

# SHAIK NAJEER

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## Profile Summary

- Overall **3.1 years of experience in Salesforce.com** Platform – CRM, Force.com, Apex, Triggers, lightning, Visualforce, Workflows and Approvals, Community Setup, Test Classes, Deployment, Apex data loader etc.
- Experience in Creating profiles, Roles, Users, Email Services, page Layouts,
- Workflow Alerts, Actions, Reports, Dashboards and Approval Process.
- Experience in Administration, Configuration, Implementation and Support on Salesforce.com platform.
- Implemented security and sharing rules at object, field, and record level for different users at different levels of organization.
- Hands on experience in developing APEX classes, Triggers.
- Extensive experience using Salesforce Administration (SFA), Org-Wide Default Sharing rules, Reports & Dashboards.
- Experienced in querying salesforce.com database using SOQL queries and SOSL Queries using Force.com Explorer.
- Knowledge in integrating Salesforce Applications with legacy systems using SOAP/REST based web-services.
- Experienced in Agile methodology.

## EDUCATION

**B.Tech(2014-2019)**, Audisankara College with aggregate 61% .

**InterMediate(2012-2014)**, Narayana College with aggregate 84%.

**SSC(2011- 2012)**, Sri Vivekananda with aggregate 57%.

## EXPERIENCE

- Started Working as a Software Engineer with **HCL Technologies Ltd.** Hyderabad from Jun2019 to Aug 2021.

## PROJECTS

### KF Baxter

Role: Salesforce Developer

Client: KF Baxter

This is a cloud application for sales representatives in KFGruppen and its three sub companies, which allows sales representatives to quickly take and create Order for different Bakery, Cafe, Grocery stores. They send these orders to different system like M3 and ASKO for manufacturing of ordered products and fill the surveys based on user experience.

## SKILLS

### Salesforce.com

### Sales Cloud, Service Cloud,

Apex  
Triggers  
Visualforce  
Workflows  
Approvals  
Profiles  
Apex Data Loader  
Lightning  
Lightning Flows  
Integration  
Force.com IDE

### Other

JavaScript  
HTML

### Tools

Eclipse IDE  
Apex Data Loader

#### Responsibilities:

- Involved in end to end process like understanding and gathering business requirement, refinements and estimation of user stories and giving demos to Business and stakeholders.
- Managed Users, Public Groups, Profiles, and Roles within the Salesforce CRM Designating access to the applicable user within the user hierarchy.
- Performing development & Implementation using custom objects, Triggers, Workflows/workflow rules, Process builder and Apex Classes Worked with Salesforce1 App.
- Created Formula Fields, Validation Rules, Workflow and approvals for the Flexibility and functionality of force platform application..
- Involved in various stages of Software Development Life Cycle (SDLC) including analysis, requirement engineering, architecture design, development, Enhancements, testing.
- Worked on Agile Methodology.

### PANOBIZZ

Role: Salesforce Admin & Developer

Client: FINZAP

This is basically a HR/Leave process application. This application is designed to maintain various stages of leave/notice period process credit/request/approval like employee got their monthly leave in the end of the month as per company policy in their individual account & then they request as per availability for the leave then their supervisor approve every individual request after their leave balance reduced from main balance.

#### Responsibilities:

- Creating/add manage Users, Roles, Profiles and setting up sharing rules.
  - Involved in Customizing Custom Objects, Fields, Record Types, forms and Layouts, Custom Tabs and applications.
  - Interacted with Costumer operations, managers to identify issues and potential Areas for improvements to existing applications.
  - Created Formula Fields, Validation Rules, Workflow and approvals for the Flexibility and functionality of force platform application.
  - Involved in writing Test cases for Classes and Triggers and Code deployments For various functional needs in the application.
  - Created Formula Fields, Validation Rules, Workflow and approvals for the flexibility and functionality of force platform application.
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