

Jayshri Hambarde
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Summary

- Certified PD1 Salesforce Developer
- 3+ Years of experience in Salesforce as Salesforce Developer
- Experience in Sales Cloud, Service Cloud and community
- Experience in Salesforce.com configuration and implementation for Salesforce
- Experience Customer handling, Requirement gathering, implementation, development, Training to the end user.
- Worked on languages and frameworks like Apex classes, Lightning Components, Visualforce Pages, Apex Triggers, LWC, Java-Script, Web Services, REST API, Visual Workflows, Process Builder, Validation rule, Approval process, Data migration etc.
- Good exposure to integration platforms and strategies with third party applications like Aircall, Zapier, LiveChat, E-Commerce, SAP, Manthan, Salesforce Pardot.
- Experience Data Migration tool such as Data Loader, Dataloader.io and Import Wizards tools
- Involved in handling development as well as maintenance projects and have a good understanding of SDLC.
- I have extensively worked on requirements gathering and elicitation, requirements documentation
- (User Stories/BRD/RCA/CA), creating screen designs, wireframes and process flows, client demos, UAT and end user training for various Salesforce implementation Projects in Agile methodologies.

Experience

Salesforce Developer DigiCloud Solutions Pvt. Ltd.	Dec 2019 to onward
Jr. Software Developer DigiCloud Solutions Pvt. Ltd.	May 2018 – Dec 2019
Software Developer - Trainee DigiCloud Solutions Pvt. Ltd.	Sep 2017 – May 2018

Projects

DigiCloud Solutions Pvt. Ltd.

<p>Client: Client J Custom Salesforce Implementation, Support Domain: Retail Role: Salesforce Developer Duration: Ongoing Team: 4</p>	<p>Brief Details: Client J is a leading manufacturer of sensors of factory automation. They decided to utilize Salesforce platform for automating Sales, Service & Marketing Processes. For marketing automation they are using Pardot that helps to companies create meaningful connection, generate more pipeline, and empower sales to close more deal.</p> <p>Technical Details: Salesforce Apex Class, Visualforce page, Salesforce Pardot.</p> <p>Responsibilities:</p> <ul style="list-style-type: none"> • Requirements gathering, analysis • Salesforce Development and configuration • Salesforce Pardot configuration • Root cause analysis
<p>Client: Client I Custom Salesforce Implementation, Support Domain: Retail Role: Salesforce Developer Duration: Ongoing Team: 4</p>	<p>Brief Details: Client I is a modular kitchen, furniture, electronics brand in india. As the largest privately-held distributor of market representatives, the group manages the distribution of well-known marques. They decided to utilize Salesforce platform for automating Sales, Service & Marketing Processes & Sales Team collaboration to manage growing business, provide real time information to relevant stakeholders enabling them to take accurate decisions, on time & reduce risks on logic processing on Package, Quote, Case management, Orders, LiveChats This will help Client to achieve the objectives of implementing salesforce.</p> <p>Technical Details: Salesforce Apex and Lightning Development along with Salesforce REST API, trigger, Web Service, Third Party Integration with SAP, POS, Manthan system</p> <p>Responsibilities:</p> <ul style="list-style-type: none"> • Requirements gathering, analysis and scoping. • Research Solution approach • Salesforce Development and configuration • Change request management • Root cause analysis
<p>Client: Client H Custom Salesforce Implementation, Support Domain: Retail Role: Salesforce Developer, Consultant, Administrator Duration: Ongoing Team: 6</p>	<p>Brief Details: Client H are Jewelry exporters to all over the country and want to improve their Sales Process by tracking sales people productivity and managing Leads, Campaigns, Opportunities, Invoice in an effective manner. Integration with LiveChat and Magento through middleware (Zapier) for Customers, Opportunity, Product Interest, Products, Invoice, Prices is established for multiple brands.</p> <p>Technical Details: Salesforce Apex and Lightning Development along with Salesforce REST API, Web Service, Third Party Integration with Magento for</p>

	<p>Customers, Opportunity, Products, Prices.</p> <p>Responsibilities:</p> <ul style="list-style-type: none"> • Requirements gathering, analysis and scoping. • Research Solution approach • Salesforce Development and configuration • Change request management
<p>Client: Client G Custom Salesforce Implementation through third party payroll Role: Salesforce Developer Duration: 3 Team: 4</p>	<p>Brief Details: Client G is a luxury automotive brand in Singapore. As the largest privately-held car distributor of market representatives, the group manages the distribution of well-known marques. They decided to utilize the Salesforce platform for automating Sales & Marketing Processes & Sales Team collaboration to manage growing business, provide real time information to relevant stakeholders enabling them to make accurate decisions, on time & reduce risks on logic processing on Package, Quote, Vehicle sales Agreement. This will help Clients to achieve the objectives of implementing salesforce.</p> <p>Technical Details: Salesforce Apex and Lightning component.</p> <p>Responsibilities:</p> <ul style="list-style-type: none"> • Salesforce lightning development
<p>Client: Client F Custom Salesforce Implementation Role: Salesforce Developer Duration: 5 Team: 6</p>	<p>Brief Details: Client F Consulting Pvt. Ltd. decided to utilize Salesforce platform for automating Sales & Marketing Processes & Sales Team collaboration to manage growing business, provide real time information to relevant stakeholders enabling them to take accurate decisions, on time & reduce risks on logic processing on Quote, Order, Contract, and Invoice Management. The processes implemented at Client FinIQ Consulting Pvt. Ltd. and capture the business functional requirements to be implemented in salesforce. This will help Client Consulting Pvt. Ltd. to achieve the objectives of implementing salesforce.</p> <p>Technical Details: Salesforce Apex and Lightning component, visual force, Custom configuration.</p> <p>Responsibilities:</p> <ul style="list-style-type: none"> • Generate Quote PDF • Requirements gathering, analysis, developed, configuration. • Customer handling and support
<p>Client: . Client E Custom Salesforce Implementation Role: Salesforce Developer, Consultant, Administrator Duration: 7 Team: 5</p>	<p>General Details: Client E is key Business verticals –It wants to improve their Sales Process by tracking sales people productivity and managing Leads and Opportunities, Quote, Contract in an effective manner. Lightning components implemented For Personal Journey Planning for each SalesPerson where Sales Rep(KAM) Can Check in and out their actual location during their visits and Manager can track planned and live journeys as well as tract activity that plan like Activation and Trade Standard Observation (Take Picture for brand through salesforce).</p>

	<p>Technical Details: Salesforce Apex and Lightning Development.</p> <p>Responsibilities:</p> <ul style="list-style-type: none"> • Lead Service and Developer • Requirements gathering, analysis and scoping • Change request management • Development & testing • Application Documentation and User Guide Manual • End user training
<p>Client: Client D Custom Salesforce Implementation, Support Role: Salesforce Developer Duration: 9 Team: 7</p>	<p>General Details: It is primarily in the Pet Food business and wants to improve their Sales Process by tracking sales people productivity and managing Leads and Opportunities in an effective manner. Integration with SAP for Customers, Products, Prices is established. Lightning components implemented For Personal Journey Planning for each SalesPerson where Sales Rep Can Check in and out their actual location during their visits and Manager can track planned and live journeys.</p> <p>Technical Details: Salesforce Apex and Lightning Development along with Salesforce REST API and HTTP Callouts Third Party Integration with SAP for Customers, Products, Prices</p> <p>Responsibilities:</p> <ul style="list-style-type: none"> • Development & testing
<p>Client: Client C Custom Salesforce Implementation Role: Salesforce Developer Duration: 9 Team: 6</p>	<p>General Details: Clients are leading manufacturers and suppliers of air filters and clean room equipment. Sales Process by tracking sales people productivity and managing Leads and Opportunities, Quote in effective manner. Lightning components implemented For Personal Journey Planning for each SalesPerson where Sales Rep Can Check in and out their actual location during their visits and Manager can track planned and live journeys.</p> <p>Technical Details: Salesforce Apex and Visualforce Pages, Lightning Component, Quote PDF.</p> <p>Responsibilities:</p> <ul style="list-style-type: none"> • Development. • Change request management. • Personal Journey Plan Guide Manual.
<p>Client: Client B Custom Salesforce Implementation Role: Salesforce Developer, Consultant Duration: 4 Team: 5</p>	<p>Brief Details: client B decided to utilize Salesforce platform for automating Sales & Marketing Processes & Sales Team collaboration to manage growing business. Salesforce Sales Cloud is used for Workflow Automation, Custom Logic Processing, Generating Reports, and Dashboards. This will help Clients to achieve the objectives of implementing salesforce.</p>

	<p>Technical Details: Salesforce Apex and Lightning component, visual force, Custom configuration.</p> <p>Responsibilities:</p> <ul style="list-style-type: none"> • Generate Quote PDF • Requirements gathering, analysis, developed, configuration. • Customer handling and support
<p>Client: Client A Custom Salesforce Implementation Role: Salesforce Developer, Consultant Duration: 8 Team: 8</p>	<p>General Details: Clients are leading manufacturers and suppliers of Electrical equipment. Sales Process by tracking sales people productivity and managing Leads and Opportunities, Quote, Invoices in effective manner. Lightning components implemented For quotation brand wise. In the project the most complex module is custom quotation. The client achieves the sales process in salesforce.</p> <p>Technical Details: Salesforce Apex Class , Lightning Component.</p> <p>Responsibilities:</p> <ul style="list-style-type: none"> • Lightning component Development. • Change request management.

Certificate & Awards

- Salesforce Platform Developer 1 Certified
- GEM (Gone Extra Mile) Award Certificate at DigiCloud Solutions Pvt. Ltd. In 2018
- Limelight Award DigiCloud Solutions Pvt. Ltd. In 2019

Education

Master of Science in Software Engineering 2016
SRTMU Nanded, Maharashtra, India-431602

Personal Details

Date of Birth : 08/01/1994
Nationality : Indian
Marital Status : Married
Gender : Female
Address : New Sangvi, Pune – 411027, M.S., India.
Language Known : Marathi, Hindi and English