**RESUME**

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| **Objective** |
| A formidable Developer and Admin with zeal to achieve key position in fast-paced technology sector with varied responsibilities. Seeking a challenging position in the area of Sales force Development, Configuration and Administration in a Professional Organization, where my skills can add value to the growth of organization. I have Exposure in Analysis, Design, Configuration and Development of CRM Applications in areas of Sales force Automation. |

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| **Professional Summary** |
| * 3+ Years of experience in requirement analysis, estimation, design, development, unit testing, implementation and support of CPQ, CRM and web based applications. * Effective written and spoken English language Communication skills. * Strong client and service orientation, with a high level of passion for service excellence. * Ability to interact effectively with different business units, team members, and external client at all levels. * Experience in managing small teams of developers and conducting tasks such as code reviews, capacity management, design reviews, etc. * Expertise in diversified Sales domain like Configure-Price-Quote, Contract Management & Billing. * Familiar with Steel Brick CPQ for subscription, billing, invoicing. Generated Revenue recognition status automatically with Steel Brick CPQ * Developed Visualforce pages, Visual flows, and Custom Objects on Force.com Platform for various business requirements. * Experienced in building custom applications that includes administration, configuration,   Implementing and support experience with Salesforce.com platform.   * Understanding of Org Wide hierarchies, Roles, Profiles, Users, Object Level Security, Field Level Security, Record Level Security and Sharing Rules. * Experience in working with Standard objects like Accounts, Contacts, Opportunities, Products, Cases, Leads, Reports and Dashboards. * Experienced working with change sets and tools like Apex Data Loader. * Experienced in Lightning Experience, Lightning Experience Rollout, Lightning Component Framework, Lightning Reports and Dashboards. * Experienced in full cycle implementation of SDLC such as design, configuration, custom development including documentation. * Directly interacted with clients to understand objectives and provided strategic recommendations. |

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| **Employment** | | |
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| Salesforce Developer | **Intelloite Technologies Private Limited** | Dec 2019 – Present |
| * Responsible for creating and cultivating client relationships to secure company revenue streams. * Timely and effective communication to project teams, Customer, and management on Project status and issues. * Ensured the Project Plan was in scope with requirement deliverables and timeline * Worked on Understanding the Business requirements and detailed Solution Definition. * Developing and managing the Custom objects, Custom tabs and Validation rules. * Identifying the relationships and converting them to salesforce custom objects, lookup relationships, junction objects, master-detail relationships. * Creating data model for objects and fields. * Designed and developed Apex Triggers for various functional needs in the application. * Extensive experience of using declarative features like validation rules, Process builders, approval processes, sharing rules automation for satisfying complex business process automations. * Enabled Chat (Live Agent) and Omni Channel in Website. * Migrate the data in excel sheets into CRM using Import/Export Wizard and Data Loader. * Designed and developed email alerts based on the application requirements. | | |
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| Salesforce Developer | **Sprinxcel Cloud Solutions Private Limited (E3 Global Inc.)** | May 2017 – Jul 2019 |
| * Worked on Salesforce CPQ * Created Price Conditions, Price Actions and Price Rules * Worked on deploying change sets, process builder and approval processes * Worked on various Salesforce.com customizations - standard objects and creation of customized business objects, views and page layouts. * Consistently meet deadlines and deliver results * Created and customized custom objects, Validation rules, Work flows, Formula fields, Process builder and approval processes. * Created and customized Visualforce pages to enhance the functionality and display information from different objects. * Used Data Loader to insert, update, delete and bulk import or export of data from Salesforce objects. Used it to read, extract and load data from CSV files. * Designed system configuration enhancements like dashboards, reporting and role hierarchy. * Performed administration tasks like creating/customizing roles, profiles and permission sets | | |

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| **Technical Skills** | |
| Office Software | Microsoft Office (Word, Excel, Power Point) |
| Salesforce | Salesforce CPQ, Salesforce Lightning, Apex Classes, Apex Triggers, Validation Rules, Workflow Rules, Approval Processes, Process Builders, Change Sets, Data Loader |

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| **Certifications** |
| * Salesforce Certified CPQ Specialist * Salesforce Certified Platform Developer I |

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| **Education** | | |
| M.Tech (Design For Manufacturing) | Gokaraju Rangaraju Institute of Engineering and Technology | 2015 – 2017 |