**Contact Details:**

A3/8 Vrundavan Housing Complex New DP Road Kothrud Pune 411038

Mobile: 9004052012 Email: [abhijitag@gmail.com](mailto:abhijitag@gmail.com)

**Summary Of Experience:**

Salesforce.com Technical Evangelist with more than 22 years of work experience in design, development and implementation of ERP/CRM/PIM packaged applications.

|  |  |
| --- | --- |
| Programming Languages | Java, JavaScript, Apex, Python, Baan IV GL, Siebel escript |
| Packaged Applications | Salesforce.com Sales cloud, service cloud, experience cloud, Social studio, BaaN ERP, Siebel CRM, Informatica PIM MDM 360,iServer(Orbus) |
| Operating Systems | Windows, Unix |
| Databases | MySQL, MS SQL Server, Oracle |
| Web Technologies | JavaScript, HTML, CSS |
| Project Management | Offshore Siebel Manager in Big 4 Consulting Company |
| Team Size Handled | 8 |
| Salesforce Skills | Lightning Aura, LWC, Apex, Visualforce, Reports and Dashboards, Data Loader, Data Migration, Integrations with External Systems |

**Education:**

Bachelor of Mechanical Engineering (BE) with 72.90% Distinction

**LinkedIn and Trailhead Profile:**

[https://www.linkedin.com/in/abhijitghanekar](http://www.linkedin.com/in/abhijitghanekar)

https://trailblazer.me/id/abhijitghanekar

**Work Experience:**

**TomTom India Pvt Ltd. Pune Nov-2011-Till Date (Current Job)**

As an Expert Application Engineer responsible for

* Salesforce.com Social Studio Enhancements
* Community designed and developed for TomTom customers
* Price Calculation Engine, Memos and proposals
* Customization and Enhancements for Opportunity Spllit, Price Calculator
* Custom App developed and published on appexchange for integration of  
  Salesforce.com for TomTom Enterprise and Automotive
* Migration from Siebel Sales to Salesforce.com and implementation of  
  Lead Assignment rules automation for sales cloud for TomTom
* Design, Development and Implementation of Interfaces with salesforce.com
* changes and import, export for some business processes  
  Informatica PIM MDM 360 Implementation for TomTom Involved in UI development
* Contract Management Implementation using App cloud
* Integration of Salesforce.com with docusign for contract signing  
  development done in salesforce app cloud
* Contract approval forms and supplier management implementation
* Implementation of TomTom Maps API in salesforce.com to show accounts on Map
* Integration of Sales Cloud with Pardot using REST API

**Magna Infotech – Pune Sep-2011 – Nov-2011**

As a Siebel CRM Consultant Major achievements are

* Siebel Helpdesk and Siebel Sales apps support and enhancements Siebel bug fixing, data loading, change requests design, coding.
* Preparing road map and strategy for Siebel Upgrade POC Siebel upgrade from 7.7 to 8.1.1.5

**Capgemini India Pvt Ltd – Mumbai Oct-2009 – Sep-2011**

As a Manager (M1) major achievements are

* Guiding team members on upgrade process, post upgrade testing, bug fixing, Ownership of email response module for defect fixing, System Testing, Configuration for upgrade from Siebel 7.7 to 8.1.1.5
* Responsible for Initial assessment, planning, preparing upgrade strategy, testing strategy, Tracking defects and weekly status reporting, Code review, Implementing comments from QA review for upgrade from Siebel 7.5 to 8.1.1.3
* Responsible for leading and managing team, Responsible for design, configuration and testing, Preparing weekly project dashboard, Review of data migration mappings and strategy. Siebel 8.1.1 eClinical for a pharma company based in France.
* Responsible for assisting in RFP and proposal preparation activities

## Wipro Technologies – Pune July-2006 – Sep-2009

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As an associate consultant major achievements are

* Responsible for leading data migration team, Design, configuration and batch integration with Documentum. Data Migration for HP and Bihar circles. Integration was done with Documentum to give access to account documents for AIRCEL telecom client, Siebel 8.1.1 eCommunications
* Guiding rookies on technical issues
* Design, Configuration and testing of application for CPNI development,Assisted in POC for product configurator For Alltel Wireless a telecom client, Siebel 8.1.1
* Preparing data migration plan,Installation of Siebel software, system testing, troubleshooting of critical issues, Coordination with offshore team in India For client Johnson Diversey in Racine WI USA, Siebel 6.0.3
* Requirements gathering,Preparing and Review of Technical and functional design documents,Integration testing, Unit Testing. Preparing test cases. For client Pitney Bowes, USA, Siebel 7.5

**Tech Mahindra – Pune June-2005 – July 2006**

As a Senior Technical Associate (Grade 2) responsible for

* Offshore Support and Enhancement team lead for Siebel 7.7 implementation for British Telecom, UK
* Guiding team members on technical issues, system testing and management reporting

**Deloitte Consulting – Mumbai August-2003 – June-2005**

As a Senior Analyst responsible for

* Senior Siebel Configurator for Global implementation of Siebel Field Service 7.0.4 for client Agilent Technologies, USA
* Defect prevention representative for CMM Level 5 implementation at deloitte offshore facility in Mumbai

**Patni Computer Systems Ltd – Pune October 1999 – July 2003**

As a senior software engineer responsible for

* BaaN IV C4 implemenation for FIAT China plant.
* Involved in design, development, testing and implementation of major modules in manufacturing and distribution packages
* BaaN IV b2 to BaaN IV C4 Upgrade for FIAT Automotive client
* Siebel 7.0.4 enhancement and support for GE Tip USA
* Siebel 6.0.3 Development,testing and support for Bose Audio Systems, USA
* BaaN (All versions) India Localization implementation and support for domestic Indian clients of BaaN

Languages: English - Fluent

Certifications:

Sun certified Java 2 Programmer ( 2001 )

Salesforce.com Certified Administrator ( 2015 )

Python for Data Analysis (Simplilearn) (2022)