



Manoj Bhaip

Fintech Introducer, Analyst fresher, MBA finance, BSc Electronics telecommunication 8+ year experience

Phone: +917875888551
Address: HNo.33 Kumbharwada Chandel Pernem, Goa-India
Website: <https://www.linkedin.com/in/manoj-bhaip-5a290956/>
Email: manojbhaip6@gmail.com

Fintech Introducer, Financial Analysis, Finance, Accounts and sale, MBA with 8 years of Global experience with cross functional teams. Knowledge of Tally, Quick-books, Power BI, Looker BI, Google analytic, Microsoft CRM 365, Microsoft office 365, Hubspot crm, salesforce crm, slack, mail chimp, Microsoft excel.

EXPERIENCE

International Financial Options, Remote

October 2020-present

Global Financial Introducer

Fintech Introducer, analysis, marketing and lead generation, Mutual fund. derivative fund, ETF, Digital banking payments, foreign exchange, Crypto. Financial advisory. Social media marketing, google analytics.

Working with HNW client globally and providing them with best investment analysis and options.

MATCHLESS IT UK LTD, Remote

October 2020 to 31 Jan 2021

Account Manager Remote

Consultant Cyber security and cloud service, Account Management. B2B

Cyber Security Product sales analysis Marketing

New prospect B2B lead generation

Cold Calling international B2B clients

Europe UK market Analysis

Borneo Sky Limited, Remote

November 2019-october 2020

Senior Manager Account

SAAS sales, consultant

remote workforce management software,

UK, USA, and India Markets

Social Media Marketing

Auricle energy solutions LLC, Goa

July 2016- November 2019

Managing Partner

Partner, Management General Management

Solar power generation for home and Business

Solar Farm Management, Finance accounting Budgeting,

Marketing sales of renewable energy products

Home Interiors and Automation

B2B, B2C, Social media Marketing, General Management, project management.

Pyramid Interiors Pvt Ltd, Goa

November 2013 to June 2016

Finance and accounts Manager

Handling General Management of four companies, Pyramid Interiors pvt ltd, Pyramid construction, Marbela resorts pvt ltd, Pyramid Hospitality.

Handle big projects like Tata starbucks store development for TATA starbuck, OZONE group hotel project, Taj hotels, Nestle Manpower, Budgeting to project Management, Account and Finance, Operations, Bookkeeping, Audit, Tally ERP, Budgeting, Balance sheets . Handling different crossfunctional teams,

Since it was small company it was a great initial learning experience.

Centrum Direct Ltd, Pune
Management Trainee

June 2013-September 2013

foreign exchange, remittances, banking, book entries' bank reconcilliation, sale and purchase vouchering, Teller, Cashier, Forex branch Operations.

Whistling Woods International, Mumbai
Summer Intern

May, 2012-Jul, 2012

finance and accounts, taxations , budgeting, Project on analysis of financial condition of the company

EDUCATION

Pune University, Alard Institute of Management Sciences. Pune
Masters of Business Administration
MBA General in Finance Management,

June 2011-May 2013

Dm's College of Arts Commerce Science Goa University
Bachelor Of Science

June2007-April2011

Electronics and telecommunications.

SKILLS

Microsoft Excel advanced, Microsoft Power BI, Microsoft office 365, Looker BI, Hubspot, Salesforce, Sales1, Slack, Tally ERP, SQL for data science, Python for data analysis.

CERTIFICATIONS

Fundamentals of Data Analysis- Power of looker
Udemy

March2020

Data analysis using Looker, basics of data analysis, Pivot table, Data Modeling, Look ML

Python For Finance, Investment fundamentals and data analysis
Udemy, Career 365

May 2020

Basics of analytics