

Executive business Analyst specializing in Cost Analysis and Strategic Planning, reporting Directly to MD. Experienced in leading team and working in cross-functional team environment. Hands on experience in various Statistical tools. Experienced in project management ,customer relations, preparing Dashboard and presentations.

Mahesh Sreekumar

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Skill Highlights

- Statistical Analysis
- Problem solver
- Cost Analysis
- Business Process Improvement
- Strategic Planning
- Business operations

Languages

- English
- Hindi
- Malayalam

Interests

- Stock Trading
- Reading
- Travel
- Fitness

Education

PGDM/MBA:

2014-2016

Institute of Management Technology, Ghaziabad

Bachelor of Technology: Mechanical

2009-2013

SCMS School OF Engineering and Technology, Cochin

Experience

10/2018 to Present (27 months)

Executive Business Analyst-Ashapura Forwarders Pvt Ltd.

- Developing and analyzing comprehensive set of end to end process improvement opportunities in Cross functional teams.
- Formulating and executing business strategies.
- Daily Operation Planning and Optimizing Resources , Leading team of 30 Direct and indirect Members.
- Monthly /Quarterly Reports with Cost analysis to support Management decision making.
- Mapped process activities to identify shortfalls and propose strategy to rectify operational inefficiency.
- Key Account Manager for Maersk - IKEA Business for Mumbai and Gujarat Sector.
- Worked closely with software development team to design , develop and test TMS Software as per requirement of the business.
- Leading Monthly KPI Meeting with stakeholders to review performance and establish favorable business relationships.

4/2015 to 5/2015 (2 months)

Intern - FRG Chartered Accountants, Dubai

- Understanding Audit Proces at FRG and Assessing Audit Quality at FRG based on Client Perception by conducting interviews.
- Learn about various Fraud Detection and Prevention tools utilized by auditors.
- Performing Financial Statement analysis and Financial Modelling of Client Companies
- Learn valuation techniques used to gauge value of the companies.
- Submitted a Detailed report about Audit quality at FRG
- Evaluated and Presented Financial Analysis Report of Various Clients.

- Develop Short term and long term Marketing Strategies to promote the product.
- Oversee various promotional events, trade shows.
- Meeting and engaging various artists and dealers over Endorsements and Dealership agreements
- Analysing Current and Potential market and guiding product development team.

Certifications

- KPMG Six Sigma Green Belt Certification
- Certified CATIA Professional
- Completed Coursera Course on “Innovation for entrepreneurs-From Idea to Marketplace”
- Statistica certification
- Google Analytics

Projects & Competitions

- Runners-up in Envision business plan competition sponsored by KPMG Dubai.
- Workshop - enParadigm on “Strategic Thinking and Leadership” February 2015.
- Technical Skills: R , SPSS,SQL, SAS ,MS office, Tableau.

Short term Projects

- Nokia Networks
Software Pricing Models: Analysing Best practices across industries.
- InvestoBHARAT
Equity Research: Evaluating stock& investment potential of companies Listed in United States.

Academic Projects

1. Mergers Acquisition and Corporate Restructuring : Tata Consultancy Services Ltd (TCS)and CMC
 - a. Valuation of equity shares of CMC in terms of the value of the equity shares of TCS using comparable companies multiples method and DCF
 - b. Studied the growth pattern of TCS and CMC to forecast the future cash flows, terminal value and operating synergy.
2. Corporate Finance: Colgate-Palmolive
 - a. Created Financial Model and Conducted Financial statement analysis based on the analysis annual reports.
 - b. Applying various Valuation approach to estimate the Value of company.
 - c. Suggested Recommendations for Investment based on findings in Colgate-Palmolive.

Graduation Projects and Training :

- Made a Live Project on “Two stage Mechanical Oscillator” in association with Cochin Shipyard Ltd. During Final year of Graduation.
- Completed Industrial Familiarising Training At Hindustan Machine Tools Ltd.(HMT) During Graduation.
- In plant Training at KAMCO Ltd during Graduation.
- In plant Training at Cochin Port Trust Ltd. During Graduation.