

Aparna Rathore

Application Development Analyst

2+ years of experience working on custom end-to-end SFDC projects. Worked with cross functional team members in identifying, evaluating, and developing solutions that meet user requirements by utilizing the SFDC toolkit and 1.5+ years of experience working in Salesforce CPQ.



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WORK EXPERIENCE

Application Development Analyst Accenture

06/2020 - Present

Roles and Responsibilities

- Understanding and identifying scenarios from the requirement and development of user stories and deploy them on production.
- Worked on stories making recommendations for enhancements and modifications to improve system performance, efficiency, internal business process, and implementing Visualforce and Lightning for development.
- Involved in end to end QA and UAT testing and validation of packages including Pricing quoting etc. Various pricing factors like variance pricing, volume based pricing, attribute based been configured.
- Introduced process automation, eliminating 30+ manual processes in CPQ and saving hours of manual work.

Application development Associate Accenture

08/2018 - 05/2020

Roles and Responsibilities

- Working with management and end-users to create and manage workflow rules, data validation, processes and flows in CPQ.
- Create and manage custom objects, fields, formulas, validation rules, flows, and approval processes.
- Created Workflow Rules to automate Tasks, Email Alerts, Field Updates, time-dependent actions. Including Approval Processes, Email Template, Letterheads in HTML and Visual Force.
- Work with Manager to provide scope and timelines. Quick fix of 30+ production issue, also delivered 20+ stories on time with no defects(on JIRA).

EDUCATION

B.E. in Information Technology

Madhav Institute Of Technology and Science

08/2014 - 05/2018

SKILLS & TOOLS

CPQ

Trailhead Ranger

Salesforce Classic

Data Loader

JIRA

Apex Triggers

Lightning

SOQL

Workbench

Apex Specialist

Business Administration Specialist

Salesforce.com

Process Automation Specialist

Teamwork

Effective Communication

Adaptability

SKILLS

Skills developed during working tenure

- Time management, ability to multitask, and propensity to handle urgent interrupts with poise and professionalism.
- Business knowledge of Quote(SteeBrick) and 1.5+ years hands-on Salesforce CPQ experience including process automation, active listening, problem-solving and effective communication.
- Capable of writing and debugging efficient SOQL queries of standard and custom objects, and able to understand and develop for data models.
- Strong verbal and written communication skills including the ability to share ideas both with the business and internal IT teams.

ACHIEVEMENTS & CERTIFICATIONS

Salesforce Certified Administrator 201
(05/2019 - Present)

Salesforce Certified CPQ Specialist (09/2019 - Present)

Salesforce Certified Platform App Builder
(05/2019 - Present)

Salesforce Certified Platform Developer I
(05/2020 - Present)

Flosum Certified (08/2020 - 08/2021)

Psychological First Aid (Johns Hopkins University, Coursera) (07/2020 - Present)

Sit less, get active (The University of Edinburgh, Coursera) (05/2020 - Present)