



Karina Wadhwani

Salesforce Developer

CONTACT



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SKILLS

- Apex
- SOQL/SOSL
- Aura Components
- CSS/HTML
- CPQ

EDUCATION

B.E (Computer Science), Nagpur University

CERTIFICATIONS

- Certified CPQ Specialist
- Certified Salesforce Administrator

PROFILE

Performance-driven and hard-working individual with 4+ years of experience in corporate industry with 3 years of experience in Salesforce. Positive approach towards success in the Salesforce environment, with a proven track record in Sales cloud and CPQ ecosystem, leading teams in driving organizational growth and revenue.

EXPERIENCE

July 2021-Present

Company Name: **Salesforce**, Hyderabad

Developer Success Engineer

- Assisted third-party developers to troubleshoot their integration with salesforce.com APIs, Apex, Visualforce, Aura and implementation of other salesforce.com developer products. This involves debugging, troubleshooting, and taking responsibility to see that the issue is fully resolved.
- Experienced with Salesforce.com Web Services APIs - SOAP and REST. Implemented and troubleshooted these with Postman, Workbench and SOAP UI. This involves various OAuth Authorization Flows like UsernamePassword and Web-Server Flow.
- Implemented SSO to connect multiple orgs (Salesforce-to-Salesforce and Salesforce-to-third party system) by creating Service Provider and Identity Provider Settings.
- Worked on Splunk to fetch the events logged on Salesforce Servers related to different server instances. These events could be process specific like apex events, error logs, etc.
- Resolved issues related to various deployment tools like SFDX deployment, ANT migration and workbench.
- Responsible for writing sample code, client libraries, and contributing to Open-Source projects.
- Conducted detailed and complete triage of defects before assignment to product scrum teams
- Worked on Sales Cloud Implementations.

July 2019 - July 2021

Company Name: **Eternus Solutions**, Pune

Salesforce Developer

1. Residential Services Organization

October 2019 – July 2021

Responsibilities:

- Interacted and communicated with the client to understand the business requirements
- Worked on the Quote templates for designing the Quote document.
- Created Visualforce page for displaying the line items as per discount schedules.
- Additionally, worked on Option Constraints to add/remove products as per the dependency on other products.
- Also, worked on Advanced Approvals for sending the Quotes for approval based on certain criteria.
- Worked on complex Product rules, Price rules, Dynamic filters.

2. Consulting Services September

June 2020 – January 2021

Responsibilities:

- Worked on finding the best approaches and providing estimates to the client.
- Experienced in implementing and customizing application using Apex, Visual force, SOQL, Process Builders, Flows, Workflows and Approvals.
- Configured PowerBI to Salesforce so as to access the reports from PowerBI into Salesforce.
- Developed custom lightning component to allow users to book appointments in Salesforce.
- Experience in developing Aura components. Also created a component to be used in Salesforce Community.
- Used named credentials and Rest Api for integrating an external system to Salesforce.
- Performed successful Data Migration and deployments between the Salesforce orgs using Copado, ANT, Gearset
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3. Real Estate Organization

December 2019 – June 2020

Responsibilities:

- Designed and developed the CPQ package implementation required, which included custom priced products, custom quote document templates, contract amendment, renewals.
- Developed product rules, price rules for automating processes.
- Developed custom actions for filtering the search criteria for product selection.
- Worked on QCP for making the field locked/editable on conditional basis.
- Worked on the Quote templates for designing the Quote document.

July 2017 - March 2019

Company Name: **Amazon, Pune**

Associate

- Developed skills of being a trusted advisor for clients from all around the globe mainly involving the UK and North American region
- Developed excellent communication skills while also understanding the importance of working in a team
- Handled a team of 10-15 newly hired employees as an SME (Subject Matter Expert)
- Always achieved the targets set by the team