### PRAFUL BHOYAR

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## Salesforce Developer

An accomplished software engineer specialized in developing and administrating of Salesforce.com applications, and has ability of creating business processes seeking to work for a software organization where I can execute my skills and experience to develop my candidature and can benefit the concerned organization.

#### **PROFILE**

- Total experience 5.5Years (including non IT), 3.5 Years of Total IT Experience to Technically competent Salesforce Developer with an experience of 2 years in managing each and every responsibility of gathering project information from clients, documentation, designing, developing and testing. Currently working with KEY BANK.
- 2.5 years of experience on food processing and manufacturing in DAILY SPICES INDUSTRIES (Own Small-Scale business, under make in India).
- Platform Developer I (401) Salesforce Certified
- Worked on various salesforce.com standard objects like Accounts, Contacts, Leads, Campaigns, Opportunities etc.
- Worked on lightning components, Component Bundle, Events, Interface, , Toast Message, Tokens.
- Having knowledge of LWC.
- Worked on Salesforce Analytics like Report & Dashboard & Visualize into a UI
- Hands on experience in configuring and Customizing the applications on Sales force platform
- Hands on Experience working with Data Loader & Dataloader.io & Import wizard Product Development experience using Apex.
- Salesforce object Query Language (SOQL) and Sales Involved in Developing and good knowledge on force Search Language (SOSL).
- Involved in Developing Territory Management.
- Performing database operations using **Apex Data Loader** to maintain the data quality and migration.
- Designed Custom Formula Fields, Field Dependencies, Validation Rules, Work Flows, and Approval Processes for automated alerts, field updates, and Email generation according to application requirements
- Implemented security and sharing rules at object, field, and record level for different users at different levels of organization, also created various profiles and configured the permissions based on the organizational hierarchy.
- Written **Test Classes** as part of Unit testing before move code into production environment.
- Experienced in deployment process from sandbox to production environment using changeset.
- Involving in **Client meeting and implementing the process**, based on the client requirements.
- Having good Analytical, Programming and Problem-Solving Skills with excellent interpersonal skills, team player and good leadership qualities.
- Well-Versed with all stages of Software Development Life Cycle (SDLC) and Software Testing Life Cycle (STLC).
- Good Interpersonal skills, commitment, result oriented, hard working with a quest and zeal to learn new technologies.

#### PROFESSIONAL EXPERIENCE

- Working with **Cognizant Technologies** from 05 MAY 2021 to till date.
- Working with **HCL Technologies** from 15 Jun 2018 to 30 April 2021 date.
- Worked with **DAILY SPICES INDUSTRIES** (Own small-Scale business, under make in India). From 10 Feb 2016 to 31 May 2018.

#### **TECHNICAL EXPERTISE**

CRM : Salesforce CRM
Cloud : Sales , Service

Web Technologies : Lightning aura, LWC, Visual Force, HTML, CSS

**Languages** : Java Script, Apex

**IDE Environments** : Apex Data Loader, Eclipse, Force.com

**Databases** : ORACLE, SQL, PLSQL **Operating System** : Windows 10, Windows 8

#### PROFESSIONAL PROJECTS

#### PROJECT - 1

Project Name : KEYBANK.

Client Name : KEYBANK.

**Role** : Salesforce Developer

**Description**: **KEY BANK** work on FSC (Financial service cloud) MODEL.

Key Private Bank is a leading provider of wealth management solutions and advice for high-net-worth and ultrahigh-net-worth families. It has a multi-disciplinary team of professionals that work together to deliver solutions, including an entire suite of private banking products, investment management and trust, through an advice-led delivery model.

**Period**: 05 May 2021 to till date.

#### PROJECT - 2

Project Name : Proctor & Gamble(P&G).

Client Name : Proctor & Gamble(P&G).

Role : Salesforce Developer

**Description**: **P&G** is an online application design to create Lead, Maintain lead conversion

Process and provides Partner portal as well as customer portal for to communicate with the industry. As well as it also analyzes the growth of industry by considering which Distributor, dealer, Retailer is good in which product and how much revenue he/she has generated. Key Private Bank is a leading provider of wealth management solutions and advice for high-net-worth and ultra-high-net-worth families. It has a multi-disciplinary team of professionals that work together to deliver solutions, including an entire suite of private banking products, investment management and trust, through an advice-led delivery model

**Period** : 16 July 2020 to 30 April 2021

#### Responsibilities

• Involved in creation of lightning components

- Work on Component Bundle, Events, Interface, SSC, Toast Message, Tokens and Overridden the standard button
- Involved in creating assignment rules.
- Overridden the lead pages
- Involve in writing triggers to handle the duplicate leads.
- Involve in writing Apex class.
- Overridden the Standard Lead Convert button with custom functionalities.
- Write aggregate functions
- Worked on various salesforce.com standard objects like Accounts, Contacts, Leads, Opportunities, Activities, Dashboards and Reports.

# PROJECT – 3 [Technical support]

Project Name : ALSTOM.

Client Name : ALSTOM.

Role : ANALYST [End User Support]

**Description**:

Alstom is a French multinational company operating worldwide in rail transport markets, the project involved configuring and maintaining the Customer Relationship Management of our client and its stake holders all over the world. Developing and enhancing the existing Salesforce.com Configuration setup and map it to the "as is" Business Process. Developing in the monthly release of the up gradations to the system, continual production support and providing timely resolutions to the issues (cases) rose by the business users.

**Period**: Oct-2018 to April-2020

### **CERTIFICATIONS**

# Salesforce Platform Developer I (401)

## **EDUCATION**

- Completed B.E from RTM UNIVERSITY, Nagpur
- **Diploma** of Electronics and Telecommunication Engineering, **MSBTE Mumbai**

### PERSONAL DOSSIER

Father Name : Laxman
Date of Birth : 09 Jan 1992
Marital Status : UnMarried

Languages Known: English, Hindi, Marathi

Address : Plot No-48 Laxminarayan Nagar, Mahajanwadi, Wanadongari Hingna

Road Nagpur (Maharashtra)

Date: / / 2020	
Place:	
	(Praful Bhoyar)