# **Stephen Rodgers**

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### Education

#### Rutgers University, New Brunswick, The State University of New Jersey **Expected Graduation: May 2021**

Bachelors of Science, Major in Mechanical Engineering, Aerospace Concentration, Minor in Mathematics

## **Professional Experience**

#### **Croda Incorporated**

#### Research and Development Engineering Intern

Researched methods and validated formulations effectiveness to improve rinsability to effectively target growing personal care markets in developing countries where water scarcity is a widespread issue.

- Performed material validation testing of conditioners for the development of novel Hair Care products
- Analyzed hair strength and emulsion stabilities of surfactant-solvent blends to evaluate their performance
- Interfaced with business and technical teams to align R&D and quality projects across the organization •
- Developed novel chemical formulations and substantiation methods to evaluate personal care market trends

#### **Schneider Electric**

Virtual Student Experience North American Cohort

A six-week exclusive program providing access to energy education, career workshops, and culture discussion.

- Learned about Schneider Electric's business model participated in career development workshops
- Created strategic recommendations for Fortune 500 companies to help them achieve 100% renewable energy •
- Practiced innovator's method to develop a business model that is cost-effective and admirable to stakeholders •

#### **Rutgers Office of Research and Economic Development**

#### Technology Transfer Intern

- Researched and developed sophisticated global patentability searches to write technology assessments •
- Liaised with researchers to evaluate opportunities to patent and commercialize novel discoveries •
- Studied market behaviors and university patent programs to improve Rutgers' research commercialization •

#### **BWG Strategy LLC**

#### **Business Development Manager**

- Managed client relationships, sales opportunities, and marketing events through SalesForce •
- Gathered, documented, and analyzed data from sources such as ZoomInfo, Sales Navigator, and Data.com
- Developed personalized outreach and marketing strategies for industry-leading experts and other prospects •

### **Engineering Projects**

- Aerospace Engineering Capstone Team Captain, programming flight path and designing autonomous blimp
- Generated report on structural and aerodynamic properties of airship using FDTD mesh in Ansys simulation

### **Volunteer Experience & Interests**

- Rutgers Engineers Without Borders, working to connect crucial infrastructure internationally •
- Founded Basking Ridge Rugby Club (Girls & Boys K-12), registered 501(c)(3) public charity
- Team Captain and Director of Campus Outreach Recruitment for Rutgers Rugby Football (D-1A) Club

### Skill Work

Proficiency in Matlab, Quality Control, MS Office, Problem Solving, and Communication | Intermediate proficiency

in Ansys Simulations, Compliance, Python, Manufacturing Design, Test Plans, Electrical Wiring, and Soldering

#### June 2020 - August 2020

### Edison, New Jersey

#### July 2020 - August 2020

Basking Ridge, New Jersey

September 2019 - April 2020

#### May 2018 - August 2018

Piscataway, New Jersey

Summit, New Jersey