Tejas Kapasi

Lead Software Engineer @Incapsulate

Ahmedabad ,Gujarat | +91-94.29.12.9675 | kapasitejas@gmail.com

🌐 sfdcsharepoint.com/   in linkedin.com/in/kapasitejas

Profile Snapshot

- A competent professional with **~8** years of experience in Product Implementation & Application Development in **Salesforce.com Cloud Computing**
- Highly Proficient in SFDC Cloud Application Development, Planning, Analysis, Design, Customization, Coordination, and Supervision of Development and Deployment of the Software Solutions in SFDC.
- Exposure to working with different domains across Sales Engineering & Product Engineering with experience in SFDC development of Small to Enterprise Business / Technical Solutions
- The merit of steering improvement initiatives with the focus on streamlining & managing development with proactive planning, introducing new concepts, facilitating change
- An effective communicator with excellent relationship management skills and strong analytical, problem solving & organizational abilities
- Holding **3X Certified** and **400+** Trailhead Badges including **6 Super Specialist** Badge (PD2, Aura and LWC Super Specialist Badge)
- Salesforce Accredited **Financial Service Cloud Consultant**.
- Apart from project implementations, currently exploring the **Jest testing Framework**, **Heroku Node JS**, **Salesforce CPQ, SFDX, LWC, Einstein API, AI, IBM Watson, Chrome Utilities, Custom Utilities** as a self-interest.
- **Apttus CPQ, Vlocity Platform Developer, LWC Specialist, Lightning Hackathon Winner, Apex Champion 2018, Featured as Lightning Champion, Local Community Leader, JDF 18 Speaker (Blockchain with Salesforce), Meetup Organizers, SF Saturday Organizers.**

DOMAIN PURVIEW

- Experiencing with Insurance, Banking and Finance Domain.
- Experience of Oil & Gas Industry Projects.
- Apttus CPQ Application
- Apttus Order Management
- Apttus Billing Management
- Apttus Revenue Management
- Rebate Management
- Quote to Cash Lifecycle
- Taxation Integration with 4 various vendor
- Asset Based Ordering (Asset Life Cycle)

Relevent EXPERIENCE

Lead Software Engineer | Sr. Consultant   March 2018 - Present

Incapsulate, Ahmedabad

- Responsible for Technical Architecture, End to end project solution, and implementation.
- Buiding solution, use of scalable design patterns, enhanced data model, and extensible solution.
- Buidling reusable framework across the project streams.
- Leading and managing the project team activities. Handling the scrum and agile

About Me:

Versatile, high-energy technocrat with the distinction of executing prestigious projects in cloud computing of large magnitude within strict time schedules

Visa Status : B1

Accomplishments

- Runner up in Lightning Hackathon by Deloitte,2019
- 2nd Winner of Apex Champion 2018
- JDF18 Speaker (Blockchain with Salesforce)
- Project Award – Unique Lightning Technical Solution.
- Quarterly Award - Performance in Quarter - PST Team
- Team Player - Product Engineering Team
- Team Player - Product Kick-off, Product Engineering
- 2 times customer site exposure in US.
- Winner of Table Tennis Tournament

KNOWLEDGE PURVIEW

- Rapid development of new domain functionalities such as CPQ,Billing & Revenue Recognition, Asset Based Ordering.
- Knows Functional & Technical Solution with respect to product alignment
- Debugging the issue and getting logical solution
- Working knowledge in Lightening Application, Salesforce Apex, Visualforce, triggers, batch, workflow rules, approval processes, email templates, Scheduled Jobs, SOAP, REST API
- Worked on Web services, RESTFUL web services, CSS, JSON, HTML, JQuery, JavaScript, Angular JS

methodology to project execution. Managing the work distribution and meeting project deadlines.
- Responsible for Project Delivery, Execution, and Technical Solutions.
- Managing the client requirements and converting them into technical possibilities.
- Core SFDC Development, Configuration & Technical Design solution.
- Leading a team of salesforce developers & Coordinating offshore/onshore activities.
- Working on complex salesforce development which includes Custom Lightning Community Development, Custom SSO implementations, Integrations, LWC Development.
- Taking and contributing participation in customer implementations and Product building activities.
- Building technical POC, Following a very high standard of coding guidelines, taking the responsibility of offshore development activities.
- Implementing solutions using app-exchange packages like SKUID, F-Secure.
- Implemented custom solutions for heavy data processing and Build custom solutions on lightning.
- Subject matter expert on Lightning and Salesforce complex implementations.
- Helping and onboarding new members in the team and contributing in building up the teams.
- Conducting training programs for the team and new members joining in.

Technology Consultant   March 2017 - March 2018
Deloitte, Mumbai

- Core SFDC Development, Configuration & Technical Design and Solution preparing and getting signed off from the Technical Architects/Business team.
- Providing and Implementing solutions latest features including Lightning.
- Integration with external application and creating the generic framework.
- Helping the team with a query on other domain (CPQ) related things.
- Preparing the POC with use of modern features and using into the project implementations.
- Experience in working on Financial domain projects which include functionality for Client Incentives and Sales Rep reachability to the application.
- Conducting Training sessions on new features/framework.
- Metadata Migration, Data Migrations and building custom Integration framework.
- As a part of project implementation, we have delivered the custom solution entirely built on Salesforce lightning with use of heavy external integrations, extensive authorization mechanism and break the bar of salesforce limitation with the use of advance architectural mechanism on visual force and Apex.
- Project for world's largest Oil & Gas Industry, Solution built on Communities, Partner Portal for company's internal users.
- The project built to incorporate end to end user journey within the company including all aspects like Travelling, HR, Compensations, Advisory, Notifications, and Dependents.

Sr. Application Engineer, Product Success   June 2014 - March 2017
Team | Product Engineering
| Sales Engineering | Apttus, Ahmedabad

- **15+** Custom Implementation, 5+ end to end Implementations, **50+** Demo Built.
- Coordinating entire product development functions including requirement analysis, finalizing specifications, designing, prototype development, and unit testing activities.
- Involvement in many responsible activities like implementing best standards, effective technical approach, long-term planning, the stability of the project, customer satisfaction, rapid implementation. Coding Standards, Best Practices, functional Test coverage.
- Working on the various domain for CPQ, Billing, Order Management, Revenue Recognition with various customizations around all the products and also extensive use OOB Callbacks, Apttus API Customization, Pricing Customization, ECommerce
- Creating many reusable components library and also doing POC that can be

- Salesforce configurations, Dataloader, Workbench, Visualforce email Templates, Change Set, Deployment Management using ANT
- Experience of having done lot of External Integrations including technical architecture, functional flow using SOAP / REST based API, Lot of integrations for Tax and Address Validations

https://github.com/kapasitejas

CERTIFICATIONS

- Vlocity Platform Developer
- HIPPA Awareness for Business Associate Certified
- HIPPA Security Certified
- Salesforce.com Certified Platform Developer II
- Salesforce Accredited Financial Service Cloud Consultant
- Salesforce.com Certified Force.com Developer (DEV-401)
- Salesforce.com Certified Platform Developer I
- Salesforce.com Certified Platform App Builder
- Apttus Quote to Cash certification
- Apttus CPQ certification

ACADEMIC DETAILS

- B.E. (Electronics & Communications) from Gujarat Technological University in 2013

Key Skills

Salesforce CPQ
Implementation of Salesforce CPQ and Customization

Lightning Web Components
LWC Development, deployment

Deployment
Changeset, Ant CLI, Gitlab, CI/CD, SFDX Devhub, Unlocked, Unmanaged Package

Salesforce All Communities

showcased to the customers
- Designing, documenting, implementing the solutions
- Preparing POC for a lot of other things which were represented in many customer demos and also contributing to many reusable components
- Contribution to many large enterprise customers demo
- Use of Salesforce Community, Sites, Apttus Guided Selling, Wizard, Salesforce Flow for a lot of customers
- Developing custom build with the use of dynamic SVG image, custom cart screen, and many more POC related to that.
- Regulating the rebate management was created as reusable components and then created as unmanaged components and used for many of the customer demos.
- Coordinated with internal departments and field sales engineers to win strategic turnkey projects by exercising mutual strategies

TECHNICAL SKILLS

Web Technology:	**LWC**, **Aura**, Visualforce Page, JavaScript Remoting, JQuery, Angular JS, HTML, CSS, AJAX, **SKUID,** Node JS
Third-Party Tools:	Sublime, Eclipse, SOAP UI, Rest Explorer, ANT, Data Loader, Informatica ETL, Postman
Project Management Tools:	Source Tree, Bitbucket, GIT, Jira, Confluence, Rally, Gitlab
Salesforce Configuration:	Workflow, Formula Field, Process Builder, Flow, Custom Meta-Data Type, Custom Setting, Community, Sites, Email Templates, Profiles, Permissions, Change Set, Approvals, S2S connection, Connected APP, Custom Tabs, buttons, links, Unmanaged Package.
SFDC Custom Development:	LWC, Lightning Experience, Apex Class, Apex Trigger, Batch Apex, Asynchronous Apex, Test classes, Queueable Apex, Visual Force Page, Wizard, XML, REST, SOAP, BULK API, Partner WSDL, Enterprise WSDL, RestFul Webservice API, Custom Integration with the external system, Platform Events, Lightning Data Service, Heroku
Apttus Product implementation:	Advance CPQ, Q2C, Asset Based Ordering, Billing, Order, Invoicing, Rebate, Revenue, X-Author Word, Approval management, Custom Callbacks
Integrations:	SSO, SAML-based Integrations, JWT Authentication, Server to Server Integrations, Middleware integrations, Avalara, Vertex, Sabrix, TaxWare for Taxation, Integration with middleware apigee. Payment Integrations, Paypal etc.

customising lightning community

Lightning Development

Core Apex,VF,JS, Webservices, SSO Integrations, Authentications, Design Pattern

Salesforce Development

Core Apex,VF,JS, Webservices, SSO Integrations, Authentications, Design Pattern

Business Domain Knowledge

Financial Insurance, CPQ, Q2C, Billing, Revenue Recognition, Rebate, Asset and Order Management, Health Insurance, Incentives.

Salesforce Advance Admin

Profile, Permissions, Approval Process, Community, Workflows, Wizard, Process Builder, Visual Flow, Sharing Rules, Entitlement Management

Troubleshooting

Debugging, Metadata, Exploring, POC, Interim Solutions.

Team Management

Leading team of Developers, QA. Running Scrum and Following Agile.