

Srikantha Raju N.....Director/Unit Head - Delivery

Certified Scrum Master
ITIL Foundation Certified
Certified Software Quality Analyst – CSQA
TOGAF trained Architecture
IBM WAS Certified
Azure Cloud Basics
RPA – UiPath
Agile Jira
Web Scraping - ParseHub

Email: Post2Srikanth@gmail.com

PH: 8867018540

Bangalore

- A result-oriented professional with 20 years of experience.
Industry: Insurance (6+years)/Health Care (5+years)/E-Commerce (3+ years) & Banking/Retail/Others (6+ years)
Skills: Delivery/Account Management, Techno Management & Solution Design, Project Management, Program & Transition Management, Business Analysis & Development, Scrum Master
- Performed various roles like Customer Business Unit (CBU) head, Delivery Director, Delivery Manager, Practice Head, Scrum Master, Application Architect, Project Manager, Program Manager, Business Analyst etc.
- Able to manage & run multiple customer accounts being SPOC and accountable for
 - ✓ Delivery within schedule & cost
 - ✓ Stakeholder management
 - ✓ Customer Escalation Matrix
 - ✓ Account Mining & Scouting new opportunities and manage/renew existing opportunities
 - ✓ P/L accountability
 - ✓ Performance Management
 - ✓ Recruitment and Attrition Management
- As a Practice Head, led practices like RPA, DevOps, Testing Automation across organizations- planned, coordinated, executed
- Owned Resource Management and PMO team of Digital Engineering Services Unit
 - ✓ Address resource needs
 - ✓ Strategically analyzing and improving billable utilization
 - ✓ Capacity planning and forecasting
 - ✓ Project profitability
- Managed Fixed and T&M Projects
- Extensive Onsite (US) experience and performed various roles like Project Lead, Project Manager, Application Architect, Business Analyst
- Recommended and implemented transformation solutions to customers
- Anchored products & solutions partnerships
- Entrepreneurship – Started Retail Product Marketing and New Product development for Microfinance Customer