**CURRICULUM VITAE**

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**Objective:**

To be A Part of an Organization Where Can I Utilizes My Knowledge, Skills & Attitude for Mutual Gains and I Can Establish My Carrier in the Field of Software Developer.

**Summary:**

* Having 2.5 years of experience in Salesforce Development which includes Application Development, Designing Custom Pages and Data Loader.
* Having 1 Year of experience on Salesforce Lightning components.
* Experience in SFDC Development using Lightning Application, Apex Language, Visual Force Pages, Classes, Controllers, Triggers, Components, Tabs, Custom Objects, Reports, Dashboards, Profiles, Creating Roles, Page Layouts, Org - Wide default, Work Flows.
* Creating Custom Apps, Custom fields, Profiles, Applying Sharing Rules, Handling Page Layouts, Search Layouts, and Related List and defining Field Dependencies, custom buttons, Validation Rules, approval processes.
* Experience in Administration, Configuration, Implementation, and Support of Salesforce CRM based on Apex Language.
* Knowledge on web technologies like HTML, CSS, JavaScript and jQuery.
* Hands on experience in implementing security and sharing rules at object, field, and record level for different users at different levels of organization.
* Experience in SFDC development using Apex classes and Triggers, Visual Force, Batch Apex Classes and Schedulers, SOQL Queries.
* Developed Test classes and maintained the proper code coverage to deploy using change sets into the production boxes.
* Hands on experience in building processes using Process Builder in Salesforce.
* Experienced in use of Standard and Custom controllers of Visual force in development of custom Salesforce pages as required by business requirements.

**Technical Skills:**

* Languages : C#, Apex, JavaScript, JQuery
* Development Tools : SLDS, Apex Data Loader.
* Salesforce.com : Apex Classes, Apex Triggers, Visualforce (Page, Controllers), Lightning Components, Workflow Rules, Validation Rules, profiles, permission sets and Sharing Rules.

**Professional Experience:**

Currently Working as **Salesforce Developer in Neel Blue Technologies** (June -2019 to Currently Working), Hyderabad.

Previously Worked as **Sales force Developer in Pier soft Technologies** (Nov-2017 to May), Hyderabad.

**Projects Information:**

**Project: 1(Neel Blue Technologies Pvt Ltd).**

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| **Project Title:** | Grand Welcome |
| **Industry Vertical:** | Real Estate Industry |
| **Project Description:** | Client is into a Real Estate Development industry, They Wants to Capture Owner and Property Details to establish many-many relationship between Account and Contact Objects, They used Salesforce CRM to capture all these data and then sync valid information into Hub spot. For getting different type of property information we need to integrate with multiple sources like Zillow, AirDNA, and also integrated with kick box for getting email status of the owner. |
| **Responsibilities:** | * Requirement gathering and analysis. * Created Users, Roles and Profiles and page layout and assigned for the users accordingly to the Role and Profile. * Created Objects and Fields in Salesforce.com. * Add some custom fields in Standard Object and create different types of Custom Profiles and object relationships. * Written Apex Triggers and Batch Classes and Schedule Batch Classes. * Created Custom Lightning Buttons and Process builder. * Created multiple Lightning Components, added CSS and Design Parameters that makes the Lightning component look and feel better. * Data loading into account and contact Object by using external ID. * Created Custom reports and dashboards. * Written Test classes for Apex Classes. * Syncing the data from Salesforce to Hub Spot. * Implementing Changes as per client requirement. |

**Project 2:**

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| **Project Title:** | **Salesforce CRM for Medical Reps** |
| **Industry Vertical:** | **Pharmaceutical – Formulations Division** |
| **Project Description** | Client is into Pharmacy Industry, they need a totally customized CRM system to capture the details of the products of different Customers, Hospitals, Doctors and maintaining the schedule of the Medical representative Yearly/Monthly. Maintain the data of the Doctors/Hospitals and Areas where the Medical representative has visited syncing to the Gmail calendar, included, the dynamic customized Approval process on the tour plan visits of the Medical representative from his manager. Customized reports and dashboards for the Managing director to estimate the progress of different users. |
| **Responsibilities** | * Analysing the Requirements. * Creating the Custom Objects and Worked on Standard Objects. * Creating the Custom fields i.e. Formula fields, Number fields, Text fields and Date fields. * Written Batch classes to update the production Data. * Developing visual force pages, controllers and Test classes. * Writing Apex Triggers and SOQL Queries. * Deployed the Components from sandbox to Production. * Created the Custom Buttons, Workflow Rules, Process Builder and Validation Rules. * Perform unit testing. * Perform Functional Testing. |
| **Force.com Tools** | Data Loader |
| **Database** | Force.com |

**Projects Information:**

**Project 1: (Pier Soft Technologies Pvt Ltd).**

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| **Project Title:** | Salesforce Implementation-Real Estate |
| **Industry Vertical:** | Real Estate Industry |
| **Project Description:** | Client is into Real Estate Development industry, they need a customized tailor-made Salesforce CRM system to capture contacts from different sources, manage and maintain their prospects/customers information all in one place (Salesforce). The features that the implemented Salesforce system having are: Automatic capturing and routing of leads/contacts, Manage Sales pipe line and site visits, SMS and email campaigns/alerts, leads conversion integrated with Bookings, Milestone based payments and alerts, transfer leads to other projects or properties, Analytics and Reporting. Leads capturefrom cloud telephony systems like Knowlarity/Tollfreeforward.com |
| **Responsibilities:** | * Created Users, Roles and Profiles and page layout and assigned for the users accordingly to the Role and Profile. * Creating Custom Reports and Dashboards. * Add some custom fields in Standard Object and create different types of Custom Profiles and object relationships. * Created workflow rules and defined related tasks, time triggered tasks, email alerts, field updates * Design and develop Visual force pages using apex and controllers. * Involved in writing Apex Triggers, Apex Classes and Visual force Pages. * Responsible for all Front End custom validations developed using object oriented Java Script, JQuery. * Created multiple Lightning Components, added CSS and Design Parameters that makes the Lightning component look and feel better. * Worked on create Email alerts, Data loader, workflow, Data security Dashboard and Process builder. * Written Test classes for Apex Classes. |

**Project 2:**

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| **Project Title:** | Health Care Domain |
| **Industry Vertical:** | Hospitality |
| **Project Description:** | Skinnerd project is regarding service cloud as the customer used to book appointment for consultation and customer service person used to contact concern person who booked the appointment from Salesforce and give there reports through Salesforce and also giving certain details to customer. |
| **Responsibilities:** | * Requirement gathering and analysis. * Created Objects and Fields in Salesforce.com. * Worked on apex customizations: apex triggers, Visual force pages, Custom approval Process, batch classes, Email Messaging. * Worked on Apex Configurations: Creating Custom Object, Workflows, Process Builder, Approval Process, Record types. * Designing and Developing the Visual force pages using Apex controller, HTML, CSS, SLDS. * Written Apex classes (controllers) for handling Apex pages. * Written Test classes for Apex Classes. * Responsible for all Front-End custom validations developed using object-oriented Java Script, jQuery. * Created Force.com sites. * Written Test classes for Apex Classes. |

**Project 3:**

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| **Project Title:** | A Wealth Management Company |
| **Industry Vertical:** | Insurance Company |
| **Project Description:** | Client company would provide analysis for the end users based on their income and expenditure. They do the following things based on the data provided by the end user. Clarity about user goals and what is important for user to achieve in their life. Insights into how markets work and how the decisions that they make can affect their investment returns over time. A professional partnership for the future to help the user to achieve all that is important for them. |
| **Responsibilities:** | * Requirement gathering and analysis. * Created Objects and Fields in Salesforce.com. * Created Roles, Profiles, and Users and Sharing Rules. * Created Workflows, Email Templates and Process Builder. * Designing and Developing the Visual force pages using Apex controller, HTML, CSS, SLDS, jQuery. * Written Apex classes (controllers) for handling Apex pages. * Written Test classes for Apex Classes. |

**Educational Qualification**:

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K.G.R.L College of Bhimavaram, Andhra Pradesh – **Master of Computer Applications**

B.R.R&G.K.R Chambers Degree, Palakollu, Andhra Pradesh - **B**​**achelors of Science**​.

**Personal Information:**

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| **Name** | Yamuna K |
| **Present Address** | Hyderabad |
| **Marital Status** | Married |

**Declaration:**

I Hereby Declare that All the Above-furnished Details are true and Correct to the Best of My Knowledge.

Date:

Place: Vijayawada (Yamuna K)