



PRAVEEN KUNIYIL

BS(Engg), MBA, CSM, ITIL, Six Sigma GB

Product Manager

PROFILE

Certified Product manager with two decades of IT / BPO / Strategic Consulting and Product Management experience.

Executed process optimization and six sigma projects for FinTech, Insurance and media clients

SPECIALIZATIONS

- Product delivery using Scrum & WF methodologies
- Leading teams in a matrixed organization
- OKR's and KPI implementation

COMPETENCIES

- Program Managed 0.5 million to 9 million / year revenue programs with distributed teams.
- Handled engagement for end client as program lead handling more than 8 vendors and client IT Organization.
- Excellent strategic problem-solving skills and C-suite engagement
- Established PMO organization for several engagements to manage multi geography multi business line implementation.
- Specialized in conducting process audits and implementing course correction measures to achieve program goals.
- Recipient of "Peoples Manager" award by GE two years in a row for team management

WORK EXPERIENCE

Swiss RE -Vice President-Technical Product Manager- Data Platform

Dec 2019–Current

Leading the Data Operations and managing the Data Platform product for 190 million Swiss RE group organization.

- Implemented process improvement and increased the data load success factor from 62% to 97% within 4 months.
- Reduced the cost / record by 23%
- Reduced Technical debt by 8%
- Improved stakeholder satisfaction score from 2.1 to 4.2 out of 5
- Reduced the time to onboard a new source system partner by 42%
- Managed 11 internal stakeholders and 7 external stakeholders for the data platform feature enhancement and reporting requirements.
- Managed 13 vendors to support ETL product, infrastructure and source system deliverables.

Provenir Inc - Sr Program Manager- Risk Management Platform Implementation (PaaS)

Apr 2017 to Dec 2019

Implemented Risk Management Platform / Product for mid and large size banks across multiple business lines and geographies

- Responsible for leading, managing and providing oversight for projects, reporting to Head of Professional Services
- Create and oversee project plans and resources estimates, monitoring and tracking project execution and ensuring budgets and timelines are met within the requirements of contracts.
- Work collaboratively with product sales team to identify Services opportunities at prospective and existing clients and

to strategize on those business opportunities, leading /supporting proposal efforts.

- Manage cost/sizing for proposals, develop project plans/roadmaps, set milestones, assign tasks and resources, set objectives, and meet contract scopes of work.

Ensure the overall quality of the implementation and assist in the professional development of the Implementation Team by working with them to identify opportunities to expand their technical skills and business knowledge.

EDUCATION

University of Alberta

Jan 2020 – May 2020

Certified Software Product Manager

Indian Institute of Technology- Kharagpur,

School of Management

July 1998 – Apr 2000

MBA – Operations & Information Systems

graduated with 8.3 / 10 CGPA

College of Engineering, TNAU, Coimbatore, India BS Engineering

graduated with 3.73 / 4 CGPA

Certified Data Management Professional

Dataversity

Expected -November 2021

Six Sigma Black Belt

Expected – March 2022

DOOR3 Inc -Sr Program Manager- Digital Transformation Jan 2015 to Apr 2017

Led implementation of Digital transformation implementation for mid and large size organizations and realized the ROI within 76 to 85 % of the planned duration

- Directed a 3 million business application redesign engagement at 56% margin and completed the program with 93% of the allocated budget.
- Program managed a 7+ million engagement for a mortgage organization handling digital transformation and software implementation.
- Led the team implementing the first patient waiting room kiosk supported by android and integrating with multiple data sources.
- Led multiple e-Commerce engagements implementing Magento, Drupal & Hybris.

Linedata Capitalstream – Sr Program Manager- Loan Origination Software Implementation (SaaS) Feb 2011 to Jan 2015

Responsible for managing project teams that are implementing the new version of the Commercial Loan Origination SaaS platform and upgrades to current versions and customizing the system to meet specific client needs.

- Led the professional services team implementing loan Origination system for commercial loan for a bank with users spread across 4 countries and 24 data source integration.
- Completed an LOS upgrade project for a mid-sized bank under budget and 2% less than the estimated time.
- Improved the NPS and customer success factor for all the engagements handled by 18 to 25%

CERTIFICATIONS

Six Sigma Green Belt

Certified Scrum Master

Certified Software Product Manager

Certified Strategic Problem Solving Techniques

Certified Change Management Practitioner

Sapient Razorfish- Sr Program Manager Feb 2006 to Jan 2011

Led digital transformation and creative projects through the conceptual, requirements gathering, design / development and implementation phases / transition to support.

- Handled engagements ranging from 230K to 5+ million digital transformation and creative engagements.
- Led cross functional team of creative designers, front end and back end developers for a 7+ million engagement which implemented the first 3D seal selection approach in the industry.
- Handled organizational change management assignment for an SAP implementation.

Accenture Services Inc- Sr Transition Manager July 2003 to Jan 2006

BPO / ITO outsourcing from US/ UK / Australia to Offshore Delivery Centre's in India & Eastern Europe

- Directed Financial Back office project teams through the full life cycle of transition as part of the Client Service Team
- Led a multi-geography Lift – Transform -Drop engagement which had a 4-year revenue of 80 million.
- Achieved successful 152 seat transition for a financial back office for a logistics organization within a short span of 7 months.

VOLUNTARY ASSOCIATIONS

FLL (First Lego League) Coach

Founder member **CADD**
(Cortlandt Against Drunk Driving)

Founder **Breakfast Club** for Homeless Shelter

Founder **Drone Technics-**
Training underprivileged kids to build and operate drones

Genpact (GE Capital International Services)- Transition Manager June 2000 to July 2003

BPO Transitions from US / Canada to offshore Delivery Centre's in India

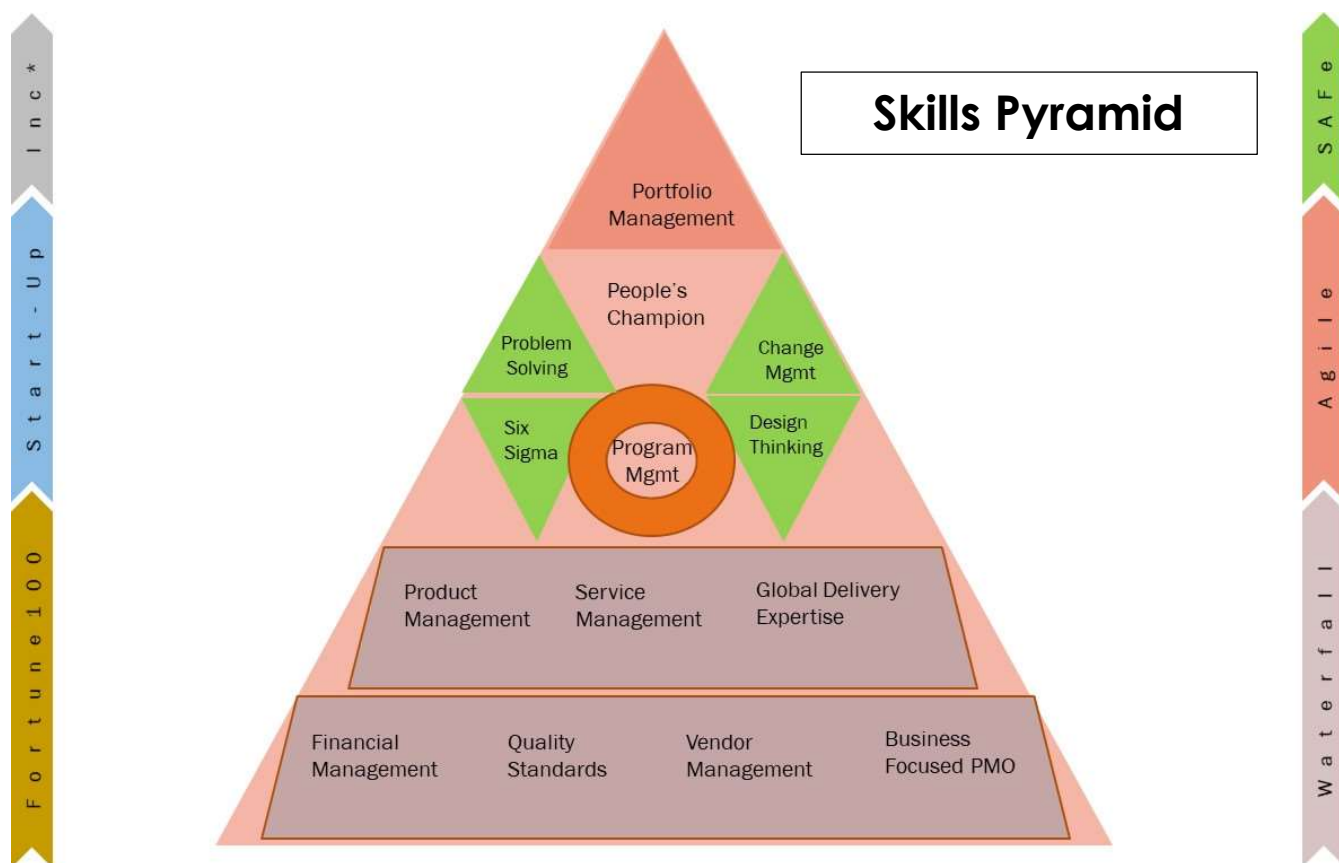
- Led efforts across multiple GE Capital businesses to outsource a wide range of back-office processes including customer service, accounting, collections, and accounts payable.
- Led business process re-engineering effort for GE Capital credit documents.
- Designed and implemented an end-to-end document management solution for 15-million annual credit-related documents.

SKILLS MATRIX

Organization	GENPACT (2000 to 2003)	Accenture (2003 to 2006)	Sapient Razorfish (2006 to 2011)	Linedata Capitalstre am (2011 to 2015)	DOOR3 Inc (2015 to 2017)	Provenir Inc (2017 to 2019)	Swiss RE (2019 to current)
Skills							
Agile Project Management			X	X	X	X	X
AWS / Azure cloud based implementation				X	X	X	X
BPO Transition	X	X	X	X			
Business Process Management		X		X	X		X
COTS (Custom of the Shelf) Implementation				X	X	X	
Program Service Management	X	X	X	X	X	X	X
Project Management Framework	X	X	X	X	X	X	X
RFP / RFI Response cell	X	X	X	X	X	X	X
Set up of Onshore / Offshore framework	X	X	X	X	X	X	
Vendor due diligence	X	X	X	X	X	X	X
Product Management	X	X	X	X	X	X	X

TOOLS EXPERTISE

Process Area	> 15 yrs	10 to 14 yrs	5 to 10 yrs	< 5 yrs
Proj / Program Management	MS Project	Smartsheet		
Task Management	Asana	AutoTask		
Roadmap	Jira	MS TEAMS	Aha	
Financial Planning / Resource Management	Projector Pyramid	NetSuite	AutoTask	
Defect Management	Jira			VSTS
Collaboration / Documentation	MS Sharepoint	Confluence		



Voice of the Stakeholders

CEO – BFS Capital

To: Praveen Kuniyil
<pkuniyil@provenir.com>, Eric Weiner
<eweiner@bfscapital.com>

So sorry to see you go Praveen, hope you are off to something exciting. Has been a pleasure working with you ... loved your discipline and customer focus. Please do stay in touch.
Mark

CEO-Swiss RE (iptiQ)

From: **Philip Walker** <Philip_Walker@iptiq.com>
Sent: Wednesday, September 9, 2020 3:18 PM
To: Praveen Kuniyil <Praveen_Kuniyil@iptiq.com>
Subject: Congratulations Praveen

Dear Praveen,

I want to inform you that you have been one of the August Peer Recognition nominees. I am so happy to share with you what your peers said about you:

Effective leader who listens to each and every details/concerns and provides constructive feedback

Both of these individuals spent countless hours providing support and information to help solve the print fulfillment mailing address issues and helped establish better controls to improve our overall operations and commitment to the end customer.

Head of Prof Serv- Provenir

Chief Risk Officer- BFS Capital