**Venkat Paleti**

**Summary:**

* **11+** years of development, implementation, and maintenance experience in the IT industry with **5+** years of experience in salesforce.com as **Senior Salesforce Certified Lightning Developer/Administrator.**
* Worked in all stages of Software Development Life Cycle (SDLC), Requirement Gathering, Design, Development, Testing, Implementation, and Support.
* Used Lightning Out to compose components on a Visualforce page, and integrated between components on the client side with JavaScript and Lightning Events.
* Extensive experience developing Lightning Components - both within the Salesforce Lightning Design System and by writing custom Lightning Components in Java Script within the Aura framework.
* Used the **Aura and Lightning framework, worked with lightning events (application and component events)** and event handlers for responding to interface events both user triggered events and those fired by JavaScript controller actions.
* Experience in upgrading some Apps from **Salesforce Classic to Lightning Experience** to develop rich user interface and better interaction of pages.
* Experienced in **Lightning Canvas app to integrate with external system with salesforce.**
* Experienced in **Lightning framework to integrate with external system to merge content and generate a PDF in Salesforce.**
* Experienced in **Lightning Data Table** to display tabular data andImplementing custom sorting, Filtering and user Actions.
* **Installed managed and unmanaged packages of the Financial Service Cloud (FSC).**
* Experienced in Implementing Lightning Quick actions on record page and list view buttons on list view.
* Experienced in Implementing a **template for the lightning pages** which contains the different custom page regions to place the lightning components.
* Experience in migrating Visualforce pages to Angular JS web pages.
* Experience in embedding Angular APP in Lighting component.
* Experience in working with **Agile/Scrum environment, Iterative**, Waterfall software development methodologies.
* Experienced in implementing **Triggers, Visual force pages, Apex classes, Web Services** to achieve complex business functionalities.
* Interacted with Customers in requirements gathering, brainstorming sessions, prepared BRD, Technical Solution Design (TSD) for Salesforce.com implementations.
* Hands on experience with Integration of salesforce with external systems by developing custom Apex **SOAP, RESTful** classes for inbound class and written Apex callout for invoking outbound applications.
* Good experience in developing salesforce Lightning Apps, Components, Controllers, and Events.
* Implemented **Sales Cloud**, **Sales Console, Service Cloud** and **Financial Service cloud** Functionality’s.
* Developed user interfaces using **Bootstrap, jQuery, HTML**, **CSS**.
* Sound experience in writing, tuning of **SOQL, SOSL** queries, relationship queries in Apex Triggers, Controllers and used Statements and Database methods for performing DML operations.
* Hands on experience in implementing **security and sharing rules** at object, field, and record level for different users at different levels of organization. Also, created various profiles and configured the permissions based on the organizational hierarchy.
* Expertise with salesforce.com administrative activities: Creating Profiles, Roles, User, Permission Sets, Record Types, Page Layout assignment, Search Layouts, Field-Level Security, Custom Tabs, Validation rules, Formula Fields, Email Services, Workflows, Approval Process, Reports, and Dashboards.
* Hands on experience in database development using PL/SQL in MySql, SQL server 2005 and oracle.
* Extensive experience with various Salesforce deployment methodologies including **Change sets, Ant Migration tool kit and Eclipse IDE.**
* Involving the **Release management** activities like packaging, Build and deployment.
* Proficient with Object Oriented Programming and development web-based applications using web technologies: **HTML, DHTML, CSS, XML, JavaScript, and J2EE.**
* Involved in **Unit Testing, Test Coverage, and Code Review**.
* Effective employment of **Apex Data Loader, Import Wizard and Data Manipulation** Language for data migration and management in bulk.
* Having excellent **analytical/problem solving skills with enthusiasm** to learn new technologies.
* Experience in SAP ABAP/CRM WEB UI, AET, BADI, BAPI Reports, Call Back EVENTS, BOL, GENIL, ALV, BDC.
* Having excellent communication, organizational and Interpersonal skills.

**Technical Experience:**

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| --- | --- |
| **Skill** | **Details** |
| **CRM Systems** | **Salesforce.com:** Sales Cloud, Sales Console, Service Cloud & financial services cloud.  **SAP**: Sales and Service Modules. |
| **Salesforce Technologies** | Standard objects, Workflow & Approvals, Apex Language, Apex Classes/Controllers, Apex Triggers, Visual Force Pages using CSS Layout according to the organization profile, Data Loader, Integration, migration, Reports, Dashboards, Force.com IDE, Eclipse, SOQL, SOSL, Custom objects, Validation rules, Apex Web Services, Force.com Sites, Lightning Components, Lightning Canvas app, Lightning Data Table, Lightning Events . |
| **Tools** | Force.com IDE, Force.com Data Loader, Force.com Platform (Sandbox, and Production), Rally, Jira, ANT, TFS, Git, Bitbucket. |
| Languages | Apex, ABAP |
| Databases | PL/SQL, SQL Server, Oracle 10g |
| Operating System | Windows XP/Vista/NT/98/UNIX |
| Web Technologies | HTML, CSS, Java Scripts, Angular JS. |

**Work Experience:**

**Bank of America-Merrill Lynch, Pennington, NJ** 07/2016 to till date

**Sr. Salesforce Lightning Developer/Administrator**

* Performed detailed analysis of business and technical requirements and designed the solution by customizing various standard objects of Salesforce.com (SFDC) and other platform-based technologies like Visual force, force.com API, and web services.
* **Installed managed and unmanaged packages of the Financial Service Cloud (FSC).**
* **Performed GAP analysis of Financial Service Cloud (FSC) with system process, next/Last interactions, Action Plans, Relationship Groups and right activity panel.**
* Experience in upgrading some Apps from **Salesforce Classic to Lightning Experience** to develop rich user interface and better interaction of pages.
* Used the **Aura and Lightning framework**, worked with **lightning events (application and component events)** and event handlers for responding to interface events both user triggered events and those fired by JavaScript controller actions.
* Extensive experience developing Lightning Components - both within the Salesforce Lightning Design System and by writing custom Lightning Components in Java Script within the Aura framework.
* Experience in Lightning framework to integrate with internal and external systems with salesforce using REST and SOAP web services.
* Implemented Ajax call to upload file size up to 25mb and created as attachment.
* Worked on the Lightning platform using Lightning components, Lightning App Builder and Lightning Design System.
* Experience in migrating Visualforce pages to Angular JS web pages.
* Experience in embedding Angular APP in Lighting component.
* Experience in **Force.com Sites** to create public website to expose the case data to external systems.
* Implemented **process builder and Flow** to send the email notifications on Case Owner change and auto assigning a Task to user.
* Implemented **process builder and invokable Future Method** to push the Cases data to External Siebel system using REST API Call.
* Developed Visualforce Pages, Visualforce Custom Controllers Components, Custom Objects, Reports, Analytic Snapshots, Dashboards, Tabs and Components.
* Developed Apex triggers, apex classes, batch classes, scheduled apex, and test classes.
* Worked on various App Exchange products according to the needs of the organization
* Created multiple MSI installation packages in Visual Studio 2010.
* Developed custom ASP.NET program for download and upload the outlook settings during windows migration from brand7 to brand10.
* Developed custom VF page and controller class to default the values in create Opportunity page for personal retirement profile.
* Created, migrated the Custom objects, roles, profiles, record types Page layouts, Custom tabs, Components to the needs of the application.
* Involved with Salesforce.com Premier Support and handled the support cases with the help Salesforce.com support.
* Involved in Unit Testing, Code Coverage, and Code Review. Analyze the code and developing the Technical Documentation.
* Deployed the code developed in the Dev Sandbox to the test Sandbox.

**Environment:** Saleforce.com platform, Force.com Sites, Apex, Visual force (Pages, Component & Controllers), Pages, Apex Triggers, Data Loader, HTML, .net Web API, Java Script, CSS, Workflow & Approvals, Reports, Custom Objects, Custom Tabs, Sandbox data loading, Data Loader and Eclipse IDE Plug-in.

**Schlumberger, Houston, TX.   
Salesforce Developer/Administrator 03/2016 – 06/30/2016  
Responsibilities:**

* Involved in identifying, planning, and implementing new salesforce.com features and functions (new screens, workflow, force.com objects, and reports, apex code) to meet business requirements.
* Proactively created Apex Triggers and Apex classes and developed and managed complex workflows, approvals, assignment rules and system triggers.
* Creating custom objects, Apex classes, visual force pages, controllers and extensions, triggers, workflows, validation rules etc.
* Used the sandbox for testing and migrated the code to the deployment instance after testing

Deployment and migration using Force.com IDE

* Responsible for writing SOQL & SOSL queries with consideration to Governor Limits for data manipulation needs of the application using platform database objects.
* Created users, roles, public groups and implemented role hierarchies, sharing rules and record level permissions to manage sharing access among different users.
* Efficiently worked with standard Salesforce.com objects like Accounts, Contacts, Leads, Cases and Opportunities, Products.
* Created page layouts, search layouts to organize fields, custom links, related lists, and other components on record pages.
* Implemented pick lists, dependent pick lists, lookups, master detail relationships, validation Rules and formula fields to the custom objects.
* Used field level security along with page layouts to manage access to certain fields.
* Developed Various Visual Force pages as per organization requirements.
* Integrated the Web Services for extracting the data from external systems to display in the pages of salesforce.com.
* Used Force.com developer toolkit including Apex Classes, Apex Controllers and Apex Triggers to develop custom business logic.
* Developed several custom reports to better assist managers and report folders to provide report accessibility to appropriate personnel.

**Environment:** Saleforce.com platform, Force.com Sites, Apex, Visual force (Pages, Component & Controllers), Pages, Data Loader, HTML, Java, Java Script, CSS, Workflow & Approvals, Reports, Custom Objects, Custom Tabs, Email Services, Sandbox data loading, Data Loader, SF Explorer, and Eclipse IDE Plug-in.

**HCL Technologies.**

**Salesforce Developer/ SAP CRM Technical consultant 08/2012 – 01/2016**

**Responsibilities:**

* Created various custom objects as per requirement.
* Worked on various standard Objects like Accounts, Case, and Contact.
* Created Security settings for Roles and Profiles and managed Security Sharing Settings.
* Developed Validation Rules for the Custom Objects and Workflow rules and Approvals for some fields.
* Worked on various standard Objects like Accounts, Case, Contact
* Implemented field level security, Profile and audit trail setup.
* Used SOQL & SOSL for data manipulation needs of the application using platform database objects.
* Developed APEX classes, Controller classes and APEX Triggers from various functional needs in the application.
* Involved in Salesforce.com application setup activities and customized the apps to match the functional needs of the organization.
* Created various reports (Summary reports, Matrix reports, Pie charts, Dashboards) and set up reports folders.
* Implemented pick lists, dependent pick lists, lookups, master detail relationships, validation and formula fields to the custom objects.
* Importing and exporting large volume of data using Data Loader.
* Used Sandbox for testing and migrated the code to the deployment instance after testing.
* Developed and Customized User interface in Salesforce.com using Visual force, Apex controllers and Force.com IDE.
* Developed and configured various Reports and Report Folders for different user profiles based on the organization initiatives.
* Designed and deployed Custom tabs, validation rules, Approval Processes and Auto-Response Rules for automating business logic.

**Environment:** Saleforce.com platform, Apex Language, Triggers, Visual force (pages, components and controllers), SOQL, Change Set, Data Loader, Force.com, Work Flows-approval, Custom objects, Custom tabs, Email service, Html, Web service, Sharing Rules, SAP-ABAP/4, SAP CRM WEB UI, AET, BADI, BAPI Reports, Call Back EVENTS, BOL, GENILALV, BDC.

**SAP GDC**

**SAP CRM Technical consultant 09/2009– 07/2012**

**Responsibilities:**

* Analysis of the Functional specifications provided by the client
* Document and raise all the issues encountered during the review.
* Prepare TSD, UTD, Client Communication
* Enhancement and Development
* Enhanced the query component and created custom view as a new assignment block to display the query related deliveries are evaluated and serial numbers are retrieved.
* Created the call back events to create a follow up document automatically based on the status change of the Opportunity and Tender.
* Creation of custom BOL and GENIL component
* Worked with Data Migration using BDC Programming.
* Implemented ORDER\_SAVE BADI to perform validation during save functionality.
* Worked in order save, Exec\_methodcall\_ppf, crm\_copy\_badi BADIs
* Created new custom fields using AET.
* Developed objects like Reports including Classical using ALV and Interactive according to business Requirements.
* Code Review & Unit Testing, development requests assigned
* Ensuring smooth and defect free delivery of the object by reviewing the deliverables.
* Responsible for overseeing the Quality procedures as per the client.

**Environment:** SAP CRM 7.0, SAP ECC 6.0, SAP-ABAP/4, SAP CRM WEB UI, AET, BADI, BAPI Reports, Call Back EVENTS, BOL, GENILALV, BDC.

**Cognizant Technology Solutions. 01/2008– 08/2009**

**SAP Technical Analyst**

**Responsibilities:**

* Provide second level SAP user support: analyze/resolve problems, fix bugs and test.
* Designing Technical Specification (TS) based on the Changed Functional Specification (FS).
* Understanding technical specifications from functional specifications.
* Developing ABAP Programs as per requirement.
* Involving in peer review and documentation.
* Optimizing and analyzing existing ABAP programs and modify as per the client requirement.
* Worked with the Enhancements based on the Business Requirements.
* Developed objects like Reports including Classical using ALV and Interactive according to business Requirements.
* Worked with the Enhancements based on the Business Requirements.
* Worked with Data Migration using BDC Programming.

**Environment**: SAP R/3 ECC 6.0, SAP-ABAP/4, BADI, BAPI, Reports, BDC.

## Educational Qualification:

* Master of computer applications (MCA) from Acharya Nagarjuna University.
* Bachelor of Computer science (BSc) from Acharya Nagarjuna University.

## Professional Certification:

* **Salesforce Platform Developer1** (PD1).
* **Salesforce Administrator (201)**