

B Sarmistha

Salesforce Cpq Developer

Experienced and accomplished Salesforce Developer with 4+ years of experience and a strong understanding of Customer Relationship Management. Recognized consistently for excellent performance and result driven mentality. Hard working person and always open to learn and work on different problems/technologies.

Contact

Phone

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LinkedIn

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Education

Bachelor In Pharmacy

BPUT

Certifications

Salesforce Certified Administrator

Expertise

Salesforce Cpq

Advanced Approval Process

Product Rules

Option Constraint

HTML5, CSS

Language

English

Hindi

Experience

Nov 2007 - Present

Golden Cross Pharma Ltd

- Designed and Developed Salesforce based Application to enhance quoting and sales of Computer Networking Products.
- Optimized business process and triggers which helped in reducing latency by up to 50%.
- Involved in all agile cycles from requirement gathering, designing the best & optimized Salesforce solutions and timely delivery of the same.
- Developed features for Software Product Pricing using Salesforce CPQ Cloud.
- Implemented Product configuration, Price Rules, Product Rules, Advanced Approvals, Opportunity Management, Quote and Order Management, Renewals and Contract Management.
- Used OOTB Salesforce functionalities like Approval Processes, Workflow Rules, Validation Rules, Profiles, Roles, Advanced Formulas, Process Builder, Security Settings, Flows, Reports, Dashboards, Apex sharing etc.

Project Details

Laboratory Information Management *System*

Can control, manage, organize and document information in the labs. Its software and services to corporate customers. Its segments includes Software and Platform divisions, Content and Services division and other segment. It has many Business Units which work on different verticals. The functionality is built on Salesforce CPQ tool.

Responsibilities:

- Installed all the related package to the org such as CPQ Package, Advanced approval Package etc.
- Configure different Products in the system
- Created Product Rules, Option Constraints
- Involved in creation of Summary Variables.
- Created Price Rules.
- Created advanced approval process.

Skills

- Salesforce Technologies: APEX classes, Aura Components, Triggers, Test Classes, Visual force Page, SOQL, SOSL
- Languages: Java, JavaScript, Apex, HTML5, CSS,
- Salesforce API Tools: Developer Console, Salesforce Inspector, Salesforce Advanced Code Searcher, Data Loader, Workbench, Visual Code, Jenkins