# Rohit Bade

Salesforce Solutions Architect

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# Summary

* Over ten years of experience in Salesforce development, architecture, and Implementation.
* Experience in all phases of the project lifecycle, including requirements gathering, functional and technical design, development, integration, deployment, testing cycles, and Production support of Salesforce applications.
* Managed direct reports in day-to-day activities and responsibilities and help develop and mentor the team members.
* Experience working directly with clients, leading projects, facilitating business process analysis sessions, designing and delivering critical technology solutions.
* Architected multiple modules in Salesforce comprising Integration, Pricing, Opportunity Management, Event Management, Survey Management, Product Hierarchy, and Competitor Information.
* Provided hands-on expert-level assistance to developers on technical issues.
* Oversaw and led multiple implementations at client locations by vendors like Salesforce, Cognizant, Slalom, Accenture, and TCS
* Lead numerous User training workshops and business workshops to train business admins & power users.
* Experienced in Salesforce Declarative Programming languages like APEX and Lightning Components.
* Well-versed in writing Apex Classes, Controllers, Triggers, Visual Force, Web Services, Flows, and Process Builder.
* Architected and Implemented several integrations to/from SAP, BW, ECC, Tableau, Getfeedback, Accolade, IHS Markit Data, Survey Money, etc., with Salesforce.
* Experienced in the use of Eclipse IDE, Developer Console, The Welkin Suite, Force.com Explorer, Workbench, etc.
* Comprehensive understanding of CRM business processes like Campaign Management, Lead Management, Account Management, Case Management, and Call Center.
* Worked on the Implementation and maintenance of Single Sign-On with Azure AD.
* Excellent understanding of the Software Life Cycle and strong knowledge of the development standards, guidelines, change management, and support of the CRM development.
* Skilled in data acquisition from multiple ERPs to Salesforce.
* Developed artifacts that express strategy, technical knowledge, and process in easily understood terms for technical teams and stakeholders alike.
* Well-versed in Unit, Integration, Regression, and Post Deployment testing.
* Experience in both Agile and Waterfall methodologies for Project implementation.
* Possess exceptional analytical skills with the ability to follow project standards.
* Highly organized with excellent communication and interpersonal skills
* Self-motivated with a keen ability to handle multiple tasks and work both independently and in a team.

# Experience

### Amzur Technologies Inc

Client: Cushman & Wakefield, Chicago, IL

Salesforce Solutions Architect

Nov 2020 – Present

* Align business problems to OOB solutions and work with client /Salesforce architects to align to product best practices
* Designing and developing solutions and proofs of concept
* Principal Solution Architect for the reThink – Commercial Realestate(Australia) project
* Design custom Property search using Google API within Salesforce
* Solution lead for Salesforce – Asana – SynOps brochure and media creation project.
* Conduct code reviews, approve both high and low-level designs.
* Align business problems to OOB solutions and work with client /Salesforce architects to align to product best practices
* Design and create data model and data flows to support the application build

### Amzur Technologies Inc

Client: LyondellBasell, Houston, TX

Salesforce Technical Architect

March 2016 – Nov 2020

* Superintendence and Sustention of Salesforce.
* Develop, maintain, and communicate standards around design leadership, documentation, and stakeholder communication in line with enterprise standards
* Implemented multiple projects such as Lyondellbasell-A. Schulman merger, Advanced Polymer Solutions Application, Salesforce Release 4, PPC Global Project, and Product Hierarchy Redesign.
* Conducting design reviews and identifying opportunities to re-use components contributing to the definition of development standards
* Provide work estimates to Design, Program, and develop solutions
* Design, Develop and Build solutions around various Business requirements in a wide array of modules such as Customer Management, Products, Opportunities, Invoicing, Orders, Pricing, Accounts Receivable, Credit Segments, Event Management, Surveys, Contracts, Leads, Competitor Information, etc.
* Architected and built complex integrations from numerous native ERP’s (SAP, BW, ECC, Accolade, IHS Markit) to
* Salesforce.
* Designed and developed a custom backup solution using force.com command-line interface for daily backups of all the data from the staging and production salesforce environments.
* Developed multiple Batch classes to batch upsert data into Salesforce daily.
* Programmed and Built custom applications on force.com for global groups tailored to their business processes.
* Implemented and designed the transition of Salesforce Lightning from Classic.
* Designed and Developed Single Sign-On with Azure Active Directory.
* Designed and Developed API’s for Salesforce to connect with Azure Logic Apps using RESTful services.
* Designed and Developed custom mass email solutions to mail out PDF copies of contracts, plans, and material catalogs on different custom-built email templates using Apex programming language.
* Developed applications such as Knowledge Centre, Centre of Excellence, Agile Accelerator, and Conferences
* Run and maintain the system, including monitoring incident management queue in Remedy, resolving technical tickets, bugs, and hotfixes.
* Program and Develop multiple reports, dashboards, and Tableau integrated charts.
* Designed and Implemented the move of A. Schulman Salesforce instance into LYB Salesforce Instance as a part of Phase 1 using ANT Migration Tool, Data Loader, and Eclipse
* Designed and Implemented the data validation and data cleaning from A. Schulman instance using Data
* Loader, The Welkin Suite, and ANT Migration tool.
* Design and Implementation of merging the PPC application and A. Schulman application into the APS Application.
* Authored multiple Technical and Functional Documents, User Training Material, Knowledge Documents,

and Test Scripts using standards and guidelines defined by the client

### Bizintex, Inc.

Client: LyondellBasell, Houston, TX

Salesforce Technical Lead

April 2013 – March 2016

* Design and development for multiple projects such as Salesforce Release 1, Account Team Members, Salesforce Release 2, Sales Order Project, Getfeedback – Salesforce, Adoption Dashboards.
* Designed, Developed, and Built solutions around various Business requirements in a wide array of modules such as Accounts, Contacts, Event Management, Visit Reports, Call Logs, Campaign Management, Order Management
* Developed a custom solution to manage Accounts with multiple owners.
* Define and enforce best practices/standards supporting the platform adoption and full application lifecycle (design, development, change control, UAT, deployment, and support)
* Design and Develop Integration of Tableau dashboards into Salesforce using APEX programming, Visualforce Pages.
* Complied with testing standards and developed test scripts for UAT, Integration, Load, Stress, and Regression testing.
* Authored multiple Technical and Functional Documents, User Training Material, Knowledge Documents, and Test Scripts
* Monitor and fix all active issues, hotfixes, post-deployment support

### Bizintex, Inc.

Salesforce Developer

April 2011 – March 2013

* Developed multiple Batch classes to batch insert and update data coming in from legacy ERP systems.
* Design, Program, and Develop integrations to-from Salesforce and SAP via Biztalk using Salesforce API Framework.
* Programmed and Built custom applications on force.com for worldwide groups tailored to their business processes.
* Implemented and designed the transition of Salesforce Lightning from Classic.
* Build and Maintain of all Single Sign-On configurations along with the certificate creation.
* Built and Developed API’s for Salesforce to connect with Getfeedback using Salesforce RESTful services.
* Designed and Developed custom mass email solutions to mail out using Apex programming language.
* Developed applications such as LYB Sales, LYB Conferences, and Sales Console.
* Designed and Implemented the Salesforce Mobile Platform for LYB Sales.
* Designed and Implemented the data validation and data cleaning from Lotus Notes and Sharepoint instance using Data Loader, The Welkin Suite, and ANT Migration tool.

### Tools and Languages

* Apex Programming, Lightning Components, Visualforce Markup Language, HTML, JavaScript, CSS, SOQL, and SQL.
* Salesforce Developer Console, Eclipse, ANT Migration Tool, Force.com Command Line Interface, Welkin Suite, Visual Studio.
* Workbench, Data Loader.
* Balsamic Mockups, Visio, MSOffice products, Sharepoint, Asana.

### Certifications

* Salesforce Certified Administrator - License 6310636
* Salesforce Certified Advanced Administrator - License 6463492
* Salesforce Certified App Builder - License 10234604
* Salesforce Certified Platform 1 Developer - License 6330219
* Salesforce Certified Sales Cloud Consultant - License 6528338
* Salesforce Certified Service Cloud Consultant - License 6654093

### Education

* Bachelor of Technology in Electronics and Communication Engineering - 2011