**SRIKANTH MUDISHETTY**

Email:[muddishettysrikanth@gmail.com](mailto:muddishettysrikanth@gmail.com) Mobile: 9666563628

**SUMMARY:**

Having 2.6 years of Bench Sales recruiting experience, focused in the placement of Java Developers, Dot net Developers, Web Developers, Quality Assurance/Test Engineers, SQL, QA Tester, ETL/ Informatica Developers, Hadoop Developers, Oracle Developers.

**ACADEMIC PROFILE:**

* Bachelors in Electronic and Communication Engineering from Scient institute of technology, JNTU, Hyderabad.
* Intermediate from Sri Vijaya Bharathi junior college, Hanmakonda.

**TECHNICAL SKILLS:**

|  |  |
| --- | --- |
| **Software** | Microsoft Outlook |
| **Operating System** | Windows XP, Vista, Windows 7.  MS Office |
| **MS Office** | Excel, Word |
| **Job Boards** | DICE, Monster, Indeed, Tech Fetch, Career Builder Etc |

**PROFESSIONAL EXPERIENCE:**

**AV Enterprise, Inc. Kothapet Feb 2020–Till Date**

**Role: Sr. Bench sales Recruiter**

**Responsibilities:**

* Involved in Full Life Cycle in Recruitment and Sales as my Responsibilities are Sourcing, Identifying, Interviewing, Screening, Formatting and placing personnel in quick turn around time in contract, contract-to-hire and permanent positions in the Information Technology industry through out the United States.
* Knowledge of Corp-to-Corp, 1099 & W2.
* Negotiate the rate and billing terms and also sort out the issues in NCA/NDA/MSA raised by the legal team with the vendor/s or Implementation Partners.
* Handling post interview aspects such as follow-up with the vendor for interview feedback, POs Joining and MSA.
* Experience on working with any job portals DICE, Monster, Corp to Corp, Career Builders etc.
* Ability to work effectively in high-pressure environments.
* Recruited resources in various technologies and platforms.
* Excellent working Knowledge of Windows operating sys and MS-DOS platforms.
* Strong interpersonal and communication skills, creativity, excellent attitude towards teamwork and common goals achievement.
* Excellent organizational, multi-tasking and coordination skills.
* Detail-oriented multi-tasker; appreciated for quality, timely completion of assignments
* Excellent organizational skills with hands-on technical knowledge and ability to work in fast-paced environment.
* Effective communicator : Good telephone, interpersonal and writing skills.
* Energetic, diplomatic, patient and methodical task oriented; Consistently exceeds expectations.
* Self Starter with the ability to analyze day to day activities.
* Maintain professionalism at all times and use discretion when handling confidential data.
* Strong Personal Computer skills and Proficient in MS-Word, Excel, PowerPoint and Outlook.
* Utilization of job boards like Dice, Monster, Hot Jobs etc for finding then right Requirement for the consultants.
* Establish and maintain a good relationship with the employees, vendors and the Clients.
* Achieving the framed business target within the stipulated time.
* Marketing our own consultants to the suitable requirements.
* Posting their resumes into Dice, Monster, Hot jobs, Net-temps etc.
* Good knowledge about processing consultants and office staff payroll using Paychecks.

**PROFESSIONAL EXPERIENCE:**

**Neumeric Technologies Corp., Dilsuknagar Nov 2017– Feb 2020**

**Role: Bench sales Recruiter**

**Responsibilities:**

* Working directly with end clients’ requirements like Implementation partners
* Have Direct Contacts with the T1 Vendors or Implementation Partners in USA.
* Interacting, developing Tier-1 Vendor or Implementation Partners network daily basis to get the H1B/bench candidates placed in minimal turnaround time.
* Marketing H1B/Bench Consultants by posting/submitting their resumes on various job boards/requirements.
* Preparing the CV and suggest any modifications required broadcasting the consultants profile to Vendors on regular basis.
* Negotiate the rate and billing terms and also sort out the issues in NCA/NDA/MSA raised by the legal team with the vendor/s or Implementation Partners.
* Knowledge of Corp-to-Corp, 1099 & W2.
* Experience on working with any job portals DICE, Monster, Corp to Corp, Career Builders etc.
* Maintaining friendly rapport with the consultants and making them aware of submissions, vendor/Implementation partner’s calls and client interviews.
* Handling post interview aspects such as follow-up with the vendor for interview feedback, POs Joining and MSA.
* Keeping the management in loop on clients’ interviews, project start dates etc.
* Coordinating with the consultant till he reports to the clients reporting manager.
* Aggressive, dynamic & result oriented with strong communication skills.
* Highly self-motivated and self-directed.

**DECLARATION:**

I hereby declare that I am confident of my ability to work in a team and also declare that the information furnished above is true to the best of my knowledge.

**Date: (Srikanth Mudishetty)**

**Place: Hyderabad**