtual environments powered by Horizon, Citrix XenApp and XenDesktop, and RDSH.  **Components involved:**Deal -QuotesPricingProductsOrder Management**Project 2: Airwatch Free Trial**Provide options to update FT Information on FT Leads and Accounts. As part of Free Trial/AWEXP FT leads creation in VMStar additional data set need to flow to track FT details. This data set will help in Cross Sell and Upsell on AWEXP/FT Leads. Same Data set needs to reflect on its associated Accounts when the lead is converted. To provide smooth transition of data from leads to account we need to create a new custom object called “Free Trial” with lookup to Leads and Accounts.**Modules involved:**Lead ManagementInformation sync up between Provisioning system & Sales Platform**Project 3:**OrionThe goals of Project Orion involve the full automation of the approval process, an overhauled model for driving partner behavior, an updated incentive model and a streamlined process for partners to manage deal registrations.**Components involved:**Deal RegistrationOpportunity ManagementQuoting Order Management**Project 4**: PPSPThis project includes enhancements to the existing Partner Value Channel Program. PPSP will have a progression to Professional / Enterprise / Premier tiers along with a compelling Invest / Reward framework for partners that are capable of implementing SDDC. For new services partners there will be an online enrollment feature (allowing for enrolled status) via Partner Central to register interest in the program and tier progression. As a result of PPSP, the CIPP Program will be sunset (migration of existing CIPP services partners to PPSP at the appropriate level). There will be a cross-enrollment option for partners (previously in CIPP) into the Solution Provider Program for those intending to resell. **Project 5**: Tahoe Value ChannelVMware plans to enhance and optimize the Partner Experience surrounding doing business with VMware. There is an opportunity to build a Value Channel where Partners are incented to invest and build capabilities around VMware key technologies. The system changes need to enable a consistent approach to all VMware routes, where there is an Enrolled Partner tier and subsequent additional tiers where Partners experience increased requirements and potential rewards. Additionally, the system will need to address changes to Advantage Plus and Solutions Rewards programs as well as new competency programs such as “Elite”. |

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| **Client: Truphone(UK)** |
| **Domain:** Telecom |
| Experience:2.4 | May 2011 to September 2013 |

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| **Telecom** | **May 2011 to September 2013** |
| Customer name: **Truphone(UK)** Role**: Software Engineer** |

**Responsibilities and Contributions**

* Preparing Test Case Scenarios from Requirement Matrix.
* Writing the test cases based on Functional specs and business requirements.
* Identified Test requirements and checked if the test cases were complete enough to test the business functionality.
* Performed End to End manual testing.
* Executing the Test cases and reporting the bugs through defect tracking tool.
* Daily updating the Test case execution status.
* Interacting with the developers and resolving issues.
* Publishing daily status reports during execution.

**Recognitions:**

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| Recognized with a certificate for Expertise in Domain &Cross functional knowledge(FY15-16) |
| Recognized as a SME on Sales functionality |
| Accredited with Race Award for Individual Outstanding Performance (FY16-17) |
| Accredited with Race Award for Outstanding Performance in Orion Project(FY16-17) |
| Accredited with Award for Outstanding Performance in CPQ Project(FY18-19) |

**Personal Details**

Marital Status : Married

Date of Birth : 16-12-1988

Nationality : Indian

Date:

Place: Hyderabad (Srilaxmi Seelam)