

VISHNUDEEP REBBA

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Senior Professional

Successful in leading Digital transformation/Business Process Re-engineering across business units and implemented software products impacting 200+ users across six business functions.

PROFILE SUMMARY

- **PGDM from IIM Nagpur** with an experience of **nearly 5 years**
- Keen analyst with excellence in gathering and understanding requirements of clients & other multiple stakeholders (at strategic and tactical levels), followed by translation into functional specifications as well as provisioning of suitable solutions
- **Forward-focused Relationship Manager** with expertise in concepts of **end-to-end project planning and implementation** from scope management, to activity sequencing, effort & cost estimation, risk analysis to quality management
- Organised **Project Management** Activities by implementation of **JIRA with Big Picture** and improved visibility through project planning and helped to reduce shortfall in resources required for the projects
- Technical skills entails **Advanced Excel, SQL, JIRA, Salesforce, Python, R**
- Drafted weekly dashboards/reports through visualisations using R for customer support division
- Delivered **Prototype of Lithium Ion Battery** to the customers and after validation ensured production is as per design and requirements
- Excellence in mapping client's requirements, designing customized solutions; strong customer centric approach and motivated to deliver quality results
- Designed & delivered solutions/ modifications that remedy core business issues of the clients and help them to reach the next level of profitability through technology introduction
- Skilled in providing differentiated & solution based approach to clients, thereby creating a win-win situation and foundation for long-term retention accordingly

NOTABLE ACCOMPLISHMENTS ACROSS THE CAREER

- Successfully implemented **Salesforce- Field Service Lightning** at Exicom in **2019**
- Played a key role in facilitating the company to achieve **IATF Certification at Exicom** in **2020**
- Configuring and Implementation of **JIRA along with Big Picture** alternative to MS Projects for Project Management, and ensured to **minimise the license costs**.
- Reduced Expense Reimbursement costs by 10% based on data Analysis on costs/invoices for field trips to Field Engineers, third party vendors and standardised the expense reimbursement per trip

CORE COMPETENCIES

~ Business Analysis/Analytics	~ Project/ Program Management	~ Product Development & Implementation
~ Post Product Support	~ Requirement Gathering	~ Process/ Product Enhancement
~ Stakeholders Management	~ UAT Testing	~ Liaison & Coordination

ORGANISATIONAL EXPERIENCE

IT Release & Service Management- Equinix, Oct'2020- Till Date

- Collaborating with DBAs, Admins and Developers to ensure the delivery of upgradation of apps in every release
- Provide the metrics to the top management to give insights on the status.
- Change and Incident Management
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Senior Executive-Business Analyst, Program Mgmt, Exicom Tele-Systems Ltd., Bengaluru

Sep'17 - Till Date

Key Result Areas:

- Liaising with subject matter experts in the regional office on client requests for enhancements and developments
- Analysing customer needs in both business and technical issues and working with respective departments to develop an accurate understanding of business needs and related issues
- Working collaboratively with the customers to ensure that contractual service expectations are exceeded

Highlights:

- Played a key role in achieving IATF certification from R&D Team
- Successfully configured JIRA along with Big Picture add-on for R&D
- Played a key role in taking a buy-in from all stakeholders for salesforce implementation; ensured product stabilisation post project implementation

Marketing Intern, Excellon Software, Pune**Apr'16 – Jun'16****Highlight:**

- Suggested channel partners and incentives required for channel partners in **UAE, China, India, Sri Lanka and Thailand**

Software Engineer, Tech Mahindra, Bengaluru**Sep'13 – Jul'15****Highlight:**

- Received appreciations for delivering zero defect projects
- Attained recognition twice from the clients in Tech Mahindra for quality in project delivery

ACADEMIC DETAILS

- PGDM General Management from Indian Institute of Management, Nagpur in 2017 with 2.76 CGPA 2015-17
- B.E. in Electronics & Electrical Engineering from G Pulla Reddy Engineering College, Kurnool in 2013 2009-13

PROJECTS UNDERTAKEN**Business Analyst-Salesforce-Implementation (Exicom Tele-Systems Ltd.)****Period:** Sep'17 – Till Date**Responsibilities:**

- Gathered Business Requirements, prepared Business Process flows, System Process flows for Case Management, Inventory (Stock Movement) and Expense Management, took sign-off on BRD.
- Followed Agile/Scrum methodology(user stories, product/sprint backlog), prepared wireframes, mockups and prototypes, supported developers during product development.
- Took a buy-in from all relevant stakeholders on modified use cases, process flow diagrams, data flow diagrams and conducted user trainings.
- Educated the end users on new CRM (Salesforce), mobile app, before implementation, Conducted UAT testing and closure
- Provided support post project implementation to 200+ users
- Implemented an Inventory process in a service division to keep track of stock consumed for repair & maintenance.
- Taking a buy-in on sample build product development process from Production, Quality, SCM, R&D, BD & Logistics
- Projecting weekly status flash reports to the top management
- Playing a key role from R&D to comply with IATF certification
- Configuring and implementing JIRA as per the business requirements of R&D team

Software Engineer (Tech Mahindra)**Period:** Sep'13 – Jul'15**Responsibilities:**

- Provided insights on business requirements by coordinating with clients, developer teams
- Executed scripts and manual debugging of code in Linux
- Performed Manual Testing of the data population in Data Warehouse (Teradata & Netezza) using SQL
- Conducted Data Analysis on business tables based on business specifications provided by the clients
- Coordinated with Developers during project planning such as Test Objectives planning and project execution

ACADEMIC PROJECTS

- Optimized Portfolio of stocks using Markowitz Portfolio Theory
- Performed Cross Border Merger Strategic Analysis of Tata Chorus Deal.
- Developed regression model to determine factors affecting the demand for natural gas using

ACHIEVEMENTS/EXTRACURRICULAR ACTIVITIES

- Winners of first IIM Nagpur Inter Continental Cricket tournament at IIM Nagpur
- Winners of Marketing Advertisement competition in the college
- Participated in Dance competitions at “Ekatvam” Event in Tech Mahindra

TECHNICAL SKILLS

- Advanced Excel, SQL, JIRA, Salesforce, Python, R

PERSONAL DETAILS**Date of Birth:** 8th June 1992**Languages Known:** English, Hindi, and Telugu**Address:** House No. 19, Padma Tent, Sahakara Nagar Post, Amruthalli 2, Bengaluru – 560092, Karnataka