 ** 91- 8147155061**

** Current Location: Anantapur, Andhra Pradesh**

* **E -mail:** **harireddypro@gmail.com****.**

# **To acquire reputed position in a challenging environment that helps me strengthen my technical and managerial**

# **Competence and where my efforts will be complemented by mutual growth of me and employer.**

**Certifications:**

* **Certified Sales force administrator (ADM – 201) with a learn trailhead.**
* **Certified Salesforce platfrom Developer (PD -401) with a learn trailhead.**

**Education Qualification:**

* **Bachelor of Technology.**

B.com .Computers Application from Government Degree College for (M) and Degree College affiliated to S.K University with an aggregate of 72. %. Pass out year 2017.

* **12Th Std. Andhra Pradesh Board of Secondary Education**

Intermediate from Sai balaj junior college Puttaparthi (D), Anantapur (D) with an aggregate of 85.09%. Pass out year 2014**.**

* **10Th Std. Andhra Pradesh Board of Secondary Education.**

S.S.C from Andhra Pradesh educational institutions with an aggregate of 76%. Pass out year 2012.

***Work experience***

 **PROJECT: 1**

 **Client Name:** Silverline.CRM  **Role:** Jr. Sales force – Developer.

 **Duration: Aug -2017: Nov -2018**

**Key Deliverables:**

* Duties included design development, administration of salesforce.com **sales cloud, service cloud**, and applications.
* Gathered user requirements and involved in application design discussions and documentations.
* Developed **custom objects, profiles, sharing rules, roles and integration** using web services as need by Client side sales cloud and business services.
* Developed **apex class, controller classes and apex triggers**, for various functional needs in the applications
* Deployed apex using force.com (platform as services) IDE migration tool and web services API.
* Used sandboxes (Enterprises editions) for and migrated the code to the production instance in integrations.
* Wrote batch classes for manipulating mass data and invoked it form apex classes and triggers.
* Sales cloud for data loaders and Data- wizards Imports clients Communications’ with need projects processing applications.
* Developed visual force pages for the sales - cloud, customer portal using Visual force templates’ developed visual force components as part of the customer portal customizations.
* Implemented Out of box functionality for **sales cloud and customized along with configurations.**

**PROJECT: 2 Email Archive App. Project –Duration: Nov -2018**

**Client Name: SY-SOL TECH Role: SFMC – Developer.**

**Key Deliverables:**

* Create Class and batch apex class that overcome the data storage shortcoming of Sales force up to extent.
* The batch apex class transfers the emails stored in the case object (which occupies the data storage) to file storage of sales force).
* Emails archived were stored in forms of PDF to file Storage.
* Archived Emails cloud is retrieved anytime to their corresponding cases.
* Crete buttons and links and actions and fields created by sales cloud and create email activities

**PROJECT: 3 Lightning -build data Achieve App**

 **Client Name: SY-SOL TECH**  **Role: SFMC – Developer**.

 **Project Exp:**  Lighting **Developer**. **Duration: Dec -2020**

**Key Deliverables:**

* 1.4 year Lightning experience **Sales, Marketing Cloud Lightning** Apps combining **Lighting Design system**, **Lightning App Builder** and Lightning experience with a Client deliverables for applications.
* Upgraded same Apps form **Sales Cloud, Marketing cloud**, Lightning experience user interface and better Campaign and email Templates Activities.
* Created by multiple **lightning components, Aura Components**, add JAVA-SCRIPT, VISUALFORCE, CSS and Design parameters that make the lighting components look feeling better.
* Deployment status appending multiple Records Eclipses. Install force use Marketing Cloud Activities.
* Designed and Developed Apex classes, Controller classes, extensions for various functional needs in the Applications.
* **Email Specialist** and Applications engages client side process build in the email studio.
* Create and maintain email reporting, **Dashboards, reports, and journey-Builder and process build** Delivery and content Activities
* Participated reviewing, analysing and process email – **Email user Interface** Test and user experience and Text **Campaign** Activities.
* Support Emails and **Contacts Reports** and applications rendering **cases, Groups** and SOAP Calls, AMP Script Support HTML and Scheduling.

**Sale force –Cloud Products Exp:**

 **Sales cloud. | Service –Cloud. | Community – Cloud.**

 **SFMC – Cloud: Journey Builder | Email studio | Social studio | Email Templates.**

**Web –Technologies:**

**HTML | CSS | Java –Script | Angular JS | SOAP | REST | WSDL | XML | JSON | Ajax | Bootstrap.**

**Database –Languages:**

 **SOQL | SOSL | SQL | SQL Server -2012 | DBMS |My SQL | Data base Relationship Management.**

**Sales force Tools:**

 **Force.com | Eclipse IDE Plug –in | Integration - Data loader | Deployment | Sandbox and Production.**

 **APEX Class | APEX Triggers | Visual Force | Batch -APEX | App – Exchange.**

**Web –Services Integration:**

 **Project – Lightning Experience | REST API | Lightning Web Server Integration | SOAP API**

 **Lightning Components Tools:**

 **Lightning Web components | Aura –Components.**

 **Integration Tools:**

 **Data Loader | Sales force -CLI | Agile Development**

**Project – Development Communication:**

* **Design creativity non technical peers on strong communication style.**
* **Management’s strong understanding business communication, Time Managements & Emotional Intelligence.**

 **SDLC | Application Development life cycles | Client Relationship Solutions.**

 **Personal – Strength: Languages:**

**I am a smart worker. English | Hindi**

**Time is the most important resource thus I value it.**

**Willing to learn new technologies. Interests:**

 **Quick –learning. Problem Solving | Calligraphy.**

**Active Listening and leaning and Development.**

**Sales- force Product – CPQ Build - (Q TO C)**

* **Project – level practice Overal Experience Support product Quote – Price Cash CPQ Build.**
* **Contribute business Operations best practice terms and end user**
* **Understand enterprise integration systems**
* **Experience product managements.**

**Own – Portfolio Website:**

* **Website Name: weplus365**

Clouds Business Development and communication sales force projects configurations’ and custom services. **I.T projects knowledge –Business communications services**

**Project – Applications Solutions Workshop: Andhra –Pradesh**

 **Achievement Activity : COVID -19 DATA Archives Lightning App**

 **Key of Creation: SSSHMS (SFMC, Social studio, email specialist Cloud) &lightning App Builder.**

* **Self Project and SFMC Developer and Impact of Society Non Audience Communication Diversity Patients.**
* **Email (integration patients Data model setup understanding and customized adding data modelling and experience of Global work experience and conditional COVID patients care plan setups.**
* **Strong communication EHR Health Social Studio use Strong Communication with implementation of sales force - cloud and Data Management.**

**Graduation Project: Soft –Skills**

**BUSINESS DATA MODELING SYSTEM Empathy and Listening**

**(With using Data models) Openness to feedback**

* **This project ,a speech to data conceptual, Good - Speaker**

**Data analysing and data importing, export, learn & Development**

**Data modelling system. Leadership**

* **Modelling and mining CRM – data analytics.**

**Personal Details**

**Father’s Name : Y surya Chandra Reddy.**

**Date of Birth : 10-06-1997.**

**Place of Birth : Puttaparthi.**

**Permanent Address: Prashanthi Gram (v), Puttaparthi (M), Anantapur (D), And Andhra Pradesh (S), PIN: 515134.**

**Nationality : Indian.**

**Declaration:**

 **I hereby declare that all the above information is true to the best of my knowledge.**

 **Date :**

 **Place : (y.harinathreddy)**