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**Aman Sharma  
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**OVERVIEW**

* 2+ years of experience in Salesforce
* Salesforce CPQ Developer with good hands-on experience in CPQ Configurations using out of box Salesforce CPQ tools
* Worked on LWC and Aura Components
* Worked on Pricing & Product Configurations, Contracts, Amendments & Renewals, external configurator using Salesforce CPQ
* Experienced in performing Salesforce to Salesforce Migration
* Hands on experience on DocuSign Configuration
* Highly organized with the ability to meet deadlines and a good team player.

**SKILL SET**

* **OPERATING SYSTEMS:** Windows XP, Windows 7/8
* **CRM:** Salesforce.com
* **LANG/TECH:** Salesforce CPQ**,** Apex, Visualforce, SOQL, SOSL, Apex Triggers, Component Controllers, Custom Objects, Workflow, Reports, Dashboards, JavaScript, CSS, HTML, LWC, Aura
* **DATABASES:** MS SQL Server 2005,
* **TOOLS:** MS Excel 2003/2007/2010, Eclipse 3.4.2, Visual Studio 2008/2010, Data Loader.

**EXPERIENCE**

**Leading provider of IT products and services**

**Role:** LWC Developer

**Description:** Client is a multinational Information Technology Equipment and Services company which offers a diversity of products and services in the area of personal computing, enterprise computing as well as storage products, telecommunications, advanced microelectronics and air conditioning.

**Responsibilities:**

* Interacting with the client to understand business requirements.
* Creating Lightning Web Components as per the client’s requirement.
* Creating Custom Action to call LWC on click of button is QLE.
* Recalculating discounts in LWC for different QuoteLineGroups.
* Creating components for cloning of data related to a QuoteLineGroup which included all Standalone products as well Bundle products.

**Environment: LWC,Aura Components, Apex, Salesforce CPQ, Visualforce, Apex Triggers, Visual Studio Code**

**CPQ Implementation for Digital Marketing for Apartments**

**Role: Salesforce CPQ Developer**

**Description**: This Client offers Google Ads, Social Media Marketing & Reputation Management for the multi-family industry. Clients had a lot of heavy customization within their Salesforce environment using Apex triggers and batches and they wanted to minimize and optimize their customization. The implementation included redesigning of their existing functionalities using Salesforce CPQ.

**Responsibilities:**

* Redesigned their currently implemented, custom-developed Salesforce instance into Salesforce CPQ
* Replaced the heavy customization done by client using Salesforce CPQ tools
* Created Process Builders, Workflows and configured Page Layouts
* Implemented DocuSign and created a trigger to rename the Document sent for signature
* Extensively worked on following Salesforce CPQ features:
  + Product Bundles, Options
  + Price Rules
  + Product Rules
  + Quote Calculator Plugin
  + Quote Templates

**Environment: Force.com, Apex, Salesforce CPQ, Visualforce, Apex Triggers, Visual Studio Code, Process Builder, Workflow Rules**

**CPQ – US-Financial Company**

**Role: Salesforce CPQ Developer**

**Description**: In this project the client wanted to handle and maintain their historical data into Salesforce CPQ. The implementation included migrating their historical data from excel sheets to Salesforce as Contracts and Subscriptions. They had requirements for complex Quote Templates which we managed to make through use of Visualforce Page.

**Responsibilities:**

* Responsible for mapping the business requirements to technical implementations in Salesforce to meet the business rules
* Primarily Developed Price Rules, Product Rules, Bundle Configuration, Quote Templates, Pricing and Discounts, Lookup queries using CPQ tools
* Responsible for handling and maintaining their historical data in Salesforce CPQ using contracts and subscriptions.
* Responsible for Creating and Maintaining the Deployment Documents

**Environment: Force.com, Apex, Salesforce CPQ, Visualforce, Apex Triggers, Visual Studio Code, Process Builder, Workflow Rules**

**EDUCATION**

* (B.E) In (Computer Science) (Savitribai Phule Pune University)