**RESUME**

**-Kunal Ravindra Chavan**

**Address:** -Shiv heights,Galwade Road ,Amalner-425401

Dist-Jalgaon

**Contact No: -**918055697953

**Email id: -**kunalchavan@live.com

**Career Objective:**

To work punctually and honestly in a challenging environment that will

Boost my abilities and skills. And Desire to be a key person in growth of the organization

**Experience**

* Recently worked with Atidiv private limited(Pune) As OBA Online Business Analyst
* 6 months working as sales executive in Automotive manufacturers pvt Ltd. Ambegaon ,Pune from June 2019
* 1.5 year experience in Preximosoft pvt ltd ,Nasik ,as sales and marketing executive
* 1.year experience as sales executive at Vyanktesh agency ,Amalner

**Roles performed**

* Atidiv Pvt Ltd-Online business analyst for US based company ,
* Automotive M Pvt Ltd-Building up new clients. Regular Follow up With oldcustomers, Overseeing sales Dealing with TransportersCompanies, Construction Company, Stone Crusher Co,All Sales Process till Delivery & after Sales support.
* Digital marketing client acquisition, Software and Web service sales
* Desk sale as well as field sales of Agriculture related product at the vyankatesh Agency

**Academic Qualification:**

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| --- | --- | --- | --- | --- | --- |
| **Academic Qualification** | **Institute/ University** | **Specialization** | **Year of Passing** | **% or CGPA** | **Class** |
| Master of Business Admistration | Pune University | Marketing | 2020 | - | - |
| Bachelor of Arts | YCMOU | Economics | 2018 | 54.17% | Second Higher Class |
| HSC | Maharashtra Board | Science(PCM) | 2010 | 62.50% | First class |
| SSC | Maharashtra Board | - | 2008 | 65.23% | First class |

**Summer Internship Project**

* In depth Analysis of Sales and marketing activity at Automotive manufacturers Pvt ltd (internship at Automotive manufacturers Pvt ltd
* Desertion- Study of the impact of lockdown on the Local Grain and grocery Market

**Computer Skills:**

* MS –CIT
* Basic Computer skills
* MS Excel

**Extra-Curricular Activities and Achievements:**

* Participate in various activity in school and college level
* MBA 1 –participate in Mangalya 07,Darpan
* MBA -2 –participate in Mangalya 08,Darpan
* Participate in Debate, Elocution, PPT ,presentation.
* Attended soft skills workshop By Abanti.com
* Advance MS WORD AND MS EXEL Certification courses
* Soft skill

**Strengths:**

* Critical thinking
* Solution oriented and proactive
* Good in communication with peers supervisors and customers,
* Attention to detail and accuracy
* Learning attitude
* General awareness, GK.

**Personal Information:**

**Name :**Kunal Ravindra Chavan

**Date of Birth :** 23-08-1992

**Hobbies :**Reading ,Movies, Poems, sports(cricket)

**Gender :** Male

**Languages Known :** English ,Hindi,Marathi

**Permanent Address :**ShivHeights,Galwade road Amalner,425401

Dist-Jalgaon

**Pune locality address:** AT Post- Narhe, Tal-Heveli ,Dist -Pune