**UDAYMOHAN** **RAPOLU**

Mobile: +91- 9550379169 E-Mail: udaymohanrapolu@gmail.com

 Linkedin: uday-rapolu

**PROFESSIONAL SUMMARY**

Successful PO with over 1.6 years of demonstrated ability in delivering mission-critical results. Offering outstanding communication and cross-cultural team management skills. Entrepreneurial attitude for optimal profitability. Ambitious team leader adept at creating strategic alliances with organizational leaders and effectively aligning with and supporting key business initiatives.

**WHY HIRE ME?**

By knowing my thoughts, you may better know what kind of person I am.

* Always try to understand others viewpoint and respect them. Be it co-workers or clients.
* Listen clients carefully. It helps to understand what they are looking for.
* Observe minutely. There is always a scope for improvement in every work.
* Always learn new things.

**EXPERIENCE**

* Working as Probationary Officer with Muthoot Group from last 1.6 years.

**Role & Responsibilities:**

* Collaborated with senior leadership during decision-making processes and created thorough offender reports for corrective action planning.
* Established clear and competitive goals, growth roadmaps and strategic business plans.
* Developed innovative sales and marketing strategies to facilitate business expansion.
* Planned and executed marketing campaigns to target groups, areas and wider community.
* Preparing Cash Book. Preparing various types of journal entries based on transactions and posted in tally.
* Preparing various types of statements in excel. Accounts payable work and accounts receivable work.
* Verifying bank statements everyday through online and preparing BRS to equalize cash book balance with pass book balance.
* Worked as intern at Sneha Pure water for 15 days in Production and marketing department.

**ACCOMPLISHMENTS**

* Achieved Quarterly target in one month only with team of 6 members, then get appreciation from my MD sir and Management.
* Elected as Student Union President in our Hostel for 1 year.

**SKILLS**

* Tally ERP 9, Advanced Excel and Word
* Accounting, Accounting Receivables and Payables
* Report generation, Management Information Systems expertise
* Lead Generation

**ACADEMIC DETAILS**

* MBA (Finance and Marketing Management) from NMREC College affiliated to JNTUH, Hyderabad, 2017-2019.
* B.Tech from SRTIST affiliated to JNTUH, Nalgonda, 2012-2016.
* Intermediate (M P C) from S R Junior college, Hyderabad, 2010-2012.
* SSC Vishala Bharati High School, Siripuram, 2010.

**STRENTHS**

**Goal oriented**: results achiever, Meeting deadlines

Analytical and Problem Solving Skills, and Self confident.

**PERSONAL DETAILS**

Father’s Name : R.Veera Mohan

Marital Status : Single

Date of Birth : 26-08-1995

Address : H.No:3-32, Padmashali Colony, Siripuram(v)

 Ramannapet (Mdl),Nalgonda(Dist.)

 Telangana-508113

**WHEN CAN I JOIN?**

Immediately.

**Place:**

**Date: (UDAYMOHAN RAPOLU)**