**Farrag Yousef**

# Education

B.SC, Cairo University, Accounting Dept. 2007 GPA: 3.1

 Diploma of Analysis of the Stock Market, Cairo University, 2009

# Professional Certifications

Salesforce CPQ Specialist (In progress)

Platform APP Builder

Salesforce Administrator – 201

Service Cloud Consultant (WI21)

Salesforce Platform App Builder Certification - in progress.

CAMS (Certified Anti Money Specialist).

MCITP (MS SQL server 2008).

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 Experiences:

**The Port Authority Of New York & New Jersey (Contract – CRA Inc.) New York**

**Data Analyst & Salesforce Admin 4/2019 – Till now**

**Responsibilities:**

* Collecting and interpreting data from a variety of sources
* Reporting the results back to the relevant members of the business
* Conduct research of violation accounts using Crystal Report, SQL reporting systems
* Run queries, conduct research and analyses, and communicate findings with customers, with contractors, and various levels of staff throughout the Agency
* [Working alongside teams](https://www.roberthalf.com.au/career-advice/career-development/teamwork-skills) within the business or the management team to establish business needs
* Visualize data insights using Tableau and communicate findings to teams across the organization
* Generating reports from single or multiple systems.
* Troubleshooting the reporting database environment and reports.
* Training and supporting end users in existing Salesforce processes
* Create and customize reports, views and dashboards to provide managers, and team members with metrics and performance indicators
* Hands on configuration of new and existing Salesforce.com features including user management, roles/profiles, Permission Sets, custom objects, new page layouts, custom fields, formula fields, validations, workflows rules, email templates, Process Builder, Flows, Lightning Pages layout, Custom Metadata Types, Custom Settings.

**Data Engineering Training and Internship New Jersey**

**Sollers Collage 10/2018– 02/2019**

**Curriculums:**

* ETL & Data Warehouse Fundamental
* Oracle development
* Informatics
* Tableau
* Power Bi
* DAX
* Hive
* AWS Fundamentals
* Quality Assurance

**BNP Paribas** **– Contract New York**

**AML Analyst 1/2018 - 10/2018**

**Responsibilities:**

* Support the KYC VP and work with the KYC Team analysts to perform

 KYC file reviews related new and existing customers

* Interface with account officers for all KYC related tasks and inquiries
* Review and analysis of customer risk rating increases and decreases
* Participate in Team meetings where presentations may be required
* Prepare document and review KYC related reports
* Send notification requests to account officers and track responses received
* Aid with periodic audits, risk assessments and compliance reviews
* Conduct OFAC and AML due diligence screening
* Conduct periodic compliance report reviews
* Conduct Google search, World Check, Dow Jones, Factiva Press ,Alacra,

 and Lexis Nexis search and collect all relevant information for investigation.

* Conduct alert analysis and ensure red flags are properly identified; negative

 news is disposition relevant analysis is accurate and sufficient; supporting documents are saved;

* Run SQL commend on Prime Platform to filter results as required from team leader
* Make recommendations based on investigation result and escalate alerts that warrant further investigation
* Conduct preliminary case investigation and draft case recommendations
* Completing the initial customer risk rating process consistent with the Bank’s established processes.
* Ensuring that all on boarding documentation has been collected.
* Completing KYC reviews in a timely manner and in accordance with a risk-based schedule.

[**Amazon**](https://group.bnpparibas/en/)**– Contract New York**

**AML Analyst 3/2017 - 1/2018**

**Responsibilities:**

* Performing KYC file reviews related new and existing customers
* Participate in Team meetings where presentations may be required
* Prepare document and review KYC related reports
* Conduct OFAC and AML due diligence screening
* Conduct Google search, World Compliance, and Lexis Nexis, Bridger search
* and collect all relevant information for investigation.
* Conduct alert analysis and ensure red flags are properly identified; negative
* news is disposition relevant analysis is accurate and sufficient; supporting documents are saved;
* Make recommendations based on investigation result and escalate alerts that warrant further investigation
* Completing KYC reviews in a timely manner and in accordance with a risk-based schedule.
* Extract date from LexisNexis Platform using SQL commends.

 [**Saint-Gobain**](https://group.bnpparibas/en/)**– Contract Egypt**

 **Marketing Research Analyst 12/2014 - 11/2015**

 **Responsibilities:**

* Collect data on consumers, competitors and consolidate information into actionable items, reports and presentations
* Understand business objectives and design surveys to discover prospective customers’ preferences
* Compile and analyze statistical data using modern and traditional methods to collect it
* Interpret data, formulate reports and make recommendations
* Working with Data analysis tools like Excel, SQL to build reports that support management decisions.

 **World Top Flowers Saudi Arabia**

**Accountant & Data Analyst 11/2012 – 11/2014**

**Responsibilities:**

* Prepare journal entries
* Complete general ledger operations
* Monthly closings and preparation of monthly financial statements
* Reconcile and maintain balance sheet accounts
* Draw up monthly financial reports
* Prepare analysis of accounts as requested
* Assist with year closings
* Administer accounts receivable and accounts payable
* Prepare monthly payrolls and commission
* Preparation of the final annual financial statements and reports assessed
* Account/bank reconciliations
* Review and process expense reports
* Dings different variety of reports utilizing SQL commend, Crystal Report, an d SSRS

 **Exceed Egypt**

 **Customer Services 9/2009 – 11/2011**

**Responsibilities:**

* Handle and respond to constant inbound phone calls via telephone.
* Deliver service and support to end-users using and operating automated call distribution phone software.
* Interact with customers to provide and process information in response to inquiries, concerns, and requests about products
* Gather customer’s information and determine the issue by evaluating and analyzing the symptoms;
* Maintain and promote a positive attitude while meeting productivity goals
* Demonstrate the ability to create, add, edit and troubleshoot within the client system

 **M.C.C Constructions Egypt**

 **Accountant 2/2008 - 9/2009**

**Responsibilities:**

 Create project accounts in the accounting system

* Authorize the transfer of expenses into and out of project-related accounts
* Review and approve supplier invoices related to a project
* Review and approve overhead charges to be applied to a project
* Review account totals related to project assets and expenses
* Investigate project variances and submit variance reports to management
* Create different variety of reports utilizing SQL commend, Crystal Report, an d SSRS