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**SUNEETH KUMAR**

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**Sr. Salesforce Lightning Developer Phone:** (972) 793-0540

**Professional Summary:**

* 7+ years of overall IT experience including 6+ years of experience with **salesforce.com CRM platform, Steel Brick CPQ, Salesforce Marketing cloud, Salesforce Lightning and Lightning Web Components experience.**
* Over 2.5 years of experience working on **Lightning** and **Aura** **components**, **aura** **framework** and over 1 year of experience with utilization of **lightning** **Web** **components**.
* Extensive experience with the Salesforce.com development life cycle, application design patterns, integration patterns and deployment planning.
* Experience in SFDC Development implementing the **APEX** **Classes**, **APEX** **Triggers**, **VisualForce** **pages**, **S - Controls**, **Force**.**com** IDE, **Eclipse** with **SOQL**, **SOSL** and **Plug**-**ins**.
* In-depth experience in CRM business processes like **Forecasting**, **Campaign** **Management**, **Lead** **Management**, **Pipeline** **Management**, **Order** **Management**, **Account** **Management**, and **Case** **Management**.
* Used **Email to case**, **Web to Case features** and created a community where the customers can **create**, **update**, and **manage** their cases.
* Proficient in dealing with functionalities related to **Sales cloud, Service cloud, Marketing cloud and Community Cloud.**
* Experience with SFDC **Service console, customer portal, case management, knowledge base, customer communities and service account management.**
* Setting up Service Cloud Console, Cases (Web to case, Email to case) Solutions, Case Assignment and CTI Integration.
* Created test scenarios in Sandbox and migrated code to production environment and deployed upon successful testing.
* Applied Design variations & Created custom **Aura design tokens** to the Base **Lightning** **Components** **Aura** **components** and **Lightning** **web** **components**.
* Developed **Lightning** **Components** **Framework** and **built** **Lightning** **components** using **aura** **framework**.
* Working with different aspects of **Web** **Services** **(XML, WSDL, SOAP, REST)** API.
* Worked on multiple Number of **lightning Web Components** and allowed **LWC** to manipulate the **DOM** instead of **JavaScript**.
* Expertise in creating different **email** **templates** and **inbound** **emails** using **Visualforce** for the **clients** and **customers**.
* Experience in **Creating** **page** **layouts**, search layouts to **organize** **fields**, **custom** **links**, related lists and other **components** on a **record** **detail**.
* Created lookup and **master-detail relationships** on the **objects** and **created** **junction** **objects** and **various** advanced fields like **Picklist**, **Field** **Dependencies**, **Custom** **Formula**, **Approval** **Process**, **Sharing** **rules** for **automated** **alerts**, **field** **updates** and **Email** **generation**.
* Implemented **Security** and **Sharing** **rules** at **Object** **Field** and **Record** **levels** for different users in the organization.
* Exposure to App Good understanding of the **Apttus CPQ  and SteelBrick developed POC’s in Apptus CPQ and SteelBrick CPQ.**
* Knowledge on Salesforce **Lightning Process Builder**, **Lightning UI/UX**, **App** **builder** and **Creating** **Visual** **Workflows**, **salesforce** **support** **communities** and **Chatter** **groups**.
* Built **reusable UI/UX components** with **lightning** **component** framework.
* Strong experience with **source control tools Git, Bit bucket, Source tree** built salesforce code from the repository

**Technical Skills:**

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| **Custom Integration** | AppExchange Package & Custom Application, Approvals & Workflow, Custom Objects, Custom Settings, Custom Labels and Tabs, Dashboards, Email Services, Outbound Messages, Field Updates, Reports, Role Hierarchy, Security Controls. |
| **Salesforce Technologies** | Salesforce LWC, Salesforce Aura components, Salesforce CRM, Salesforce SFA, Apex Language, Apex Scheduler, Apex Classes/Controllers, Batch Apex, Apex Triggers, SOSL, SOQL, Visual force (pages, controllers & components), Lightning, S-Controls, Apex Web Services, Workflow & Approvals, Reports & Dashboards, Analytic Snapshots, Custom Objects, Change Sets |
| **Salesforce Tools** | Auto Rabbit, Welkins, VS Code, Eclipse, Force.com Eclipse IDE Plug-in, Force.com Explorer, Salesforce Connector, Data Loader, Force.com platform (Sandbox, Production) QTP, Jenkins, Win Runner, Bugzilla and Sandbox loading & Testing, Force.com Migration Tool. |
| **Web Technologies** | SOAP, REST, CSS, Aura, JavaScript, jQuery, XML, HTML, AJAX |
| **Platforms** | Unix, Windows XP/7/8 / 2000/ 2003 |

**Certification:**

Salesforce Certified Administrator

Salesforce Certified Platform Developer 1

Salesforce Certified service Cloud

Salesforce Certified CPQ Developer

**Education:**

Graduated in Bachelor of Computer Science & Engineering from JNTUH

**Work Experience:**

**Amgen (Tampa, FL) Oct 2019 – Present**

**Sr. Salesforce Lightning Developer**

**Responsibilities:**

* Interacted with the Business teams on a weekly scheduled basis for **discovery on the requirements**, discussing the **open-sprint topics** and presenting the completed development tasks.
* Created many **Lightning** **Components** and **server**-**side** **controllers** to meet the business requirements.
* Experienced in migrating the standard and custom objects in standard experience to **lightning** **experience**.
* Created many app pages, home pages integrating the custom components for **salesforce** **lightning** and **salesforce1 mobile** app.
* Developed **Lightning** **apps** using **Lightning** **Components** and made them compatible with salesforce1 mobile app.
* Worked on multiple Number of lightning Web Components and allowed the LWC to manipulate the DOM instead of JavaScript.
* Created and worked on **multiple parents to child components** to communicate down the contaminant hierarchy.
* Created modern **Lightning** **Apps** combining **Lightning** **Design** **System**, **Lightning App Builder** and Lightning Component features.
* Created multiple **Lightning** **Components** added **CSS** and **Design** **Parameters** that makes the **Lightning components** look and feel better.
* Experienced in working on **LWC Events built** on **DOM Events**, collection of APIs and objects available in browser.
* Worked on to communicate down the Component containment hierarchy using **Lightning Message Service API**.
* Worked on Create **CustomEvent()** Constructor and **Dispatch Event**, **EventTarget.dispatchEvent()** methods.
* Proficient in using **components** outside **Salesforce with Lightning Out and shared lightning out Apps with Unauthenticated users**.
* Migrated **Aura components to web components** existed in the same application.
* Extensive hands-on experience on **Customizing top of Third-party managed packages** and **Unmanaged packages.**
* Applied **Salesforce Lightning Design System (SLDS) Framework** that provides look and feel to the Lightning Experience.
* Applied **Design variations** & **custom Aura design tokens** to the **Base Lightning Components, Aura components and Lightning web components** and Created a **CSS Style sheet for Components.**
* Designed, developed deployed **Apex** **Classes**, **Controller** **Classes**, **Batch** **Apex** and **Apex** **Triggers** for various functional needs in the application using the **Eclipse** **IDE**, **VSCode**, **Welkin** **Suite**.
* Created **Apex** **methods** for the lightning controller and helper methods to perform **DML** **operations** on the case records.
* Customized **page layouts** for Opportunity, Contacts and Accounts depending upon user profiles and created permission sets where necessary.
* Worked on Lightning in creating the **custom fields, profiles, applying sharing Rules, Handling Page** **Layouts** and **Related** **list** and **defining** **Field** **Dependencies**, **Custom** **buttons**, **Validation** **Rules**, **workflows**, **Approval** **processes**.

**Environment:**  Lightning Web Components, Aura Components, Managed Packages, Visual Force, HTML, Apex API, Rest API, SOAP, Salesforce.com Platform, Lightning Experience, Lightning Components, Apex classes and Controllers, JAVA Script, SFDC, WSDL, Sales Cloud, Service Cloud, Community Cloud, Continuous Integration, Eclipse, Apex Explorer.

**Live Area (Dallas, TX) Jul 2018 – Oct 2019**

**Sr. Salesforce Lightning Developer**

**Responsibilities:**

* Involved in various activities of the project like requirements gathering, analyzing requirements, documenting the functional and nonfunctional requirements.
* Designed, developed & deployed the **Custom Apps, Custom objects, Custom Fields, Custom buttons, Page layouts, Custom tabs, Components, Visualforce Pages, Apex classes** to suit to the needs of the application.
* Worked in **Agile** **methodology**, attended daily scrum meetings, weekly story grooming meetings and sprint review meetings.
* Implemented Salesforce **Lightning Web Components** for small set of users within the organization, developed Lightning components and server-side controllers to meet the business requirements.
* Developed **web** **apps** for desktop using Salesforce Lightning Component UI framework.
* Created **Lightning** **web** **components** and apps combining Lightning Design system, Lightning App Builder and Lightning Component features.
* Good understanding of the **Apttus** **CPQ**.
* Implemented **Quote**-**to**-**Cash** solution using **APTTUS** **CPQ**.
* Involved in CPQ (Configure, Price& Quote) design and mapped to the Salesforce custom objects and involved in **Apttus** **Advanced** **Workflow** **Approvals.**
* Developed **Apex** **Classes**, **Controller** **Classes** and **Apex** **Triggers** for various functional needs in the application.
* Worked with **SFChatter** which helps the users to communicate with the organization easily and quickly.
* Used **field** **level** **security** along with **page** **layouts** in Lightning to manage access to certain fields.
* Implemented Salesforce web services like **SOAP**, **REST** **API**, **Java** and **XML**.
* Performed **Data** **Migration** from home grown legacy system to salesforce CRM using Data loader.
* Developed Lightning Components Framework and built Lightning components using **Aura** **framework**.
* Automated 80% of our manual processes using declarative tools like **workflows**, **process** **builder**, **Flows**, **Approval** **processes** and **formula** **fields** thus reducing significant manual effort across all our internal teams.
* Experience in creating **Lightning** **Components** and used Lightning Design System to convert existing Visualforce pages to lightning components.
* **Implemented** **Sales** **cloud** and incorporated the enhanced features as required to streamline the business process.
* Strong Experience in **Salesforce** **Lightning** **components** **design** & **designing** **compact** **layouts** **using** **Apex** **triggers**, **Page** **layouts**, **Visualforce** **pages**, workflows for Mobile platform.
* Created Lightning Components using Controllers, Helper Methods, AngularJS, CSS and Bootstrap.
* Upgraded some Apps from **Classic to Lightning experience** to develop rich user interface and better interaction of pages.
* Created multiple Lightning Components, added CSS and Design Parameters that makes the lightning components look and feel better.
* Implemented salesforce lightning components for small set of users within the organizations.
* Created Apex methods for the lightning controller and **helper** **methods** to perform DML operations on the case records.
* Responsible for building integration processes integrating **cloud**-**based** **applications** and On-Premises Enterprise Applications.
* Worked on **Data** **migration** of objects like Account, contact, lead, attachments, and custom objects from source SFDC to Target SFDC using data loader and file exporter tools.
* Integrated Salesforce with legacy systems using **Apex** **Web** **services** and **outbound** messaging.
* Integrated the web services using **REST** and **SOAP** by generating the necessary stubs from the WSDL files for extracting the data from the homegrown applications by using the **homegrown** **web** **services**.
* Interacted with the Business team on a weekly scheduled basis for **discovery on the requirements**, discussing the **open-sprint topics** and **presenting** the completed development tasks.
* Created**workflow rules** and **defined related tasks, time triggered tasks, email alerts**, field updates to implement the business logic.
* Integrated Marketing Cloud with sales cloud using the **MCConnector and Setup** the Synchronization happening for every 15 minutes.
* Created journeys and implemented marketing campaigns using **Marketing cloud** tools like **Journey Builder, Email Studio and Automation Studio.**
* Manage users, Public Groups, Profiles, and Roles within the Salesforce CRM. This involved designating access to the applicable user within the user hierarchy.

**Environment:** Saleforce.com platform, Apex Language, Visual Force Pages, Data Loader, HTML, Java Script, Workflow & Approvals, Reports, Custom Objects, Custom Tabs, Email Services, Security Controls, Sandbox, Eclipse IDE Plug-in, SOQL, SOSL.

**Marriott Vacations Worldwide (Orlando, FL) Apr 2016 – July 2018**

**Salesforce Marketing Cloud Developer**

**Responsibilities:**

* Worked with business process owners to understand their requirements.
* Developed and executed **marketing** **campaigns** using **Marketing** **Cloud's** **Email** **Studio**.
* Trained vendors to use **Content** **builder** to build and maintain **marketing** **content**.
* Responsible for technical coordination including **email** **QA** in **HTML**, **SQL** **query** and **AMPScript** **logic** and **leveraging** **assets** to **build** and **deploy** **email** **campaigns**.
* Used **Journey** **builder** in running different **campaigns** along with **Automation** **Studio** and **Contact** **Builder**.
* Used **HTML, CSS, AMPScript** and other technologies to build customized solutions that support **critical** **business** **functions**.
* Built **validation** **rules** and **workflows** to support **business** **processes** and maintain **data** **integrity**.
* Created **journeys** and implemented **marketing** **campaigns** using **marketing** **cloud** tools like **Journey** **Builder**, **Email** **Studio** and **Automation** **Studio**.
* Created **Custom** **objects**, **Validation** **rules**, **Page** **layouts**, **Custom** **tabs**, **Components**, **Visualforce** **Pages** that suit to the needs of the application.
* Created **Formula** **Fields**, **Validation** **Rules**, **Workflow** and **Approvals** for the flexibility and functionality of force.com platform application.
* Designed **personalized** **email** **content** using HTML, CSS3 and AMP Script in Content Builder.
* Developed and deployed A/B testing strategies to roll out the version control to be used in the **final** **email** **campaign**.
* Used **Automation** **Studio** for performing actions such as **imports**, **extracts** and **SQL** **query** **activities and Send Campaigns**.
* **Designed** and **configured** **journeys** using **activities** within the **Journey** **Builder** and **launched** in the **production** after thorough testing.
* Involved in setting up or creating Admin options, User Interface, organization-wide defaults, role hierarchy and workflow rules and handled escalated support tickets.

**Environment:** Automation Studio, Activities, Journey Builder, Audience Builder, Email Campaign, HTML, JavaScript, CSS, Trigger send, Web Services, Reports, Email Services, Tracking and Agile Methodology.

**Client: Chick-Fil-A (Atlanta, GA) March 2015 – April 2016**

**Role: Salesforce Admin / Developer**

**Responsibilities:**

* Worked as team member and performed the roles of Salesforce Developer/Admin in the organization.
* Involved in workshops and discussions on gathering requirements from Business Users to understand and design their sales process after gathering the requirements.
* Worked on creating the users and assigning the **profiles**, **roles** for **different** **users**.
* Designed, implemented the **custom objects, Custom tabs, Page Layouts, Validation rules** to meet the needs of the Application.
* Created **Object** and **Field level security** to hide the **critical** **information** on the **profile** **users**.
* Developed the application interface using **Apex** and **VisualForce** **Pages**.
* Created **Workflow** **rules**, **Time** **triggered** **tasks**, defined related **tasks**, **field** **updates**, **email** **alerts** to **implement** the **business** **logic**.
* Designed and developed **Apex** **Classes**, **Apex** **Triggers** and **Controller** **Classes** for specific functional needs in the application.
* Created lookup and **master**-**detail** **relationships** on the **objects** and created **junction** **objects** and **various** advanced fields like **Picklist**, **Field** **Dependencies**, **Custom** **Formula**, **Approval** **Process**, **Sharing** **rules** for **automated** **alerts**, **field** **updates** and **Email** **generation**.
* Created **Junction** **object** to **leverage** the **functionality** of Many to Many relationships between objects.
* Created custom **reports** and **dashboards** for analyzing the information provided by the user.
* Responsible for managing **Profiles**, **public** **groups**, **roles**, **Permission** **sets**, **queues**, **Sharing** **settings**.
* Migrating data from **CSV** **files** to SFDC using **data** **loader**.
* Used **SOSL** and **SOQL** within **Governor** **Limits** for **data** **manipulation** needs of the application using the **platform** **database** **objects**.
* Created **custom** **fields**, **custom** **relationships** and **Page** **Layouts** according to the requirements.
* Developed **Apex** **classes**, **Apex** **Triggers**, **VisualForce** **pages**, **Custom** **Controllers** according to application needs.
* Extensively worked on **VisualForce pages** for custom interface of new business of vault.
* Created and used **Email** **templates** in **HTML** & **Visualforce** and **developed** **Apex** **classes** and **Apex** **Triggers**.
* Used **Visualforce** **pages** for customizing **various** **page** **layouts**.
* Implemented **custom objects, custom tabs, object relationships, Page Layouts, Pick list fields** and dependencies.
* Created **users, public groups, roles and implemented role hierarchies, sharing rules** **permissions** to provide shared access among different users.
* Implemented Salesforce.com web services client using Salesforce web services API, Java, XML, and partner WSDL.
* Created different types of **Reports** (**summary reports, pie charts, tabular reports, and dashboards**) and Report Folders for different user profiles.
* Created the **object, record, and field level security** to hide sensitive information of the application.
* Used **SOSL** and **SOQL** Queries within the **Governor** **Limits** for **data** **manipulation** needs of the application.
* Used **Data** **Loader** to load the data from CSV files into Salesforce.
* Created various test scenarios on Sandbox environment and moved it between Sandboxes and Production environments to place final implementations.
* Provided Training Sessions and Presentations to the users about using the Application in Salesforce.com.

**Environment:** Saleforce.com platform, Force.com IDE, Apex, Visual Force Pages, Eclipse IDE Plug-in, web services, Data Loader, XHTML, DHTML, XML, CSS, Microsoft Excel, Java, Service cloud, Sandbox, WSDL, Work flows & Approvals, Email services, SOSL, SOQL, JSON, Sandbox, Production, Service cloud, Java script, SOAP, REST, UI, SharePoint.

**Client: CGI Technologies Inc Jun 2013 – Mar 2015**

**Role: Java/J2EE Developer**

**Responsibilities:**

* Developed modules in Java and integrated with MySQL database.
* Responsible for coding using **Java** **Servlets**, Java Beans and XML.
* Worked with **OOPS** concepts such as Inheritance, Encapsulation, Abstraction and Polymorphism.
* Expertise in performing operations such as Collections, Exception Handling and Multithreading.
* Developed web applications using **Spring** **MVC** framework.
* Setup the class path for the **Java** **JDK** and managed the **JVM** (Java Virtual Machine) settings.
* Involved in Analysis, Design and Development of different phases of Process Flow module.
* Designed and developed highly customized front end screens using framework library, JavaScript, HTML, CSS as a **Rich Internet Application** (RIA).
* Designed Graphical User Interfaces using **JSP’s**.
* Worked on various design patterns **UML** and Enterprise Application Integration.
* Implemented Action class and Action Forms using struts.
* Worked on the design of the entire end-to-end architecture for the Classification Web Application.
* Added Dynamic functionality to the user interface using **Java** **Script**.
* Implementation of components and **wireframes** using cross-browser compatible **JavaScript**, **jQuery,** and **AJAX**.
* Experience in Programming with SQL, PL/SQL.
* Used **JDBC** for administering and managing users and clients.
* Implemented XSLT transformation for converting XML to HTML.
* Implemented database tables, **middleware** designing, client-side web programming and server-side java programming.
* Followed **Scrum Agile** methodology for the iterative development of the application.
* Scripting of Test cases base on the specifications received for the request.
* Utilized various Testing methodologies for testing application on various levels like system testing and integration.

**Environment:**Java 1.3, Java Script, Java Beans, Java Servlets, jQuery, Apache Tomcat, Eclipse, AJAX, Windows, PL/SQL, JDBC, XML, CSS, HTML.