**Vishal Deep.K**

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**Organizational Experience**

* Working in Evosys as Senior Oracle Sales Cloud Functional Consultant (Jan 2015 to Till Date) (5.5 Years)
* Worked as Sr. Business Development Executive in Urban Tree Infrastructure Private Ltd (April 2012 – July 2014) (2 Years).

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| **Implementation Experience** | **Familiar with** |
| Oracle Sales Cloud | CPQ (Functional) |
| Engagement Cloud-B2B Service | Marketing Cloud - Eloqua |

**Personal Information**

* Date of Birth: 25-03-1989
* Place of Birth: Chennai
* Nationality: Indian
* Languages Known: English, Tamil

**Summary**

* Involved in End to end Implementations.
* Prepared functional specification documents for further technical developments.
* Performed the testing for all client business processes.
* Good Understanding of client’s requirements, its business viabilities and the Business Processes.
* Efficiently handling the Customers.
* Good Communication Skills.
* Worked on complex issues and enhancements for clients.
* Proficiency at grasping new technologies quickly and utilizing it in a productive manner.

**Project Experience**

| **Project #** | **Name of the Client** | **Description of Client** | **Module** | **Role** |
| --- | --- | --- | --- | --- |
| 1 | Initial Saudi | Domain :- Services  Number of entities: 1  Locations:-Jeddah, KSA | Oracle Sales cloud | Functional Consultant |
| 2 | Saudi German Hospital | Domain :- Health Care  Number of entities: 1  Locations:-Jeddah, KSA | Oracle Sales Cloud | Functional Consultant |
| 3 | Sraco HR | Domain :- Real Estate & Construction  Number of entities: 1  Locations:-Dammam, KSA | Oracle Sales cloud  Oracle CPQ Cloud | Functional Consultant  Business Analyst-CPQ |
| 4 | Abdul Latif Jameel | Domain :- Diversified Group  Number of entities: 1  Locations:-Dammam, KSA | Oracle Sales Cloud | Functional Consultant |
| 5 | Tasheel | Domain :- Services  Number of entities:  Locations:-Jeddah, KSA | Oracle Sales Cloud | Functional Consultant |
| 6 | BDL | Domain :- Services  Number of entities: 1  Number of Employees: 500  Locations:-KSA | Oracle Sales Cloud | Functional Consultant |
| 7 | Massadr | Domain :- Services  Number of entities: 1  Locations:-KSA | Oracle Sales Cloud | Functional Consultant |
| 8 | Zamil Industries | Domain:- Air conditioner Manufacturing, Steel, Construction | Oracle sales cloud, CPQ. | Functional Consultant, Business Analyst-CPQ |

**Roles & Responsibility**

* Involved in End to end Implementation Prepared functional specification documents for further technical developments
* Performed functional steps during CRP, UAT & SIT and Conducted CRP & UAT sessions
* Provided training to business users and preparing documentation
* Preparing responsibilities based on the user’s job profile and attaching them to the particular users.
* Conducted CRP Session to freeze the client business requirement by providing the solutions
* Completed the Configuration in various instance like Test, Dev. and Prod.
* Setting up of Multi Org Structure as per the client business requirement
* Performed the testing for all client business processes
* Involved in Requirement Gathering sessions to forecast/understand client business scenario and need.
* Conducted high pressure and very complex client demonstration of application to finalize Solution
* Involved in customization and integration process and design
* Involved in preparation of various project documentation with AIM and OUM methodology
* Involves in project implementations and in improvement projects to facilitate better usage of the system, as well as maintenance and support e-business environments by providing functional support of operational business implementations.
* Determine the gaps between requirements and ERP functionalities and define workable solutions to bridge the gaps
* Design the solutions in detail with the help from the consultants and business
* Plan the closure of the solutions and see through the implementation of the solutions
* Responsible for the timely completion of the project
* Predict risk factors and eliminate it for the successful completion of the project.

**Education information:**

* **Master of Business Administration (Finance & Marketing)** From SVIST (Anna University)
* **Bachelor of Science(Computer Science)** From JHA Agarsen College (Madras University)

**Personal information:**

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| **Name:** | Mr Vishal Deep Kumar |
| **Nationality:** | India |
| **Date of Birth:** | 25-Mar-1989 |

**Languages knows:**

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| --- | --- | --- | --- |
|  | **Read** | **Speak** | **Write** |
| **English** | Fluent | Fluent | Fluent |
| **Tamil** | Fluent | Fluent | Fluent |

**K.VISHAL DEEP**