



PROFILE

Accomplished and goal oriented. Believes in leading by examples. Lives by motto that you must be a good individual first before you can be good a team player.

CONTACT

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ACTIVITIES AND INTERESTS

Reading Books

SHARATH KUMAR

WORK EXPERIENCE

Team Lead

Accenture Solutions Private Limited, Bengaluru, Karnataka

2013–Present

- Strong leadership traits: - Managing team off 11 members and constantly providing expert support to entire deal of 90 people.
- Dynamic with cross-functional experience: - Collaborating with multiple cross-functional teams like Accounts Payable, Sales Team, Order management, Tax team, dispute management, treasury department, Sales crediting, Credit department.
- End-to-end: - Looking over end to end process of client's customer (Quote to Cash) process so Accounts Receivables does not have any impact.
- Project Lead: - Leading multiple transformation projects for client like Tax project, SaaS billing project, Tax automation on exemption certificates.
- Training: - Take quarterly operations training for new joiner.
- SLA & KPI: - Calculating Weekly, Monthly and Quarterly KPI for Accenture Clients.
- Monthly Forecast: - Forecasting potential cash flow from client's customer on monthly basis.

EDUCATION

Bundelkhand University, Jhansi

2012

Bachelor of Commerce

KEY SKILLS AND CHARACTERISTICS

- Sales and Use Tax compliance (United States).
- Sales and Use Tax Automation
- Tax refunds and Credit clearance.
- Tax Automation.
- Credit management assistance.
- SLA & KPI negotiations.
- DSO Calculation
- CEI Calculation