**Suresh Veeraiya +91 9944842671**

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**Date of birth 30/09/1986**

**Nationality**Indian

**Profile Snapshot:**

**12** **years** of total experience which includes **6.5 years** of experience in Quality role and **6 years** of experience in Product structure Variant configuration team(CAMOS CPQ/SAP VC/INFOR CPQ/Salesforce CPQ) as a VC specialist/ERP Configurator Architect.

**Current Experience**

**Title: ERP Configurator Architect**

Organisation: WITTUR

Team : Variant configuration Team(Salesforce CPQ)

Current Location: Chennai, India

Tenure: June 2020 – till date

**Responsibilities:**

As an Architect, Responsible for developing a product structure for new products using Variant configuration solution on Salesforce CPQ platform.

* Understanding the Product requirements and it modules during the development and mapping them to simplified solution and building a Configuration model based on it, Maintaining Prices in the price book based on the pricelist.
* Analyzing user specifications for workability, completeness and for smooth business flow.
* Developing the product model, participating in the daily scrum call and interact with scrum master about the progress of the development/barriers to proceed the same.
* Proposed lot of improvements in the working environment to make easy of the developers work.
* Sharing the Best practices learnt in my work with colleagues and helping out to minimize the Manual works.

**Salesforce CPQ Experience:**

* Have complete knowledge on the sales process.
* Opportunity,Account,Contacts
* Created different type of products(Standalone,Subscription & Bundled)
* Option constraint, Product rules, Pricing rules
* Pricing(List, Block, Percentage of Total & Price + Markup)
* Debugging

**Previous Work Experience**

**Title: Variant Configuration Specialist**

Organisation: KONE KTI

Team : Variant configuration Team(CAMOS CPQ/SAP VC)

Current Location: Chennai, India

Tenure: Dec 2015 – June 2020

**Responsibilities:**

As a senior member of the team, Responsible for creating a product structure using Variant configuration solution on Camos platform and ensuring the requirements for Integration with SAP system.

* Collecting all the User requirements like Product details, Configuration specifications, Pricing and Installation related details by discussing with different stake holders.
* Designing a user friendly Configuration model based on the requirement from KTI, Business team, FL’s and incorporating required improvement for the Project.
* Get interacted with other teams of the project for quick solutions and get clarified if there are any doubts.
* Successfully completed the product modeling with an internal testing in Testing Environment to ensure the quality of the solution.
* Created a lot of test scenarios based on the Product model specifications to ensure the quality of the deliverables.
* Giving training and guiding my junior team members in product modeling and sharing the business knowledge to understand the importance of the role and impacts of the work towards the KONE business.
* Preparing reports and presented to project team in the monthly meeting.
* Taking care of end user feedbacks and analyzing it to provide effective solution for them.

**Title: Team Leader/Lead Engineer**

Organisation: HCL Technologies Ltd(Supply operations Finland)

Team : Quality Team – Warranty order management

Location: Chennai, India

Tenure: March 2012– December 2015

**Responsibilities:**

* Responsible for performance management and people processes of 5 member team
* Ensuring quality across the team by achieving best KPI across all units. (Reduction of lead time of shipment from 7 days to 4 days)
* Root cause analysis for non-conformities which help in yielding result of repetitive failures
* Reconciliation meetings with tier 1 product vendors (Approximately cost saving : min 5000 Euro/month)

**Title: Graduate Engineer trainee/Engineer**

Organisation: KONE Elevators India Pvt.ltd(Supply operations Finland)

Team : Quality Feedback Team

Location: Chennai, India

Tenure: April 2009 – February 2012

**Responsibilities:**

* Handling of non-conformities.
* Ensures efficient solution to the reported non-conformities.
* Makes validity check and requests for clarification from customer when needed (eg. when not at KM material level or otherwise vague).
* Creating sales orders for the warranty delivery, follows the process and makes sure that the tasks are closed.
* Modifies the Bill of Material for the equipment and selects customer specific components.
* Organizes engineering when needed and supervises timely completion of engineering activity.
* Orders the material from supplier or from internal components unit, follows the supplier performance.

**Education**

**Grade: Bachelor of Engineering In Electrical & Electronics Engineering**

Institution: Anjalai Ammal Mahallingam Engineering College

Location: Thiruvarur, Tamilnadu

Time of graduation: August 2004 – June 2008

**Personal Details :**

**Marital Status :** Married

**Language Known :**

Tamil – mother tongue

English – fluent

I am interested in learning new languages as and when required.

**Reference:** Shall be provided based on request

(I solemnly declare that all the details given are true to the best of my knowledge)

Place: Chennai

Date: 31st March 2021 (Suresh V)