



**Suneetha Pammina**  
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### **Professional Summary:**

An accomplished professional over all 8+ years of experience in the IT industry and around 5+ years of experience as a Salesforce Developer/Administrator. Having extensive knowledge in implementing, customizing and maintaining Salesforce solutions Using force.com platform. I am with extensive experience and passionate Salesforce consultant of Software Development Life Cycle (SDLC).

- Responsible for requirement gathering, requirement analysis, functional design, implementation, and enhancement of project in Salesforce.com.
- Having good experience in Apex, Triggers, Batch Apex, Integration, Lightning Aura Framework and Salesforce Configuration
- With an earnest desire to advance my career in the Salesforce ecosystem, I am very active in Salesforce Trailhead.
- Aware of using flows, Process Builder, Work Flow, Assignment Rules and Approval Process.
- Worked with Data Loader, Dataloader.io, work bench, import wizard & Export Wizard.
- Created Reports and designed Dashboards to organize and share the data.
- Worked with Dynamic Apex to access sObjects and Field describe information, executing
- Hands-on Wrapper Classes used for collection of various data types.
- Hands-on Job Scheduling a batch class.
- Dynamic SOQL and DML queries.
- Hands-on experience with REST API & WSDL services.
- Hands-on Custom Settings for reducing dependency on code modifications.
- Aware of Sandbox Refreshments, Package Validations, Synchronous Callouts and Asynchronous Callouts
- Creating User Logins, setting Rights to user.
- As part of our Learn & Share program, I mentor and train Salesforce trainees. I have made presentations on Advanced Salesforce Administration and Technology Insight into Complementary Health Industry.
- Ability to analyze all user requirement and developing according to Customer Relationship Management (CRM).
- Worked in AGILE Methodology.

### **Professional Experience:**

- Currently working as **Salesforce Developer** for **Mark Cyberhanto PVT LTD** from July-2019 to till Date.
- Worked on as **Associate Admin/Developer** for **Conpro Consultants PVT LTD** from Aug-2017 to Jun-2019.
- Worked on as **Software Engineer** for **IIC Technologies PVT LTD** from Sep-2014 to July-2017.

### **Cloud Worked On:**

- Sales Cloud, Service Cloud & Custom Cloud

### **Academic Qualifications:**

- **M.sc (Electronics)** from **Andhra University**.

### **Technical Skills: certified PD1**

<b>Salesforce Technologies</b>	Salesforce.com CRM, Apex Language, Apex Classes, Apex Triggers, SOQL, Visual Force Pages, Workflow & Approvals, Reports, Dashboards, Standard and Custom Objects, Flows, process Builder, Lightning Components, Lightning Data Services (LDS), Lightning App Builder
<b>Salesforce Tools</b>	Data Loader.io, Work bench, Import wizard, export wizard, VS Code.
<b>Database</b>	Query Languages, SOQL, SOSL
<b>Operating Systems</b>	Windows Family.
<b>Documentation Tools</b>	MS Office
<b>Web Technologies</b>	HTML, Java Script, CSS.

### **Project Details:**

#### **Piramal Group**

**Role: Sr. Salesforce Developer**

#### **Responsibilities:**

- Involved in identifying, planning and implementing new Salesforce.com features and functions new screens, workflow, force.com objects, reports, apex code) to meet business requirements.
- Handled different Integrations with other platforms.
- Developed various Custom Objects, Tabs, Components and Visual Force Pages and Controllers
- Administered, configured, maintained Salesforce.com application user profiles, roles, assigning Permissions, generating security tokens, validation Rule, upgrade installation.

- Created and deployed Several Reports using salesforce.com platform.
- Developed APEX Classes, Controller Classes and APEX Triggers for various functional needs and implemented the business logic as per the requirements.
- Developed and deployed workflows and approval processes for opportunities and products/ assets management.
- Worked on Salesforce Lightning Components for building customized components replacing the existing ones.
- Developed various Apex Classes, Triggers, Controller classes and methods for functional needs in the application compatible with Lightning.
- Triggered interface events by user interactions, which included Lightning Component framework and involved in building Lightning Components using the aura framework.
- Provided ongoing salesforce.com maintenance and administration services including periodic data cleansing, custom objects, workflow, Triggers.
- Migrated components from Classic UI to **Lightning UI** pertaining to administrator duties and dealt with **AURA Framework** app building. Worked with native **reports** and **dashboards**.
- Used SOQL&SOSL for data manipulation needs of the application using platform database objects.
- Involved in building of the Customer Portal in the organization.
- Used Data Loader for insert, update, and bulk import or export of data from Salesforce.com subjects. Used it to read, extract and load data from comma separated values (CSV) files.
- Integrated Salesforce with Informatica on Demand for the proper mappings and extraction and transformation of data.
- Involved in Salesforce.com application setup activities and customized the apps to match the functional needs of the organization.
- Implemented the requirements on Salesforce.com platform and Force.com IDE Plug-in using Eclipse.
- Created and used Email templates in HTML and Visualforce.
- Developed Apex Classes & Triggers to implement the business logic as per the requirements.
- Developed Unit test class for Apex class and worked for improving code coverage.
- Used SOQL & SOSL with consideration to Governor Limits for data manipulation needs of the application using platform database objects.

## **Xcelerate Solutions**

### **Role: Salesforce Developer**

#### **Responsibilities:**

- Develop Visual Force pages, Visual Force Custom Controller Components, Advanced Search functionality, Custom Objects, Tabs, Tags and Components.
- Written numerous SOQL and SOSL queries using with consideration to Governor Limits for data manipulation needs of the application using platform database objects.
- Experience with working on AppExchange platform.
- Developed Apex Triggers, Apex Classes and Test Methods using Sync/Async methods.

- Customized dashboards to provide daily forecasts and track opportunities, deal registrations and customer engagement.
- Developed several **Custom Reports & Dashboards** to better assist managers and report folder to provide report accessibility to appropriate personnel.
- Provided the **training** to Business users about the system and giving demo to users before a new **feature is deployed to Production**
- Maintained data cleanliness and accuracy by adding custom validation rules, custom formulas.
- Involved in various activities of the project, like information gathering, analysing the information, documenting the functional and non-functional requirements.
- Written numerous SOQL and SOSL queries using Force.com explorer.
- Involved in the entire SDLC using agile methodologies.
- High End Process and Application Customization using Apex & Visualforce.
- Involved in authorizing Test strategy and Test plan.
- Created pick lists, dependent pick lists, lookups fields, junction objects, master detail relationships, validation and formula fields.
- Migrated data from Legacy Systems to Salesforce CRM using data loader.
- Designed solution and configured Salesforce.com Case, Solution, PRM & Customer portal Modules.
- Mainly worked with CASE Management in SFDC.
- Experienced in sales cloud by adding object, Fields, Tabs, Reports, and Dashboards and migrate data into Salesforce.
- Developed Visualforce page using the extension controller according to the clients' requirement.
- Developed the web front end layer using JSP, JavaScript for the registration application where different users, employees, contractors, and clients can login to their maintenance pages and manage their accounts.

## **AusNet Services**

### **Role: Associate Admin/Developer**

#### **Responsibilities:**

- Understanding the business logic and preparation of technical design document.
- Participated in Customer discussions and provided necessary clarifications to customer.
- Creating Workflow Rules, Tasks, Email Alerts, and Components to suit to the needs of the application.
- Involved in designing, development and testing of the given requirement using Visual Force Pages, Apex Classes, Apex Triggers as per the requirement.
- Involved in Writing Test Classes for Code Coverage and Unit Testing activity.
- Configuration, Customization and Data load scripts.
- Developed and configured various **Reports** and **Report Folders** for different user profiles based on the need in the organization
- Implementation of Customer Portal functionality.
- Account and Contact Management.
- Campaigns and Marketing Management.
- Client interaction regarding status updates.

### Personal Profile

Name : SUNEETHA PAMMINA  
Date of Birth : June 30  
Marital Status : Married  
Languages Known : English, Hindi and Telugu  
Permanent Address : H. No: 9-17, Flat No. 101, Sree Venkateswara Residency,  
FCI Layout, Bakkanna Palem, Visakhapatnam-530041.

### Declaration

I do hereby declare that the information furnished above is true to the best of my knowledge.

Date:

Place: Visakhapatnam

**(Suneetha Pammina)**