

## Aboli Shinde

**Email:** abolishinde1493@gmail.com

**Phone:** +919762756400

### Career Objective:

Ascend to a position which gives me an opportunity to utilize my skills and abilities to render result oriented services for the company with rewarding career growth while being resourceful and flexible .

### Experience Summary:

- Total 3.0 years of experience in software design and develop application using SFDC; currently associated with Persistent Systems Ltd as Project Engineer.
- My experience includes working on **SAAS CRM- Salesforce.com**. Flexible and adaptable across multiple development technologies and methodologies.
- Trailhead Ranger with 105+ Badges, 7+ Super Badges and more than 1,25,100+ points.
- Participate in software development on the Salesforce.com platform using Agile/Scrum methodologies
- Attend daily stand-ups, planning sessions, and retrospectives to plan, track, and code development tasks
- Translate simple to complex user stories into functional and actionable software within the Salesforce environment
- 2+ years development experience with Visual Force, Java-script, Apex controllers, Triggers, Batch jobs & standard SFDC components
- 2+ years experience with SFDC Object design, SOQL & SOSL
- 2+ years of experience working on custom end-to-end SFDC projects

### Technology:

Below is a list of important Operating Systems, Languages, Tools and Databases that I have worked with.

CRM Products	Special Software	Development Tools	Software Products
Salesforce CRM	Apex Data Loader, Demand Tool	Developer Edition Environment, Sandboxes, Workbench, Developer Console, Eclipse IDE (3.3)	MailChimp, Web Merge

Programming Languages	Scripting Languages	Web Development Languages	Operating Systems
Apex, Java	Visual Force, JavaScript	HTML, JSP 2.0	Window

#### Professional Experience:

Organization	Designation	Duration
Persistent Systems Ltd.	Senior Software Engineer	Jan 2020 – Till Date
Twopir Consulting Pvt.Ltd	Salesforce Developer	September 2017 – December 2019

#### Work Experience:

### Persistent Systems Limited

**Project:** POS Reinvent

**Duration:** Jan 2020 – Till Date

- ✚ **About Project:** The largest financier of consumer durables in India, provides lending options for a variety of requirements such as consumer durables, home loans, loan against shares, property, salaried loans, and also offers commercial lending.
- ✚ Loan origination , approval, sales and marketing on Salesforce
- ✚ Techno-savy company with technology being backbone of the business
- ✚ Spread across 2000 branches all over India

#### Roles and Responsibilities:

- Worked on the development of platforms and enhancements.
- Implemented Work Flow, Process Builder.
- Develop apex classes, controller classes and apex triggers for various functional needs in the application.
- Integrated Rest API.
- Worked on a community.
- Creation and Customization of Field sets, Compact Layouts, Search layouts as per business requirements.
- Worked on CICD pipeline for Deployments and Azure Boards.

## Twopir Consulting Pvt. Ltd.

Duration: September 2017– December 2019

<b>Project</b>	<b>WebMerge Document Generation</b>
<b>Customer</b>	<b>Machine Tool Maintenance</b>
<b>Period</b>	<b>Dec 2018 – Till now</b>
<b>Description</b>	This project aims at: <ul style="list-style-type: none"><li>• Configuring the system according to the requirement.</li><li>• Integration WebMerge and Salesforce (Setup and Configuration)</li><li>• Complex Document Generation using WebMerge</li></ul>
<b>Role</b>	<b>Team Member- Developer</b>
<b>Responsibilities</b>	<ul style="list-style-type: none"><li>• Understanding clients Requirement.</li><li>• Developing Complex Webmerge Mapping Rules</li><li>• Creating Document with proper merge tag using conditional statements.</li><li>• Daily status reporting to client on updates of work done.</li></ul>
<b>CRM Product</b>	Salesforce.com
<b>Solution Environment</b>	Windows
<b>Tools</b>	Salesforce.com , WebMerge

<b>Project</b>	<b>BlueToro Mobile Mechanic</b>
<b>Customer</b>	BlueToro Mobile Mechanic
<b>Period</b>	<b>Feb 2018 – June 2018</b>
<b>Description</b>	This project aims at: <ul style="list-style-type: none"><li>• Configuring the system according to the requirement.</li><li>• Building Test Cases and testing the system.</li></ul>
<b>Role</b>	<b>Team Member- Developer</b>
<b>Responsibilities</b>	<ul style="list-style-type: none"><li>• Understanding clients Requirement.</li><li>• Developing Triggers, and Apex Classes to meet the new requirements.</li><li>• Creating test cases and testing the system.</li><li>• Daily status reporting to client on updates of work done.</li></ul>
<b>CRM Product</b>	Salesforce.com
<b>Solution Environment</b>	Windows
<b>Tools</b>	Salesforce.com , SMS Magic Interact

### Roles and Responsibilities:

- Understanding clients Requirement.
- Syncing Leads from Salesforce to Pardot as Prospects
- Creating Email Templates, Non-open Email Templates, Gif and Video Templates using HTML
- Adding Page action, making Automation Rule and setting up List for preparing a Drip
- Testing Email Templates.

- Daily status reporting to client on updates of work done.

#### Education Qualifications :

• Course	• Institute	• Board/University	• Year of Passing	• Percentage
• M.Sc.(computer science)	• NowrosjeeWadia College	• Pune University	• 2017	• 63.44
• B.Sc.(computer science)	• Annasahebmagar College	• Pune University	• 2015	• 61.00
• H.S.C	• S.P.College	• HSC Board, Maharashtra state	• 2012	• 63.33
• SSC	• Sona I English Medium School	• SSC Board, Maharashtra	• 2010	• 85.82

#### Certifications:

1. Salesforce Certified Platform Developer I (SP20)



2. Salesforce Certified Administrator (SU20)



3. Salesforce Certified Einstein Analytics and Discovery Consultant (SU20)

**SALESFORCE  
CERTIFIED**

Einstein Analytics and  
Discovery Consultant

4. Salesforce Certified Service Cloud Consultant (WI21)



5. Conga Composer



**Conga University**

RECOGNIZING  
**Aboli Shinde**

COURSE  
**Conga Composer Certification**

**05-31-2020**  
Certification number  
ntuadmtx86



**Personal Details**

<b>Date of Birth</b>	14th Sep,1993
----------------------	---------------

<b>Gender</b>	Female
<b>Nationality</b>	Indian
<b>Current Address</b>	Flat no.- 408, Sapatarang Aakash Society, Near Bhekrai Mata Temple, Bhekrai Nagar, Fursungi, Pune, Maharashtra-412308
<b>Email</b>	<a href="mailto:abolishinde1493@gmail.com">abolishinde1493@gmail.com</a>
<b>Contact No</b>	+91 9762756400

**DATE:**

**PLACE:**

**(Aboli Shinde)**