**Tejeswararao**

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**Professional Summary:**

* 3+ years of experience on **Salesforce** and **Apttus CPQ**.
* Have a good Knowledge and Experience **on Apex Language, Apex Trigger, Apex Class, Apex Test, Visual force Pages, Visual force Components** & Controller.
* Proficiency in SFDC Administrative tasks like creating **Profiles, Roles, Users, Page Layouts, Email Services, Approvals, Workflows, Reports, Dashboards**, Tasks and Events.
* Extensive experience in analyzing business requirements, entity relationships and converting to Salesforce **custom objects, lookup relationships, junction objects, master-detail** relationships.
* Extensive experience in designing Custom Formula Fields, **Field Dependencies, Validation Rules, Work Flows, and Approval Processes** for automated alerts, field updates, and Email generation according to application requirements..
* Have a good knowledge and 1 Year hands on experience on **APTTUS CPQ**.
* Configuring the **products, bundles, multilevel bundles**, in Salesforce platform.
* Associating the product to the category. Associating the option to the bundles. Configuring the product groups.Product and Category visibility.
* Running a **bundle maintenance** Batch jobs.
* Creating and Maintaining Attribute like creating the product attribute **custom fields, formula fields, roll-up summary fields, attribute fields** and Associating the attribute group to a product.
* Managing the price list and price list items like creating the **pricelist, creating price rule/ruleset and pricelist items. Associating the price list** with categories.
* Viewing and publishing favorite configurations for a price list.
* Managing **price metrics and dimensions** like creating price matrix and dimensions.
* Enabling **price ramps, enabling tiered pricing**.
* Running **a criteria Maintenance** Batch jobs.
* Quote/Proposal management and **X-Author** for word.
* Configured and maintained user security permissions in compliance with organizational needs.
* Strong knowledge working in teams implementing **Agile Methodologies**.

**Educational Summary:**

Bachelor of Technology (EEE) from **JNTUniversity ,Kakinada.**

**Professional Experience:**

Worked as **Software Engineeg in cisco system Int** from Nov-2016 to Feb-2018.

Currently working with **McAfee Software Indi a Pvt. Ltd**. from Mar 2018 to till date.

## Technical Profile:

# CRM : Sales force, Apttus CPQ

# Programming Languages : Apex Classes, Apex Triggers, SQL

# Web Technologies : HTML, Visual force, CSS

# Operating Systems : Windows 7, WindowsXP.

Tools : Apex Data loader, X-Author

**Project#2:**

**Project Name :** **BSO.**

**Client : Mcafee**

**Development Tools :** Data Loader, X-Author.

**Role :** Software Engineer

**Duration :** Mar-2018 to Till Date

**Description:**

McAfee is now one of the world’s leading standalone cyber security companies. Inspired by the power of working together, McAfee creates business and consumer solutions that make the connected world a safer place for the benefit of all. McAfee, Inc. is an American global computer security software company headquartered in Santa Clara, California and, it says, the world's largest dedicated security technology company.

**Responsibilities:**

* Maintained data cleanliness and accuracy by adding various Custom validation rules and Custom formulas.
* Design, code, and support solutions to meet business needs in Salesforce, including configurations, customizations. Experience on **Apex Language, Apex Trigger, Apex Class, Apex Test, Visual force Pages, Visual force Components & Controller**.
* Created new User Accounts and assigned Profiles as per their role in role hierarchy.
* Defined Org wide default to restrict access from users, Customized Page layouts for Standard/Custom objects and assigned Record Types.
* Related **Data Validation rules and Formulas**as per business requirement.
* Worked with various salesforce.com Standard objects like **Accounts, Contacts, Leads, Cases, Campaigns, Reports, and Dashboards.**
* Created Workflow Rules to automate **Tasks, Email Alerts, Field Updates, time-dependent** actions.
* Responsible for all the activities related to configuring **Apex Data Loader, uploading data in CSV** files into salesforce.com, checking for the correctness of the data.
* Developed **Workflows** and **Approval Processes** for various functional needs in the application.
* In **Apttus CPQ** Configuring the **products, bundles** in Salesforce platform.
* Associating the product to the category. Associating the **option to the bundles. Configuring the product groups.Product** and Category visibility.
* Running a **bundle maintenance** Batch jobs.
* Creating and Maintaining Attribute like creating the product attribute custom fields**, formula fields, roll-up summary fields, attribute fields** and Associating the attribute group to a product.
* Managing the price list and price list items like creating the **pricelist**, creating **price rule/ruleset** and pricelist items. Associating the price list with categories.
* Viewing and publishing favorite configurations for a price list.
* Managing price metrics and dimensions like creating **price matrix** and **dimensions**.
* Enabling **price ramps**, enabling tiered pricing.
* Running a **criteria Maintenance** Batch jobs.
* **Quote/Proposal** management and **X-Author** for word.

**Project#1:**

Client : **Cisco Systems Inc**.

Domain : Supply Chain Management

Role : Administrator

Tools Used : Apex Data Loader, Change sets, Eclipse IDE.

Duration : Nov-2016 to Feb-2018

**Description:**

Cisco Systems Inc.: Cisco Systems Inc. is one of the best leading networking and service providers manufacturing company in the world. Cisco is the worldwide leader in IT that helps companies seize the opportunities of tomorrow by proving that amazing things can happen when you connect the previously unconnected.

Cisco (NASDAQ: CSCO) is the worldwide leader in IT that helps companies seize the opportunities of tomorrow by proving that amazing things can happen when you connect the previously unconnected. An integral part of our DNA is creating long-lasting customer partnerships and working with them to identify their needs and provide solutions that support their success.

**Responsibilities:**

* Created new **User Accounts** and assigned **Profiles** as per their role in role hierarchy.
* Defined **Org wide default** to restrict access from users.
* Worked on Live Agents.
* Customized Page layouts for **Standard/Custom objects** and assigned **Record Types**.
* Related **Data Validation rules and Formulas**as per business requirement.
* Worked with various salesforce.com Standard objects like **Accounts, Contacts, Leads, Cases, Campaigns, Reports, and Dashboards.**
* Created Workflow Rules to automate **Tasks, Email Alerts, Field Updates, time-dependent actions and Outbound API Messages.**
* Responsible for all the activities related to configuring **Apex Data Loader**, uploading data in CSV files into salesforce.com, checking for the correctness of the data.