# Shalini Priyadarshi

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#### **SUMMARY**

14+ years professional experience leading or contributing to large projects in IT operations, quality and application development. 5+ years hands-on Scrum Master experience in advanced, large-scale agile settings diligently applying Scrum principles, practices and theory. Outstanding organizational, communication, interpersonal, relationship building skills conducive to collaboration; able to work well in a cross-functional, matrix management environment. Proven track record of building motivated, collaborative and productive teams, including remote team members. Ability to establish credibility and rapport with senior executives and technical and non-technical team members. I can work under tight deadlines while being flexible and responding to changing business and technical conditions. Fun, highly upbeat personality; standout colleague that works well in a fast-paced and driven environment with expectations to deliver high-impact value to the company. I have always been associated and contributed in diversity and inclusion initiatives, especially 'returning mother's program' of every organization I worked with!

- SAFe Agile Software methodologies practitioner
- Business Analysis & Program Management
- Complex Program/Project Management
- Pre-Sales and Solution Architecture
- Vendor Relations & Contract Management
- Cloud
- Service Improvements

- 9 years Technology Leadership (Supervisor, Manager)
- 6 years Consulting Client Manager (Delivery Manager, Program Manager)
- 5 years outsourcing leadership (on/offshore)
- 5 years Vendor/Contract Management
- 7 years Devops Engineer
- 5 years PMO IT / Business liaison

# **Professional Experience**

#### Manager: Deloitte | (Nov 2020-Present)

**Breakthrough:** I took over the responsibilities within a week and led program management activities to drive attainment of client commitments and financial targets. Ensured successful delivery of ADM projects. Created technology-based pool concept for the project and it showed up as combined saving of 10% in two months. Directed the team to deliver multiple value additions to increase the savings in the project and efficient process improvements in project management.

#### Role: Delivery Manager

- Leading the complete software product development life cycle of the application of my portfolio, leveraging the
  Agile methodology, partnering closely with product owners and lead a cross-functional team comprising business
  analysts, software engineers, functional and non-functional testers, operations engineers and project
  management.
- Responsible of escalating issues, risks, and decisions to the Channel and Engagement Leaders and other stakeholders as necessary to mitigate risks
- Collaborate with stakeholders and have the executive presence to influence direction, sell ideas, roadmaps, and approaches.

# Associate Manager: Accenture | (June 2015-Nov 2020)

#### Breakthrough:

• Successfully delivered two multimillion fixed price project (combination on and offshore) on time with 30% margin.

 Worked on more than 50+ deals of magnitude 2-20 million(s) USD for opportunities with companies like Microsoft, Amazon, Google, HP, Intel, GE, Deutsche, Facebook, LinkedIn, SAP, Fitbit, Sonoma, Telia, Ericsson, Nova, Vodacom etc.

#### Role: Program Manager

- Worked on project delivery, pre-sales, and business development pertaining Azure cloud solutions and User Experience engagements/opportunities.
- Managed project delivery for multiple clients, including budgeting, initial team building, project planning, technical direction, and reporting.
- Responsible to customer for status reporting, issue tracking, requirements gathering
- Worked for business development at new and existing clients pertaining to new opportunities and growing existing
  engagements, including providing SOW (Statement of Work), rate negotiation and margin calculation

# Service Operations Lead: Microsoft | (April 2012-June 2015)

**Breakthrough:** The applications in my portfolio (CHIP & ICE) had 99% availability during my span of work and I successfully led their migration to azure. **Role: Devops Engineer** 

**Technologies:** SQL Server, SSIS, Business Intelligence Development (BID) Visual studio, SharePoint designer, SharePoint server, IIS, SCOM, Keynote, Azure, PowerShell, windows server, High Availability solutions & other Microsoft technologies.

- Worked for MSIT's (Microsoft IT) MPSIT's (Microsoft Product & Services IT) Services Engineering team for 'Partner Incentives' portfolio
- Ownership of partner facing applications 'Channel Incentives Program' aka 'CHIP' & 'Incentive Calculation Engine' aka 'ICE'. Later I worked on the pilot project Partner Incentives 'Future State' from Dec 2013

# Expert Services Engineer: Talisma | (Nov 2010-Feb 2012)

Worked out of client office Citi Bank, Chennai

Technologies: SQL Server, Microsoft Visual source safe, XML, SQL/PLSQL

- Single point of contact for client with respect to 'Talisma CRM'
- SME, Best-practices consultant, Technical analyst.
- Proactive & reactive maintenance, troubleshooting of Talisma CRM & database
- Disaster recovery drill lead

# Technical Associate: Tech Mahindra | (Jan 2007-Nov 2010)

Worked on 3 different projects from British Telecom, UK. related to development, testing & maintenance

**Technologies**: Oracle 9i, SQL Server, LoadRunner, Mercury Quality Centre, Clarify, Microsoft Visual source safe, Web sphere MQ, Subversion, core Java, XML, SQL/PLSQL, Stored Procedures

- Project 1: CCM-STREE Mapper, Team Size: 15 (May 2008 Nov 2009)
- Project 2: Stubs Development, Team Size: 6 (July 2007 May 2008)
- Project 3: EMP Performance Transition, Team Size: 5 (Feb 2007 July 2007)

# **Academics**

- B.Tech in years 2002-2006 from ICFAI, India (CGPA: 7.7/10)
- Graduated in Leadership program with TISS (Tata Institute of Social Sciences), called 'Iron Lady' (2019-2020)