**RESUME**

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| **Objective** |
| A formidable Developer and Admin with zeal to achieve key position in fast-paced technology sector with varied responsibilities. Seeking a challenging position in the area of Sales force Development, Configuration and Administration in a Professional Organization, where my skills can add value to the growth of organization. I have Exposure in Analysis, Design, Configuration and Development of CRM Applications in areas of Sales force Automation. |

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| **Professional Summary** |
| * 3+ Years of experience in requirement analysis, estimation, design, development, unit testing, implementation and support of CPQ, CRM and web based applications.
* Effective written and spoken English language Communication skills.
* Strong client and service orientation, with a high level of passion for service excellence.
* Ability to interact effectively with different business units, team members, and external client at all levels.
* Experience in managing small teams of developers and conducting tasks such as code reviews, capacity management, design reviews, etc.
* Expertise in diversified Sales domain like Configure-Price-Quote, Contract Management & Billing.
* Familiar with Steel Brick CPQ for subscription, billing, invoicing. Generated Revenue recognition status automatically with Steel Brick CPQ
* Developed Visualforce pages, Visual flows, and Custom Objects on Force.com Platform for various business requirements.
* Experienced in building custom applications that includes administration, configuration,

Implementing and support experience with Salesforce.com platform.* Understanding of Org Wide hierarchies, Roles, Profiles, Users, Object Level Security, Field Level Security, Record Level Security and Sharing Rules.
* Experience in working with Standard objects like Accounts, Contacts, Opportunities, Products, Cases, Leads, Reports and Dashboards.
* Experienced working with change sets and tools like Apex Data Loader.
* Experienced in Lightning Experience, Lightning Experience Rollout, Lightning Component Framework, Lightning Reports and Dashboards.
* Experienced in full cycle implementation of SDLC such as design, configuration, custom development including documentation.
* Directly interacted with clients to understand objectives and provided strategic recommendations.
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| **Employment** |
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| Salesforce Developer | **Intelloite Technologies Private Limited** | Dec 2019 – Present |
| * Responsible for creating and cultivating client relationships to secure company revenue streams.
* Timely and effective communication to project teams, Customer, and management on Project status and issues.
* Ensured the Project Plan was in scope with requirement deliverables and timeline
* Worked on Understanding the Business requirements and detailed Solution Definition.
* Developing and managing the Custom objects, Custom tabs and Validation rules.
* Identifying the relationships and converting them to salesforce custom objects, lookup relationships, junction objects, master-detail relationships.
* Creating data model for objects and fields.
* Designed and developed Apex Triggers for various functional needs in the application.
* Extensive experience of using declarative features like validation rules, Process builders, approval processes, sharing rules automation for satisfying complex business process automations.
* Enabled Chat (Live Agent) and Omni Channel in Website.
* Migrate the data in excel sheets into CRM using Import/Export Wizard and Data Loader.
* Designed and developed email alerts based on the application requirements.
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| Salesforce Developer | **Sprinxcel Cloud Solutions Private Limited (E3 Global Inc.)** | May 2017 – Jul 2019 |
| * Worked on Salesforce CPQ
* Created Price Conditions, Price Actions and Price Rules
* Worked on deploying change sets, process builder and approval processes
* Worked on various Salesforce.com customizations - standard objects and creation of customized business objects, views and page layouts.
* Consistently meet deadlines and deliver results
* Created and customized custom objects, Validation rules, Work flows, Formula fields, Process builder and approval processes.
* Created and customized Visualforce pages to enhance the functionality and display information from different objects.
* Used Data Loader to insert, update, delete and bulk import or export of data from Salesforce objects. Used it to read, extract and load data from CSV files.
* Designed system configuration enhancements like dashboards, reporting and role hierarchy.
* Performed administration tasks like creating/customizing roles, profiles and permission sets
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| **Technical Skills** |
| Office Software | Microsoft Office (Word, Excel, Power Point) |
| Salesforce | Salesforce CPQ, Salesforce Lightning, Apex Classes, Apex Triggers, Validation Rules, Workflow Rules, Approval Processes, Process Builders, Change Sets, Data Loader |

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| **Certifications** |
| * Salesforce Certified CPQ Specialist
* Salesforce Certified Platform Developer I
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| **Education** |
| M.Tech (Design For Manufacturing) | Gokaraju Rangaraju Institute of Engineering and Technology | 2015 – 2017 |