

# Akshay Naik

Hyderabad, India

[aksnaik22@gmail.com](mailto:aksnaik22@gmail.com); +91-9028297718

<https://www.linkedin.com/in/naikakshay/>

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## AWARDS

- Among the Top 5 performers in the team with 100%+ productivity and 4.9/5 Average Customer Satisfaction score. - 2020
- 'Delivery Excellence and Innovation Award' - Developing integration customizations of SOAP and REST API in Salesforce which was a key milestone for the project. - 2019
- 'Star' - Outstanding performance and lasting contribution with the clients. - 2018
- Meritorious performance in the training program, 2<sup>nd</sup> place. - 2017

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## TECHNICAL SKILLS

- Apex Class and Trigger
- SOAP UI, Postman
- Apex Web Services, Integration
- Authentication
- Flow Automation
- Security Model

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## WORK EXPERIENCE

### Developer Success Engineer, Salesforce – Hyderabad

Oct 2019 – Present

- Implemented and designed Lightning Flow to automate several use-cases.
- Helped 15+ customers implementing and debugging Salesforce Integration with third party systems using various OAuth flows.
- Sharpened relational skills by providing front line technical assistance and end user troubleshooting for bug fixes, enhancements, requirement gathering, designing, delivering solutions to hundreds of customers.
- Modified the Lead conversion mechanism to efficiently handle Opportunity name changes.
- Assisted 10+ customers in designing Community Security Model and CMS connection with WordPress.

### Senior Analyst, Capgemini – Mumbai

Oct 2018 – Sept 2019

- Developed Single Sign-On (SAML) with Okta and Social Sign-On (Open ID Connect) with Google.
- Implemented University Registration Application using Lightning Web Components.
- Salesforce to DataLake (third-party Hadoop system) Integration.
- Implemented Global Metadata Search.
- Developed Survey functionality using Lightning Flow for public Community.
- Worked on Deployment using Change set and Workbench.
- Collaborated with clients from concept through final delivery of product.
- Hands on experience Apex class, Apex trigger, Visualforce Page, SOQL, Batch, Scheduler and Test class.
- Created and managed all custom fields, triggers and object relationships, permissions, Out of Box Salesforce functionalities like Validation Rules, Workflow Rules, and Process Builder.

### Software Analyst, Capgemini – Mumbai

Aug 2017 – Sept 2018

- Configured sharing of records with external users on the basis of user profile using Apex Manual Sharing.
- Salesforce to Salesforce Integration using SOAP and REST API.
- Migration of Attachments to Files programmatically via Batch Class.
- Followed the best practices and efficiency standards.

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## CERTIFICATIONS

- Salesforce Certified Platform Developer – 2
- Salesforce Certified Platform Developer – 1
- Salesforce Certified Administrator

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## EDUCATION

### Bachelor of Engineering, Computer Engineering

Jul 2013 – Jun 2017

Savitribai Phule Pune University, Pune (67.57%)

### Higher Secondary Certificate, Science

Jun 2012 – Mar 2013

Government College of Arts and Science, Aurangabad (69.83%)

### Secondary School Certificate

Jun 2010 – Mar 2011

Holy Cross English High School, Aurangabad (90.55%)

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