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| **Neha Manchanda**  **SME/BSA | Bachelors of Engineering**  E-Mail: [neha@cloudely.com](mailto:neha@cloudely.com)  Contact: +91-9818088094 | |
| **Areas of Expertise**   * Salesforce * CLM * CPQ * GIT * JIRA * Deployment Manager * Apex Data Loader * X-Author * Approvals * Profiles/Permission Sets * Workflows/Process Builders   **Education/Certifications**   * Bachelors of Engineering, Chitkara University * Conga Contracts for Salesforce * Conga Sign * Conga Composer | **WORK PROFILE**  **Summary:**    Neha is a Subject Matter Expert with Cloudely. She is an engineering graduate having an experience of 8.5 years in the field of Contract Lifecycle Management/CPQ and technology implementations. She has extensive onsite experience in understanding business requirements and customize the solution to meet the requirements. She has worked extensively on technologies like: Apttus, Icertis, Determine, Callidus Cloud, Seal, Kira, DocuSign, EchoSign etc. As a BSA/SME she helps in data model designs, understanding requirements and managing implementations.  **Work Experience:**  Success Highlights with clients including:   * APA (CLM and CPQ End-to-End Implementation) * Cirrus Aircraft (CLM and CPQ End-to-End Implementation) * Human Good (CLM – Templates Configuration) * Gateway Casino (CLM – End-to-End Implementation)   **Relevant Experience:**   * Gather customer requirements and convert them to user stories * Conduct discovery sessions and prepare BRDs and TDDs * Implementing and Manage projects under Agile/Hybrid Models * Implement different phases of a software product/services (Involvement in end-to-end implementation of the product/service) * Provide End User/Admin Trainings * Manage Hypercare Support * Worked on Apttus CLM/CPQ configurations including IWA Approvals, DocuSign * Configuration of Workflow Rules, Process Builders, Email Templates, approvals, Profiles/Permission Sets * Experience in Data Migration Activities using Data Loader |