# Thallapally Vamshi krishna

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IT Professional with 5+ Years of Total Experience in which 2.8 years' experience in e-Governance, Supply Chain Management and E-Commerce Project Management Consistent awardee for perfect work and gaining positive reviews.

Accomplished creative professional with a proven track record in all aspects of the end-to-end creative process ranging from concept through execution.

Business Analyst / Implementation Manager CTEL Infosystems Pvt. Ltd. - March 2018 to Till now

**Project Name:** HP ETD & AS-CFMS (e-Governance application for excise)

Client: Himachal Pradesh Government, Assam Government

## Job Responsibility:

- Responsible for successful implementation and completed the rollout of enabled solutions for supply chain management for Govt. of Himachal Pradesh & Assam (Liquor Trade – Supply Chain)
- > Worked directly with clients to define & design the business application to BRD, Participated in FDD reviews, requirement gathering/elicitation, gap analysis, impact analysis, Change management and enhancements.
- > Showcased functional prototype reviews to the client in addition to handle any change or new requirements.
- Gained experience in working for waterfall SDLC.
- > Lead ongoing meetings and reviews with program teams to optimize processes and systems.
- > Evaluating business processes to develop functional requirement specifications that ensure full understanding of team deliverables for developers.
- Participate in development kick-off and communicate requirements and timelines with developers.
- Managing and execute User Acceptance Testing (UAT) with program teams.
- Responsible for validated deliverables meet functional & design specification requirements.
- Experience working with tools like Balsamia, MS Visio etc.
- Expertise in technical writing skills to create Business Requirement Document (BRD), Microsoft Project Plan (MPP), Functional specification document (FSD), Software requirement specification (SRS), User manual and use cases specification document, Process flows, Data models.

- Responsible for Data mapping and porting, i.e., if the customer has an existing billing system, we help the customers map the new billing solution.
- Responsible for co-ordinating with various clients in analyzing and addressing the problems reported by them as per service level agreement.
- > Responsible for providing assistance in configuring complex business rules.
- Integration activities at all nodes (Distillery, Govt. Depots, Retailers and etc.)
- > Planning, Issue's Handling
- > Team planning, Training the staff
- Business Analysis
- > Functional analysis
- > Requirement analysis
- Effective Communication (Oral/Written) with all project stake holders.

## **Marketing & Operations Lead**

Digital Today Tech Solutions LLP

- Mar 2018 to Dec 2019

**Project Name:** HAPPYGIFFY

Client: E-commerce

## Job Responsibility:

- Coordinating with internal resources and third parties/vendors for the flawless execution of projects.
- Make sure to deliver projects on time, within scope and within budget & allocating resources as per the availability.
- Assist in the definition of project scope and objectives, involving all relevant stakeholders and ensuring technical feasibility.
- > Developing a detailed project plan to monitor and track progress.
- Manage changes to the project scope, project schedule and project costs using appropriate verification techniques.
- Reducing contracts/acquisition costs of stationary, wrapping and fulfillment of supplies by good percentages by leveraging resourcefulness, our growing scale and partnerships.
- > On-boarded 250+ vendors & 300 In house Delivery Executive's.
- > Giving support to vendor / delivery partner for hassle free, fast and reliable delivery experience to the customers.
- Collaborating with the project support team on customer support cases, and providing answers/solutions to the support team.
- Daily track of Day to Day Transactions, specifically to analyze Deliveries & Customer traffic.
- Preparing & Participated in promotional campaigns (like on Mother's day occasion we did a campaign at Biodiversity park and tank bund).

- Create and improving develop strategies (like promotional offers and referral rewards)
- > Led to give vendor & customer satisfaction.
- Maintaining good relationship with the client and all stake holders.
- Create and maintaining comprehensive project documentation.
- Track project performance, specifically to analyze the successful completion of short and long-term goals.
- > Collaborating with the project product team on updates/ new features & participated in analysis and design of the enhancements in a pro-active way.
- > Develop comprehensive project plans to be shared with clients as well as other staff members.

#### **Senior Implementation Engineer**

CTEL Infosystems Pvt. Ltd.

Jul 2016 to Mar 2018

**Project Name:** HPFS (Hedonic Path Finder System)

Client: TSBCL (TELANGANA STATE BEVERAGES CORPORATION LIMITED) Government

## Job Responsibility:

- Managing issues related to the installation, configuration, and operation of our products via phone, email and direct end-user interaction within defined service level agreements (SLAs).
- > Collecting details of necessary to design and creating reproducible cases for issues which require Development team analysis.
- > Direct interaction with client in knowing requirements on daily basis.
- > Supporting (remotely) our field team in troubleshooting network configuration and deployment issues at customer's site.
- Conducting technical product training at client sites and educating them on our product solutions.
- > Responsible for communicating with engineers and clients, technical support staff regarding programming needs and performance.
- Documentation of products involved in providing solutions to the client in analyzing and fixing on the live database.
- Provide support to client's base, collaborate with development team to resolve issues, application bugs and resolution as required.
- Participated in analysis and design of the enhancements in a pro-active way,
- Responsible to write and review technical knowledge base articles, solutions, FAQs, examples, and how to guide for publication to customer and company knowledge systems.
- > TSBCL (Postgre MySQL and Oracle) Database Maintains, Altering Tables, Testing, Creating Tables etc. all Manipulating Schemes, Generating Reports.
- Run Linux commands (putty run, Daemon Threads Run, Add Patches to the client's servers, Uploads Files to the Central Servers,) to the Ubuntu Server.

Project Name: HPFS (Hedonic Path Finder System)

Client: TSBCL (TELANGANA STATE BEVERAGES CORPORATION LIMITED) Government

### Job Responsibility:

- > Escalating client Requirements to the management by mails and giving analysis report of requirement how it should be done.
- Presponsible for maintaining the company strategy like designing, implementing and maintenance of MPLS (Multi-Protocol Logical Switching) network components which helps in smooth operations.
- ➤ Maintaining Primary and Secondary Servers &clearing Grub issues, Configuring routers and switches.
- Managing the reports generated by the application.
- > Supporting (remotely) our field team in troubleshooting network configuration and deployment issues at customer's site.
- Conducting meetings with Distillery / Depot managers for hassle free operations.
- Gather and refine specifications and requirements based on technical needs.

Education July 2009 – May 2013

Bachelor of Technology in Electrical and Electronics & Engineering

Kshatriya College of Engineering, JNTU

Percentage = 68 %

### **Skills**

Programming Languages : SQL, PL/SQL.

Database : PostgreSQL, Oracle, Mango, MySQL

Operating System : Windows Family, Red hat, Linux

Other skills : Networking, Sales & Marketing, Manual Testing,

Negotiation, Vendor Management, Order Management,
Delivery Management, Customer Management, Team
Management, Adobe Photoshop, Risk Management,

Business Analysis, MS Office,

#### **Awards & Achievements**

- Organized and mentor for Anantapur district Excise retailer bidding.
- Appreciated as best employee for handling operations at Medaram for sammakka saarakka festival.