



Santhosh Kukunarapu

## Contact



Sri Venkata Sai Nilayam,  
Gokul Plots, Kukatpally,  
Hyderabad, Telangana-500085



+91-8185071357



[kukunarapu.santhosh26@gmail.com](mailto:kukunarapu.santhosh26@gmail.com)



/santhosh-kukunarapu-91864914b



<https://trailblazer.me/id/skukunarapu>

# Senior Salesforce Developer

## About Me

Having 8+ years extensive Experience in Salesforce Development, Admin and Support. Dynamic and motivated professional with a proven record of generating and building relationships, managing projects from concept to completion, designing resource planning strategies and coaching individuals to success.

## Professional Summary

- I have worked on Sales, Service, Health Cloud and Community Cloud and extended knowledge in Lightning Web Components and Integration.
- Strong IT experience in Software Development that includes all phases of Requirement Analysis, Design, Development, UAT and maintenance of product/business application including Cloud based Web Applications and Services.
- Proficiency in following the Agile Methodology SDLC (Scrum Based) project implementation.
- Extensive Experience on Apex Trigger, Apex Class, Visualforce Pages, Visualforce Components & Controllers, Apex Web Service, SOQL & SOSL
- Proficiency in SFDC Administrative tasks like creating Profiles, Roles, Users, Page Layouts, Email Services, Approvals, Workflows, Reports, Dashboards, Queues, Public Groups and Email Templates.
- Experienced using Salesforce Lightning UI, created Lightning Apps combining Lightning Design System, Lightning App Builder and Lightning Component features.
- Highly skilled in Salesforce.com (SFDC) development and implantation.
- Experience in analyzing business requirements, entity relationships and converting to Salesforce custom objects, lookup relationships, junction objects, master-detail relationships.
- Extensive experience in designing Custom Formula Fields, Field Dependencies, Validation Rules, Work Flows, and Approval Processes for automated alerts, field updates, and Email generation according to application requirements.
- Worked on Entitlements, Milestones, Web-to-lead, Web-to case, Email-to- case
- Experience in Salesforce.com Governors limit and Data Modeling.
- In Salesforce.com have extensive exposure of different entity like Lead, Campaign, Account, Opportunity, Order, Quotes, Reporting, Email Administration, Admin Activities.
- Implement security model in SFDC using Profile, Sharing Rules, Org-Wide default sharing, Role Hierarchy, Permission Sets and Apex Sharing.
- Experience in automating process using Process Builder, Flows.
- Hands on Experience on Salesforce Customization – Batch Class, Controller classes, VF pages and familiar with Lightning Components.
- Managed API Integrations and Web services, familiar with Salesforce Integration – REST API's.
- Adaptable and transformation leader with an ability to work independently, creating effective presentations, and developing opportunities that further establish Organizational goals.

# Professional Experience

## Lead Consultant / Virtusa, Hyderabad

2020(Sep) – Till Date

- Active involvement in SDLC (Scrum Based) like stories planning to include requirement analysis, solution designing and technical feasibility.
- Worked on Visual Studio for new implementations.
- Experience on Custom Lightning Components, Web Components and Lightning UI.
- Worked on development of Lightning Communities.
- Developed Aura components to dynamic root cause functionalities, Where the data to retrieve from different objects and had to display as picklists.
- Worked custom lookup on aura components enabled to auto complete functionalities.
- Implemented an UI on aura components where user can upload a CSV file and do the field mapping to bulk record in the case item object.
- Worked on JavaScript Controller in aura bundle used aura:id effectively to reduce the communication time among the child components.
- Implemented aura components where user can navigate from one component to another using Workspace API.
- Handled custom logics and customized in JavaScript controller to reduce the server load and increase the response time.
- Familiar with using toast messages and themes on the aura components to make the user experience better.
- Having good experience in the HTML and CSS made the UI page look wise better to have a good user experience.
- Worked on Apex classes, Apex Triggers by using trigger handlers and utility class to have better code understanding.
- Implemented wrapper classes to handle the fast response to pass multiple attributes to aura components.
- Created workflow rules that defined related tasks, email alerts, and field updates. Automated workflows that make applications collaborate with Salesforce Chatter for the users in the company posting messages to groups and individuals.
- Developed Apex Classes, Apex Triggers and Validation rules for various functional needs in the application.
- Worked on flex cards to customize the data in different blocks.
- Implemented milestones functionalities on the Case object.
- Worked on email templates to provide the information to the users through notifications alerts based on Case status.
- Worked on Omni-Channel & flex cards to customize and represent the data in different blocks.
- Worked on REST API integration to get the data and process data using apex class and display in the UI.
- Customize and developed the applications as per requirement.
- Involved in community portal enhancements, permissions and design for better visibility in UI.
- Worked on POC as Tech Lead for Cigna-Health Care Project.

# Technical Skills

- Data Modeling
- Automation Process
- User Management
- Data Management
- Data Security Management
- Apex, Batch Apex
- VF Pages
- Triggers
- SOQL & SOSL
- Controllers & VF Components
- Lightning Apps
- Lightning Components
- Lightning Web Components
- Deployment Process
- REST API services

# Certifications

Salesforce Associate

Salesforce Administrator

Salesforce Advance Administrator

Salesforce Certified Platform Developer I

Salesforce Certified Platform Developer II

Salesforce Platform App Builder

Salesforce Service Cloud Consultant

# Professional Experience

## Senior Salesforce Developer / UST-Global, Hyderabad 2019(Aug) – 2020(Sep)

- Proficiency in following the Agile Methodology SDLC (Scrum Based) project implementation. This resulted to bring good solutions to the business requirement.
- Active involvement in stories planning to include requirement analysis, solution designing and technical feasibility.
- Hands on experience in Salesforce Customization – Batch Class, Controller Classes, VF Pages and familiar with Lightning.
- Designed and developed various custom & junction objects, validation rules for automating business logic.
- Developed Apex triggers, classes to meet custom features and have written the dependent test classes.
- Designed and customized visual force pages using standard controller, controller and controller extensions.

## Salesforce Consultant / L&T Infotech, Bangalore

- Analyzed requirements involved in the development of all modules.
- Interacted with the client and getting requirements.
- Customized different page layouts and assigned them for different profile users.
- Customized tabs for among different business user's groups and centers.
- Created and used Email templates in HTML and Visualforce.
- Created Workflow Rules, Tasks, Email Alerts, and Components to suit the needs for an application.
- Implement the optimal solution using best practices of Salesforce Customization while writing Apex Trigger, Test Classes. (Over 95% Coverage)
- Involved in Unit Testing and Test Coverage for Triggers.

## Software Engineer / IBM INDIA, Hyderabad

- Configured and customized salesforce.com using standard setup tasks as well as Apex Classes, Apex Triggers and Visualforce pages development and customization.
- Developed Apex Classes, Apex Triggers and Validation rules for various functional needs in the application.
- Designed and deployed dynamic workflows, Validation rules, Approval Processes for automating business logic.
- Created page layouts, search layouts to organize fields, custom links, related lists, and other components on detail pages.
- Implemented Standard and Custom Apex Controllers to handle business logic and used debug logs to trace the execution.
- Created Visual Force pages for various business requirements.
- Used Data Loader for insert, update and bulk import or export of data from Salesforce.com objects. Used it to read, extract and load data from comma-separated values (CSV) files.
- Deployed the code from Sandbox to Production using Eclipse and Change Sets.

## Technologies

### Salesforce Tools:

- Force.com
- Eclipse IDE
- Apex Data Loader
- Visual Studio

### Web Technologies:

- HTML
- CSS
- Java Script
- REST & SOAP
- WSDL