



Ashish Sharma

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Career Objective:

To work in an organization which can do justice to my skill set and experience (6 years) and where I can efficiently contribute towards the growth of the organization and build my professional career while being innovative and resourceful.

Experience:

Designation	Duration	Role	Organization
I.T Analyst	01-01-2021 to present	Senior Salesforce Developer and team Lead: - Working on a Salesforce development project. Leading a team of 5 members.	Tata Consultancy Services Limited
Senior Software Engineer	01-01-2020 to 31-12-2020	Salesforce Developer and team lead: - Worked on a Salesforce development project. Led a team of 5 members.	Persistent System Limited
Associate Consultant	27-06-2016 to 20-12-2019	Salesforce Developer: - Worked on a Salesforce development project.	Infosys Limited

Projects Handled:

- **Salesforce implementation for British Petroleum:**
 1. To understand business requirements and develop new features for BP under ESA Reinvent. To design and migrate the stock and daily pricing process of BP from SAP to Salesforce. Allow the sales representatives to use Stock Overview page and Daily B2B application (created using lightning Aura and lightning web

components) via mobile and web app where they can inform the customers about the stock and prices via email, SMS or push notifications.

2. Generate headlines and announcements for their new features added to their sold product list. Integrate Salesforce with Twilio and Dot Digital to enable the feature of sending emails and SMS to the end customers of BP. Integrate Salesforce with market prices API to fetch the latest values.
 3. Use DevOps to implement scalable solutions including continuous delivery, optimization, monitoring, release management and support the end-to-end release process. Also, to deploy changes, and work through the software development lifecycle in the most effective way possible, with minimal bugs and disruption to users.
- **Salesforce implementation for IDFC:** - To design the workflow for a scan-based approval process for all loans punched against two wheelers. Design user interactive pages using lightning aura components.
 - **Salesforce implementation for Inventive Syneos:** - Worked on the org configuration and made necessary changes on the UI of already developed application form for patients.
 - **Salesforce implementation for KONE:** Developer in sales and service processes of business in the areas of requirement gathering, design, documentation, development, unit testing and deployment. Experienced in CRM based implementation and Salesforce platform customizations using lightning components, Apex, Visualforce, triggers, Asynchronous Apex, workflows, test classes and configurations.
 - **SAP implementation for Finland based client:** Worked on SAP support and development for SAP ABAP and GRC.

Education:

- B. Tech in Electronics and Communication from Ramdeobaba College of Engineering and Management, Nagpur with an aggregate CGPA of 7.8 (2012-2016).
- AISSCE from School of Scholars, Nagpur with an aggregate of 86.8% (2012).
- AISSE from School of Scholars, Nagpur with an aggregate of 90.4% (2010).

Skill Set:

- Salesforce (Sales Cloud, Service Cloud, Lightning Web Components, Lightning Aura, Visualforce, Apex, integration with 3rd parties (REST), configuration, SOQL, SOSL, Triggers, Asynchronous Apex, Data Security Model, flows, deployment via Azure DevOps).
- SAP GRC (ARM and ARA), SAP ABAP.
- C++, Python, Java, JS, Apex Programming Languages.

Certifications and Achievements:

- Salesforce Certified Platform Developer I and Salesforce Certified Administrator.
- NIIT certified C++ developer
- Successfully handled automation for ticketing tool BMC Remedy Force for client KONE (Infosys Limited).
- Received Salesforce Bravo award for best performance in April-June 2020 (Persistent Systems Limited).
- Infosys Insta Award for maintaining highest customer satisfaction score.
- High performer in Infosys Mysore training period.

I hereby declare that the above-mentioned information is true to the best of my knowledge.

Ashish Sharma