**SEELAVANTULA.NAGAGOWTHAMI**

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**SUMMERY:**

* 6.5 years of IT experience with 5.8 years of experience in US Staffing.
* Working as a Manager from past 2.6 years and working with multiple clients and direct clients too.
* **Handling 30+ end clients of Accenture and majorly supported the clients in SAP and salesforce positions.**
* Supporting to the clients in all kind of IT technologies.
* Good experience and contracts, legal and payment terms and cording with all the vendors in delivering the consultants.
* Involved in full cycle Recruitment involving sourcing, identifying, and interviewing, screening and placing personnel in quick turnaround time in contract.
* Get requirements from US IT staffing companies within all the locations across USA.
* Preparing the resume and giving inputs to the consultant in related to resume preparation.
* Effectively Marketing candidates through Internet research, internal database, referrals, and other strategies
* Understanding the client requirements, coordinating with the candidates and submitting the profiles according to the requirements.
* Making offers, creating contracts and closing candidates that can help actualize corporate missions etc.
* Responsible to understand and analyze the requirements in different domain categories.

**WORK PROFILE:**

* Working as a Manager in Code Force 360, Hyderabad from July 2017 – Present.
* Worked as a Bench sales Recruiter in **Vedic Soft LLC**, Hyderabad from Jan 2016 – March 2017.
* Worked as an IT Recruiter and Training Coordinator in **RENEE SYSTEMS PVT LTD, Hyderabad** from July 2014 – Dec 2015.
* Worked as a Math programmer in **Belogic pvt.ltd** in from **November 2013- July 2014.**

**WORK EXPERIENCE:**

**CODEFORCE 360 PVT LTD Jul 2017 – Present**

Working as a Manager at Code Force 360.

**ROLES AND RESPONSIBILITIES:**

* Handling Accenture as a major account with multiple end clients like Coke, Arthrex, Comcast, Kerry Group, Merck and Cardinal Health etc.
* Good experience working on Accenture IQN portal.
* Discussing with the Hiring Managers and trying to get more requirements and supporting with the matched profiles according to the requirements, skills and rate etc.
* Supporting clients with all kind of IT technologies profiles and negotiating the rate with the them according to the resumes and skills.
* Screening all the profiles before sharing the profiles to the clients and taking the final decision to proceed with the further steps.
* Coordinating with the interviewers and Hiring managers for the interviews and placements.
* Working with the procurement team to onboard the confirmed consultants and taking care of all legal aspects.
* Working with all internal team like legal, contracts and onboarding team to onboard the consultants on time.
* Working with all kind of visa consultants and having good experience in all legal terms.
* Having a touch base with all the client hiring managers every week and checking about the current requirement status, submitted profiles status and upcoming projects and positions details too.
* Will attend all client meetings and procurement meetings too.
* Having 6 months work experience with TCS account and handling couple of direct clients too.

**VEDIC SOFT LLC Jan 2016 – Mar 2017**

Worked as a Senior Bench sales recruiter at Vedic soft LLC.

**ROLES AND RESPONSIBILITIES:**

* Explaining about the terms of the organization before hiring the candidate and later explaining the process of hiring and marketing.
* Giving inputs about the resume preparation according to market situations.
* Marketing the resume and submitting the resume in different portals.
* Submitting the resume to the clients according to skills what they needed and screening the consultants before submitting.
* Coordinating with the vendors in related to submission and interview process.

**RENEE SYSTEMS PVT LTD July2014-June 2015**  
Worked as an US IT Recruiter at RENEE SYSTEMS PVT LTD since July 2014.  
  
**ROLES AND RESPONSIBILITIES:**

* Coordinating different teams in training part and providing the trainers who can provide quality training in different technologies to crack the interview easily.
* Conducting the mock interviews to screen the consultants that how good they are in technical part and according to the feedback forwarding them into the market.
* Handled the tasks of screening, selecting and submitting candidates to job orders within a defined discipline.
* Assigned the tasks of utilizing on-line database, internet and networking to identify the requirements.
* Assigned the tasks of increasing the rate parts with the vendors to meet target gross margins of the organization.
* Established business contacts in target markets through telemarketing, direct mail campaigns, trade show participation, and vendor relationships.
* Responsible for maintaining good relationship with existing candidates of the organization.
* Performed Marketing tasks by applying the policies, rules and procedures of the organization.
* Responsible for market research and analysis.

**BELOGIC SYSTEMS PVT LTD Nov2013 – July2014**  
Worked as a Math programmer at BELOGIC SYSTEMS PVT LTD .

**ROLES AND RESPONSIBILITIES:**

* Involving in zoning process to divide the article into different sections to identifying and solving the errors easily.
* Verifying and checking the quality of Article after execution of zoning and rectifying the errors.
* Writing the coding for Math equations in epsilon tool and exporting the equations.
* Responsible in doing Validations of exported articles and rectifying the errors and exporting for XML process.
* Responsible of updating the articled which are validated and to update in company tools.
* Maintaining the database of articles numbers to avoid miscommunications.

**EDUCATION:**

Completed B-tech in Nova college of engineering and technology for woman with an aggregate of 74.01%in Electronics and communications department.