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|  **Name: Ayyavarolla Vinaykumar****Email: - vinaykumarayyavarolla@gmail.com** **Phone : +91-9160607219** |   |

**Professional Summary:**

* Experience in IT industry 2 year 7 months in Salesforce.com CRM Platform as Administrator and developer in Salesforce.com …
* Experience on **MVC** Framework and **Lightning** Framework
* Working on the **Java Script.**
* Working with **Maintain infrastructure** and web services developed including security (1 way and 2 ways SSL), along with all other customized tools across the [salesforce.com](http://salesforce.com/) applications.
* Experience in Administration, Configuration, Implementation and Support of sales force CRM and sales force SFA applications based on Apex Language and leveraging Force.com Platform world’s first commercial Software as a Service (SAAS) application running in Cloud Computing Environments.
* Provided customer with best practice solutions as related to Salesforce.com and CRM.
* Experienced in Force.com Apex Classes, Apex Triggers, Integration, Visual force, Force.com API
* Report/Dashboard creation & customization, user/role/profile management.
* Worked on Deploying using Change Sets and Force.com IDE.
* Expertise in developing, deploying and integrating Salesforce.com CRM solutions.
* Exposure towards all phases of Software Development Life Cycle (SDLC) and quality management systems.
* Expertise in Batch and Schedulable Apex Classes for handling bulk DML operations in timely manner.
* Worked in using **Developer console** and **Debug logs** for debugging apex methods.
* Worked in all phases of Software Development Life Cycle (SDLC) like requirement **analysis, architecture and design, development, testing and post implementation** revisions.
* Hands-on experience using **HTML, XML, CSS, JavaScript**.
* Involved in configuration Implementation of Force.com.
* Used Data loader for data management in Force.com platform.
* Proficient in analyzing requirement documents for test plan creation, test design, test execution.
* Proficient in analyzing the requirements from scrum team / client and preparing Test scenarios
Investigate operational or systematic problems and user queries as required.
* Communicate effectively and clearly, in writing and verbally, in one-on-one and group presentation situations.
* Assist in other duties as needed and directed.
* Good knowledge on Case Assignment, Knowledge Management and Case escalation rules
* Excellent Salesforce Customer Community Portal experience, to fully leverage Portal capabilities in support of new requirements.
* A well-organized, goal-oriented, highly-motivated effective team member with excellent analytical, troubleshooting, and problem solving Skills.

**Education:**

* Bachelors in ELECTRONICS And COMMUNICATION ENGINEERING from India

**Work Experience:**

* Worked in **ARY TECHNOLOGIES Pvt Ltd, Hyderabad** – Salesforce Admin and Developer July 2018 to Till Date.

**Technical Skills:**

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| **Programming Languages** |  Apex. |
| **Databases** | SOQL, SOSL. |
| **Operating Systems** | Windows 10 |
| **Scripting Languages**  | JavaScript. |
| **SFDC Tools**  | Apex Data loader, Force.com  |
| **SFDC Technologies** | Force.com platform, Custom Objects, Workflow & Approvals, Validation Rules, Apex Classes/Controllers, Test Classes, Triggers, SOQL, SOSL, Visual Force (Pages, Components), Sandbox development & Testing, Reports, Dashboards, Analytical Snapshot and Data Migration |
| **Custom Integration** | Workflow & Approvals, Field updates, Reports, Custom Objects, Custom settings,Custom labels and Tabs, Email Services, Role Hierarchy, Dashboards, Security Controls,& Custom Application and Sandbox data loading |

**Professional Experience**

**Project #: Employee fulfillment, Hyderabad. August 2019 – Till Date**

Project management application is designed to manage your software development life cycle.

Based on the requirement each application applied by the employee can be tracked and managed in collaborative environment.

Automated Client/Company management system for tracking Consultants Performance, Lead Categories, Staff Performance, Revenue Earned and project categories

Send Follow up emails to leads, and assign tasks to colleagues.

Tracking of the creator, owner and staff assigned to the project.

Lead: Prospect Clients

Project: The projects on which organization is working/have worked

Employees: The employees of the organization

Consultants: The sales reps of the organization

Invoices: The bills generated for the projects.

**Responsibilities:**

* Worked the Lightning platform using Lightning components and Lightning App Builder.
* Created **Custom Objects, Fields and Relationships.**
* Created **Custom Profiles, Public Groups** and **Roles** to distribute user rights and functionality.
* Created **Email Templates** was involved in doing the mail merge for different standard and custom objects in lightning experience.
* Created **RollupSummary ,validation rules,formula fields .**
* Created **Lightning components .**
* Enabled MVC Frameworks for events /logic & interaction.
* Developed **Lightning App** using lightning components andmade them compatible with **salesforce1 mobile app**.
* Developed **Visualforce pages** ,**Apex Classes & Triggers ,** to implement the business logic as per the requirements.
* Upgraded from **Salesforce Classic to Salesforce Lightning.**
* Created various reports (**summary, matrix, tabular, pie charts, dashboards and graphics**) and configured various reports based on the need in the organization.
* **Created** and **customized** Record types, page layouts, list views and Workflow rules.
* Developed **Reports, Dashboards,Queries,and more** As per the organization.
* Used **Data Loader** for **insert,update and bulk** import or export data from salesforce .com objects.
* Developed **SOQL AND SOSL queries** to get data from different related objects and Used Force.com Explorer for SOQL Testing.

**Project #: Lead Management System, Hyderabad. July 2018 – July 2019**

Project management application is designed to manage your software development life cycle.

Each step of SDLC can be tracked and managed in collaborative environment.

Automated Client/Company management system for tracking Consultants Performance, Lead Categories, Staff Performance, Revenue Pipeline, Revenue Earned and project categories

Send Follow up emails to leads, and assign tasks to colleagues.

Tracking of the creator, owner and staff assigned to the project.

Lead: Prospect Clients

Project: The projects on which organization is working/have worked

Employees: The employees of the organization

Consultants: The sales reps of the organization

Invoices: The bills generated for the projects.

**Responsibilities:**

* Worked the Lightning platform using Lightning components and Lightning App Builder.
* Created **Email Templates** was involved in doing the mail merge for different standard and custom objects in lightning experience.
* Created **Custom Objects, Fields and Relationships.**
* Created **RollupSummary ,validation rules,formula fields .**
* Created **Custom Profiles, Public Groups** and **Roles** to distribute user rights and functionality.
* **Created** and **customized** Record types, page layouts, list views and Workflow rules.
* Upgraded from **Salesforce Classic to Salesforce Lightning.**
* **Created** and **customized** Record types, page layouts, list views and Workflow rules.
* Developed **Reports, Dashboards** As per the organization.
* Created various reports (**summary, matrix, tabular, pie charts, dashboards and graphics**) and configured various reports based on the need in the organization.
* Developed **Apex Classes & Triggers** to implement the business logic as per the requirements.

**Environment:** Salesforce.com Platform, Lightning, Apex Language, Visual Force (Pages, Component & Controllers), Data Loader, Workflow & Approvals, Reports, Custom Objects, Custom Tabs, Reports, Email Services, Sharing rules, Security Controls, Eclipse IDE Plug-in

**Declaration:**

* I hereby declare that above mentioned information is true to the best of my knowledge and belief.

**Date:**                                                                                                                A.Vinaykumar

**Place:** **Signature**