

**Name -** Shekhar kumar

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**Summary**

* 6.5+ years of IT experience in Application Development in CRM domain.
* Experinced on Vlocity like Dataraptor, Omniscripts, FlexCards, Actions, Intergartion procedure and Templates etc.
* Having experience on Salesfoce.com (APEX, Visualforce, Aura Lightning Components).
* Experience of  requirement gathering and map the requirement to Salesforce data model and create reports.
* Experienced in providing out of the box functionality through APEX, Visualforce, Lightning, JavaScript and AngularJS.
* Experienced on managing orgs with Large Data Volumes.
* Experience of support, debugging, deployment using change set.
* Experience of Data Migration, Integration using Rest API.
* Rich experience in handling UI part of application.
* Client Engagement for end to end project delivery for Salesforce projects.
* Strong analytical & problem solving skills including requirement study, design & developing high level implementation Plans, translating business requirements into technical/software requirements to ensure full life-cycle implementation.

**Working Experience**

* Telus November 2018 - Present
* Saasfocus Pvt Ltd
* Finesse IT labs
* Tulip Technologies

**Technical Certifications**

* Salesforce Certified Administrator
* Salesforce Certified Sales Cloud Consultant
* Salesforce Certified Platform Developer 1
* Salesforce Certified Platform Developer 2
* Certified Vlocity Developer

**Skillset**

* **Vlocity**: Dataraptor, Omniscripts, FlexCards, Actions, Intergartion procedure and Templates.
* **Force.com**: Salesforce CRM, Data Modelling & Architecture,Sales Cloud, Salesforce SFA, Apex Custom Controllers, Apex triggers, Apex classes, Apex web services, Visual force Pages, Force.com IDE, Apex Data Loader, SOQL, Workflows and Approvals, Case management Automation, Sandbox testing.
* **Salesforce Tools**: Eclipse, Force.com Eclipse IDE Plug-in, Force.com Explorer, Force.com Data Loader, Force.com, Force.com Platform.
* **Deployment Tools**: Copado and Changeset
* **Other Tools** : JIRA
* **Web**: HTML, CSS, JavaScript,AngularJS
* **Languages**: Salesforce Apex Programming

**PROJECT DETAILS**

**Project #1 Nov(2018 – Present)**

**Project : Telus**

**Role :** Vlocity and Salesforce Developer

**Project Summary** : Order Capture & Order Management project, the major objective of this project is to retire Sterling CPQ with Vlocity that Telus back office agents uses to capture Orders.It offers Agent to Ability to capture & fulfill orders in an automated way in combination with wireless/wireline products.Support provisioning in all locations (Service availability check to determine customer viability).Developed a streamlined order capture flow that allows agents to do the Service Availability check, select and configure product receiving via generic technical availability, submit/amend an order as long as an amendment is possible.Involves many Integrations for Product Technical Availability, Canada Post Service address validation, TNR reservation and WFM Booking.The Predictive Address Capture (PAC) component will be built using a Salesforce Visualforce custom component. The Predictive Address Capture component will provide standardized and reusable service, billing and shipping address capture and validation functionality on the Salesforce CRM platform.

**Responsibilities:**

* Customizing and developing the applications as per requirements.
* Resposible for managing and developing the vlocity components like Dataraptor , Integartion procedure ,Omniscripts , Templates,Actions and Flexcard etc.
* Resposible to work on visualforce pages, visualforce components , apex classes , triggers and test classes etc.
* Working on copado to move meta data from one enviroment to another enviroment.
* Attended meetings to better understand the application and interacted with busines Analysts
* Responsible for creating the reports for end users.

**Project #2 Mar 2017 – Oct 2018**

**Project :** netCore Solutions

**Role :** Administrator & Developer (Salesforce)

**Project Summary :** India Largest Email &amp; Mobile Marketing Solution company, netCORE was looking for a system to centralize all their sales data pertaining to lead, opportunity. They needed a system which will help them to move away from archaic excel based systems, and give them 360 view of accounts and contacts, in the process eliminating any leads falling from the crack.

**Responsibilities:**

* Customizing and developing the applications as per requirements.
* Creating objects, fields, tabs, Profiles, Security Access, Workflow Rules,
* Configuring Data Validation, Pulling Reports and Creating Dashboards on regular basis.
* Customized different page layouts and search layouts and assigned them for different
* Profile users.
* Used HTML, CSS and JavaScript in this project for automating some events,
* Reducing the size of Visualforce page and for designing the page as per requirement.
* Creating Apex Classes, Triggers, Approval Process, Visual force Page and test classes.
* Data migration using Data Loader and Import/Export wizard.
* Attended meetings to better understand the application and interacted with business
* Analysts in resolving the problems. Responsible for daily client calls, status reports.
* Created batch classes and scheduled these classes.

**Project #3 : Feb(2016 – 2017)**

**Project : Mina Holding**

**Role :** Salesforce Administrator & Developer(Salesforce )

**Project Summary:** Mina holding follows procurement process. Mina holding project contains CRFQ stands for(customer request for proposal) in which they are tracking the customer information with the products .There is a Button called which search the suppliers according to the products category and save the selected records in the SRFQ(Supplier request for proposal ) . Now we made a

Quote object which holds the negotiate quote records after approved the quote there we generate

orders according to the selected suppliers .

**Responsibilities:**

* Customizing and developing the applications as per requirements.
* Creating objects, fields, tabs, Profiles, Security Access, Workflow Rules,
* Configuring Data Validation, Pulling Reports and Creating Dashboards on regular basis.
* Customized different page layouts and search layouts and assigned them for different profile users.
* Used HTML, CSS and JavaScript in this project for automating some events,
* Reducing the size of Visulaforce page and for designing the page as per requirement.
* Creating Apex Classes, Triggers, Approval Process, and Visual force Page and test classes.
* Data migration using Data Loader and Import/Export wizard.
* Attended meetings to better understand the application and interacted with business
* Analysts in resolving the problems. Responsible for daily client calls, status reports.
* Created html template and visual force templates.
* Created batch classes and scheduled these classes

**Project #4 Jan (2015 – 2016)**

**Project :** Direct Logistics

**Location :** Mumbai

**Role :** Developer and Consultant (Salesforce)

**Project Summary :** Direct Logistics is a Global freight forwarding , Project Logistics and shipping group .In this project we provide the 360 degree view to the sales process and there marketing team . Capture the lead data from various sources and connect the salesforce system with their external system with the help of SOAP integration

**Responsibilities**

* Customizing and developing the applications as per requirements.
* Creating objects, fields, tabs, Profiles, Security Access, Workflow Rules,
* Configuring Data Validation, Pulling Reports and Creating Dashboards on regular
* basis.
* Customized different page layouts and search layouts and assigned them for different
* profile users.
* Used HTML, CSS and JavaScript in this project for automating some events,
* reducing the size of Visulaforce page and for designing the page as per requirement.
* Creating Apex Classes, Triggers, Approval Process, Visual force Page and test
* classes.
* Data migration using Data Loader and Import/Export wizard.
* Attended meetings to better understand the application and interacted with business
* Analysts in resolving the problems. Responsible for daily client calls, status reports.
* Connect the salesforce system with the external system with the help of Integration.
* Created batch classes and scheduled these classes

**Academic Credentials**

* B.Tech (Computer Science) MIT (2010-2014)
* 12th, UP Board (2010)
* 10th, UP Board (2008)

**Personal details**

* Date of Birth : 01/01/1993
* Nationality : Indian
* Marital Status : Married
* Languages Known : Hindi\English
* Hobbies : Playing outdoor games, music, Movies

**Declaration:**

I hear by that all the information is correct and true to the best of my knowledge and belief .

**(Shekhar Kumar)**