

RUSHIKESH KOSHTI

Designation

Salesforce consultant

Joining date- 25

November 2021

Contact details

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Specialization

- Salesforce admin
- Salesforce CPQ
- Salesforce Development

Languages

English, Hindi, Marathi, Kannada

Education

- Bachelor's in Information Technology and Engineering

Certifications

- Salesforce Certified Administrator
- Salesforce Certified CPQ Specialist

Background

- 2+Years of professional experience in the IT industry, 2 years of experience in the Salesforce CPQ platform and involvement in various phases of Software development including SFDC Administrator, SFDC Development, Business Analysis, System Analysis, Design, Testing, Production Support,
- Good knowledge of security and Sharing rules and Securities at the object, Field, and record level for different users at different levels of the organization. Created various profiles and configured Permission sets based on the Organizational hierarchy.
- Hands-on experience with Salesforce CPQ functionality including various feature sets like Product setup, Product Options, Product configuration & rules, Pricing, Discounting, Quote templates, Order management, Contract management and amendments
- Experienced working with salesforce.com sandbox and production environments, Integrations and Deployments.
- Deploying applications from Sandbox to production using Change Sets.
- Experience in customizing standard objects, creating custom buttons, customized tabs for different requirements and different page layout assignments for different profile users.
- Having good experience in organization automation processes like workflows, process builders, validation rules and approval processes.
- Ability to write complex SOQL, and SOSL queries across multiple objects within the SFDC database.
- Experience in developing Apex Classes, Standard and Custom Controllers, Controller Extensions, and Test Classes.

WORK EXPERIENCE

Salesforce consultant, The Blue flame Labs Pvt Ltd

(1 year, Present)

Project : Paylocity.
Domain : HR and Payroll provider
Technology : Salesforce CPQ.

Project : Olin.
Domain : global manufacturer and distributor of chemical products
Technology : Salesforce CPQ.

Overall Responsibilities:

- ✓ Supported the project's end-to-end implementation.
- ✓ Configured Products, Catalog, Catalog Hierarchies, Bundles, Bundles within Bundle, and Price Lists across all products.
- ✓ Configured complete PLI with different Charge Types and Charge Type Criteria combinations for all the Products and Services.
- ✓ Involved in end-to-end QA and UAT testing and validation of CPQ including Products, Pricing, quoting etc.
- ✓ Various pricing factors like variance pricing, volume-based pricing, and attribute-based pricing has been configured.
- ✓ Configured the complete attribute-based pricing and Price Matrices.
- ✓ involved in end-to-end testing and configuration enhancements for the CPQ and CLM functionalities. Testing the CPQ Integration with ERP.

Associate salesforce administrator, M well software solutions

(1 year 1 month)

Project : Eide Bailly
Domain : consulting
Technology : Salesforce admin

Overall Responsibilities:

- ✓ Making application compatible with SharePoint UI and overcoming the limitations imposed by the
- ✓ Configured Sales flow, and creating custom objects, apps, and fields. Workflow rule, Assignment rule, and Process builder. Customized using Apex trigger, Apex class like Batch, Queueable, Future and Scheduler class. Also modified visual Force Page.
- ✓ Fulfilled the requirement to Integrate Dot Net application with Salesforce using SOAP Web Service to populate account fields. Worked on HTTP callouts and XML, J SON parsing as well.
- ✓ We have scheduled Jobs daily and have created a custom JavaScript button to call the Webservice on demand from the Account detail page.
- ✓ Worked on Test Class and deployment using Change Set Configured Salesforce Reports and Dashboards, based on the Business Requirements.