**Dave Esenov**

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**­­Salesforce Developer**

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**SUMMARY**

6 years of experience and result-oriented Salesforce Developer possessing a proven track record of leading teams to ensure effective Salesforce Configuration & Integration. Highly skilled at deploying Agile practices to optimize processes & spearheading all aspects of Salesforce like systems integration, 3rd party applications, AppExchange, etc. Adept at deploying SFDC toolkits including SOAP, REST, Apex etc. and directing SF configuration & testing. Proficient in rendering unparalleled SF support to successfully execute projects & deliver compelling business value to clients.

**TECHNICAL SKILLS**

**Tools & Technologies:** Salesforce.com, Salesforce Lightning, Copado,

Auto Rabbit, Conga, MuleSoft, Salesforce DX;

**Languages:** JavaScript, Java, LWC, VisualForce, Apex, Aura,

Triggers, Apex Data Loader, SOQL & SOSL, SQL,

SOAP,  REST;

**Methodologies:** Agile, Waterfall, Hybrid;

**Database:** Oracle 9i/10g/11g, MS SQL Server, MySQL, MongoDB,

PostgreSQL;

**EXPERIENCE**

**Salesforce DeveloperOctober 2019 – present**

Richmond, VA

The CarMax Company’s project on implementation of Salesforce Service, Sales Clouds and integration with SAP.

Responsibilities:

* Automated business processes by developing batch processes using APEX programming language
* Created a Lead/Case Management System using Lightning Components, Controllers, Helper Methods, CSS, Bootstrap and JavaScript
* Created and managed custom objects, fields, formulas, validation rules, custom workflow, approval processes, Apex Triggers and Apex Classes using complex logic with Round Robin Algorithm
* Hands-on in configuration and maintenance of community cloud customer portal case management for automating business process
* Worked with SOQL, SOSL & relationship queries for query optimization and not to hit governor limitations
* Integrated third-party tool - MuleSoft.
* Implemented Salesforce Sales Cloud using marketing automation tools such as Marketo
* Worked on various AppExchange products like Conga composer App, DocuSign to generate and Send Quotes and Agreements to End User
* Guided and coached Junior Developers within the Development Team

**Salesforce DeveloperApril 2017 – August 2019**

San Ramon, CA

Chevron Corporation is an American multinational energy corporation. One of the successor companies of Standard Oil, it is headquartered in San Ramon, California, and active in more than 180 countries.

Responsibilities:

• Developed various Custom Objects using Schema Builder, configured validation rules  
 on the objects, tabs, Components and Custom links, automated business processes   
 by developing classes on APEX programming language  
 • Completed bulk imports of data using Apex Data Loader and used third party tools like SQL  
 • Created Workflow Rules to automate Tasks, Email Alerts, Field Updates,  
 Time-Dependent Actions and Outbound API Messages.  
 • Wrote SOQL, SOSL queries in the Apex Classes, Triggers, Batch and Schedule classes.  
 • Designed and performed rollout from Salesforce classic to Lightning, developed Lightning  
 components using Aura framework, Lightning app builder and Lightning Design System

for styling   
 • Migrated existing data from legacy systems, in and outbound using Data Loader and  
 Web Services  
 • Involved in Data Mapping and Data Migration from varies database to Salesforce

Objects and Fields

**Salesforce Administrator           May 2016 – April 2017**

• Worked on various Salesforce.com standard objects like Accounts, Contacts,  
 Opportunities, and different custom objects.  
 • Designed, Implemented, and deployed the Custom objects, Page layouts,  
 Custom tabs, Custom Buttons, Custom Links, and Components.  
 • Worked with Business System Analyst to the provided recommendation  
 and designed the Best Solutions for implementing new business ideas.  
 • Managed mass imports and exports of data  
 • Provided CRM expertise to sales & marketing teams to streamline, automate,  
 and standardize core business processes on SFDC platform

**CERTIFICATIONS**

Salesforce Certified Platform Developer I

Credential ID: 2238527

Salesforce Certified Administrator (SCA)

Credential ID:2238869