



Curriculum vitae

ROSHNI B. KALBANDE

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OBJECTIVE:

To join a progressive organization, where my skills can be utilized for improving the operational performance and to contribute substantially towards the growth of the organization & myself.

ACADEMIC PROFILE

- Master of Technology in Electrical Engineering (Industrial Drives and Control) from Priyadarshini College of Engineering with 71.5%
- Bachelor of Engineering (RTMNU) from Vidarbha Institute of Technology, Electrical Branch with percentage degree 61.80%
- Higher Secondary Certificate Examination from Navpratibha Junior College ,2009 with 65.33%
- Secondary School Certificate Examination from Shri Gajanan Vidyalaya ,2007 with 68.76%

WORK EXPERIENCE

Organization : Oyster Energycon Pvt. Ltd., Nagpur
Designation : Business Development Executive and Technical Project coordinator
Duration : September 2020 to Till date

Responsibilities

- Build new contacts with clients to create new business opportunities.
- To find new targets & leads to promotes the sales and services of the organization.
- Identifies the customer needs and develops value added proposal and pricing.
- Maintaining fruitful relationships with the existing customer.
- Prepared activities reports & carrying out tasks such as data input, processing information, BOM, completing paperwork & filling documentation.
- Contacting clients to inform them about new development in the company's product.
- Developing quotes and proposals.

- Developing sales goals for the team and ensuring they are met.
- The ability to handle pressure and meet deadlines.
- Project management and Planning.
- Customer complaint handling, providing telephonic technical support to customer.
- Reviewing client's feedback and implementing necessary changes.
- Maintaining daily report of the status of the project.
- To solve and handle all the technical and non-technical issues for a complete project.

Software skills

- Tally, MS office

Organization : Ksolare Energy Pvt. Ltd, Pune

Designation : Service/Testing Engineer and Technical Project coordinator

Duration : May 2019 to July 2020

Responsibilities

- Responsible for the testing of Single-Phase Grid Tie inverter from 1KW to 6.2KW and Three Phase Grid-Tie inverter from 5KW to 80KW.
- Web monitoring with the help of Wi-Fi and GPRS to monitor the total & daily power generation from the inverter installed at the customer site.
- Programming update to all types of the inverters.
- Troubleshooting and repairing of all the electrical equipment problems at the PCB level.
- Customer complaint handling, providing telephonic technical support to customer.
- Project management and execution.
- Maintaining daily report of the status of the project.
- To solve and handle all the technical and non-technical issues for a complete project.

Studied on the future project based on EV Mobility with include Electric Vehicle Chargers".

Responsibilities:

- Purpose of EV mobility in modern period of time.
- Working of Electric vehicle along with its main components.
- Lead generation as per the necessity of project.
- Advantages of switching to BEV from IC engine.
- Selection of motors, batteries as per the requirement and specifications for assembling of wheel vehicles.
- Types of charging according to the level of charging systems for better performance of EV.
- EV Charging modes
- Electric vehicle supply equipment technology.
- Basic knowledge of PLC and HMI

Software skills

- MATLAB

Organization : Discreet Solution Pvt. Ltd, Pune
Designation : Testing Engineer and Technical Project coordinator
Duration : April 2018 to November 2018

Technical Skill

- Optical fiber media infrastructure
- Networking

Responsibilities

- Technical Support (L1 & L2) active devices Video Door Phone, Digital Door Lock, Manageable Switch, Router
- Customer complaint handling, telephonic technical support to customer.
- Network security equipment installation, BMS cabling, defining the network architecture & topologies.
- To maintain a relationship with vendors and contractor.
- Project management and execution.
- To schedule engineers and required manpower according to priority for the project.
- Maintaining of daily report of work status of the project.
- To solve and handle all the technical and non-technical issues for a complete project.
- To get the project done according to the defined standard of client.
- Commissioning, testing and handover of the project with client satisfaction.

Software skills

- MATLAB

PROJECT/PRESENTATIONS/TRAINING

M.Tech Project:

Project on “Analysis of Dead-time effect on the performance of PWM Inverter fed Single phase Induction motor drive”

Paper publication:

“Analysis of PWM Inverter Fed Induction Motor Drive based on Dead-Time Effect.”
Published in International Journal of Engineering Research and Applications (IJERA)
Journal, Volume 6, Issue 2, February 2016

Technical Major Project:

The Utilization of losses from the electromagnetic effect on the high-tension lines.

Technical Mini Project:

Static model of Tangential fired boiler.

Training Program:

Participated in one-week ISTE approved Short Term Training Program on “Advanced Electrical Drives and its Applications”.

Paper Presentation:

- On “**Management & Power Generation from Municipal Solid Waste**” in National Level Technical Events.
- On “**Electrical Drives**” in National Level Technical Events.
- 1st prize winner in project competition on “Tangential fired boiler”.

Industrial visits

- Industrial Visit to Top-Worth Pvt. Ltd, Umrer Road, in 2012.
- Industrial visits to Nagpur Motors Pvt. Ltd, Nagpur, 2011.
- Sports Representative of “Sparsh-2011-12” at VIT, Nagpur.

PERSONAL DETAILS

- Date of Birth : 22-March-1992
- Gender : Female
- Nationality : Indian
- Father’s Name : Bhaurao S. Kalbande
- Mother’s Name : Priya B. Kalbande
- Languages : Marathi/Hindi/English/Japanese (Level N5 elementary)
- Hobbies : Playing Cricket and Badminton
- Permanent Address : Dubey Nagar, Hudkeshwar Road, Nagpur-34

I do hereby declare that the particulars of the information and facts stated herein above are true, correct and complete to the best of my knowledge and belief.

PLACE: Nagpur, Maharashtra

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