**ANUPAM AARON GOTRU**

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**PROFILE:**

10 Years of total IT experience as Senior Business Analyst and QA in BFSI domains. Experience in working closely with Project Managers, technical team members and various project stakeholders to provide support on managing and performing Quality Assurance for different software applications related to Compliance, AML, KYC, CDD, Transaction Monitoring and HR Application.

**WORK EXPERIENCE:**

**Current Employer**

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| **Employer Name** | **Location** | **Designation** | **Role** | **From** | **To** |
| HTC Global Services Pvt. Ltd | Hyderabad, India | Senior Business Analyst | Senior Business Analyst | December, 2019 | Till Date |

**Previous Employer**

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| **Employer Name** | **Location** | **Designation** | **Role** | **From** | **To** |
| Wells Fargo India Pvt. Ltd | Hyderabad, India | Systems Analyst - 3 | Business-System Analyst & QA | December, 2018 | November, 2019 |
| Virtusa Consulting and Services Pvt. Ltd. | Hyderabad, India | Associate Consultant | Business-System Analyst & QA, | September, 2015 | December, 2018 |
| HSBC Electronic Data Processing India Pvt. Ltd | Visakhapatnam, India | Testing Executive | HSBC Bank, User Acceptance Testing | September, 2009 | September, 2015 |

**ROLES & RESPONSIBILITIES:**

* Working closely with project managers, Dev and Test Leads of different projects throughout the project life cycle and providing input during different phases (Initiation to Closure) of the project.
* Prepare Wireframes and showcase to the Client as per the Requirement.

1. To analyze, evaluate and recommend possible solutions based on customer requirements.
2. To advice the customer to implement program/process/people level changes for effective Implementation.
3. To mentor and implement career Development plan to direct reports
4. Experience leading a business requirements process with both technical and business partners
5. Experience with Agile project methodologies
6. Ability to develop partnerships and collaborate with other business and functional areas
7. To engage with the Client / Business SME’s to understand the scope of business (SOW).
8. To explore the Business Rules & Logics in the existing System
9. To kick-off and perform the feasibility study with the technical team.
10. To deliver the quality Business Solutions / Workarounds to meet the Business expectations.
11. To analyze the new business feature and identify the gaps.
12. To develop BA estimates for the features / solutions.
13. To break-up the Features into Stories based on its size, dependency and complexities
14. To draft the Requirement specification in standard and understandable manner.
15. To draft the Business Acceptance Criteria for UAT.
16. To elaborate the requirement story to the stake holders (Developers, Testers and Business Operation Team).
17. To Round-off and get the Business Sign-off from Business SME to confirm the requirements.
18. To prepare Requirement Traceability Matrix for maximum coverage.
19. To develop System Training Plans for the End Users
20. To manage a team of BAs in Onsite / Offshore and responsible for Requirement Deliverables.
21. To conduct peer review and gap analysis.
22. To perform User Acceptance Testing to ensure that the feature is implemented as expected.

* Strong knowledge in Estimation techniques for Business Requirement/SRS and Testing life cycle.
* Expertise at end-to-end scope management, iteration, release and sprint planning using agile scrum.
* Attending end user meeting to get requirements for new builds of the existing system.
* Independently handle end-to-end project management right from project communication, allocation, pipeline management, project prioritization to project delivery
* Clearly articulate questions and raise any clarifications required at the initial stage of the project.
* Proactively keep the Team Leader informed about the project status at all times.
* Defect Reporting, Tracking and Retesting.
* Firing appropriate SQL queries to retrieve the data from the database and perform analysis as per the specified functionality.
* Responsible to meet the project deadlines keeping in view the deviations and handling any Change Requests from the Business.
* Ability to work and influence successfully within a matrix environment and build effective business partnerships with all levels of team members
* Ability to negotiate, influence, and collaborate to build successful relationships
* Solid conflict management and decision making skills
* Attending Daily/Weekly Status meeting with Development and Management teams to discuss defects and other issues.
* Status Reporting (Daily/Weekly status report, Test Summary Report and Productivity sheet).
* Ensure project is meeting the set standards of quality and project requirements
* Seamlessly switch between projects and adhere to the project timelines
* Maintain project tracker, create utilization and quality reports
* Train and coach juniors on the execution of projects.
* Ability to present effectively to both business and technical audiences at all levels of the organization
* Ability to present and communicate effectively thru remote virtual tools like Skype/Lync, WebEx

**PROJECT (HTC Global Services):**

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| Current Project Name | ICMTS – Integrated Compliance Management Tracking System |
| Domain | Risk and Compliance |
| Client / Brand | Reserve Bank of India |
| Role | Business Analysis & System Analysis, Project Management |
| Description | The objective of the project is to tracks the Compliance and Inspection process through which Regulators will track whether all the Regulated Banks are adhered to RBI’s norms. Regulators will appear to Inspection on Regulated Bank at point of time and ask for required proofs to validate, through which Regulator will provide the rating on the Regulated Bank. Configuring the Business Rules and Logics to the new product edge is a challenging area in this project. |

**PROJECT (Wells Fargo Projects):**

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| Current Project Name | StarTrack HR Application |
| Domain | EIT |
| Client / Brand | Wells Fargo India Pvt. Ltd |
| Role | System Analysis & QA |
| Description | HR policies implementation of new enhancements, end to end production deployment with validations of enhanced features. |

**PROJECT (Virtusa Projects):**

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| Product Name | **Simple Insure** |
| Product Vendor | SimpleSolve Inc., NJ, USA |
| Domain | U.S Insurance (LOB: Personal Lines – Home Owners & Personal Auto) |
| Client / Brand | Seaworthy Insurance, Merced Insurance, Calmutual etc. |
| Role | Business Analysis, System Analysis and QA |
| Description | SimpleInsure is a product driven, web based and Client Server - Policy Administration System specifically designed for Personal and Commercial lines of Insurance. SimpleInsure cover various lines of business such as Personal Auto, Personal Watercraft, Homeowners and Dwelling, Commercial Auto and Commercial property for which the user shall process various administrative transactions like New Business Quote / Bind / Issue, Endorsements, Cancellation and Reinstatement. The insurer can process billing and claims through SimpleInsure and the insured can make their premium payments online (Electronic Check Payment or Credit Card).  SimpleInsure had the capability to interact with External entities such as ISO-360 (Replacement Cost value for Homeowners policy), MVR – (Motor Vehicle Report for Violations), A+ (Claim History), Reliafund (ECP), chase payment (ECP-electronic check payment) and skipjack (Credit card payment). |

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| Product Name | **AQS** – **Predictive Modeling for Pricing** |
| Client | Harleysville Insurance Group, Harleysville, PA, USA. |
| Domain | U.S Insurance (LOB: Commercial Lines – Umbrella Policy) |
| Client / Brand | Seaworthy Insurance, Merced Insurance, Calmutual etc. |
| Role | Business Analysis, System Analysis and QA |
| Description | The objective of Predictive Modeling (PM) into Harleysville’s Commercial Lines policy management systems is intended to improve profitability of the business by writing policies for new business that are better risks for the company. For new and renewal business, including policies being converted from an existing Legacy system to the company’s new AQS system, Predictive Modeling is applied to policy premium as a Scheduled Modification Factor which could be a additional / return premium for the insured. The project is classified based on Line of business and Market conditions. LOB is classified into Modeled LOB and Non-Modeled LOB. Predictive modeling pricing rules are applied to Modeled LOB and not applied for Non-Modeled LOB. |

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| Product Name | **Dynamic Data Collection (DDC)** |
| Domain | Risk and Compliance |
| Client / Brand | M&T Bank, Buffalo NY, US |
| Role | System Analysis & QA |
| Description | This project was initiated to identity theft, financial fraud, money laundering and terrorist financing, banking regulations which govern the activities like Know Your Customer (KYC). KYC is the process of business verifying the identity of its client.  In support of the bank’s initiative to enhance AML/BSA compliance, KYC data will now be stored in the Dynamic Data Collection (DDC) system.  The Dynamic Data Collection tool is a data collection tool that will be used to collect Customer, Account and Related Party information to be sent to other systems for processing and analysis. The Risk Analysis Questionnaire will assure that all necessary data is collected for Customer, Account and Related Party data requirements are met. The Dynamic Data Collector (DDC) is a web-based tool.  The DDC front end will also facilitate the grouping of data sets, prevent complete RAQs from being changed and will provide a function to allow copying of existing data in order to minimize data input by the users.  **Client Description:**  M&T Bank is one of the 20 largest commercial bank holding companies in the United States and M&T Bank has been committed to customers and community for more than 150 years. Founded on the principle of providing exceptional financial products. M&T Bank Corporation, one of the 20 largest US headquartered commercial bank holding companies, with current assets of $123 billion.  **Onsite Experience:**  Worked and Migrated on Dynamic Data Collection (DDC) tool at client location M&T Bank, Buffalo, New York, U.S (Business Visa).  **KEY RESPONSIBILITY**  Prepared FUNCTIONAL SPECIFICATION DOCUMENT on Dynamic Data Collection (DDC) which describes the functional requirements for the Dynamic Data Collection (DDC) and presented the key functionalities of the document to M&T Bank client.  Migrated the Project to Offshore and Lead 5 member team by successfully delivering Project releases for successfully 3 years. |

**PROJECT (HSBC Projects):**

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| Current Project Name | AML UAR E-Forms |
| Domain | Risk and Compliance |
| Client / Brand | HSBC India Pvt. Ltd |
| Role | UAT Testing |
| Description | This project was initiated for the deployment a new standalone web application across 50 countries in HSBC. E-Forms is a web application that allows every HSBC employee with the means to report any unusual activity in a globally standard simple manner that will be escalated to the correct AML or Fraud team. |

**APPLICATION EXPERTISE:**

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| Web Applications | J2EE & .NET Applications |
| Client Server Applications | Microsoft SQL 2012,Oracle |
| Operating Systems | Windows |
| Legacy Systems | Mainframe Systems |
| Data Base | SQL, Oracle, |
| Others | Microsoft Word, Excel, Power point and Snipping Tool |

**ACADEMICS:**

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| **Degree** | **Institution / University** | **From** | **To** |
| MCA- Masters in Computer Applications | Andhra University, Visakhapatnam, AP,India. | June, 2009 | April, 2012 |
| BSc Computers- Bachelors in Computers Science | Aditya Degree College, Andhra University, Visakhapatnam, AP,India. | June, 2006 | May, 2009 |

**ACHIEVEMENTS:**

* Awarded for Best team of the quarter during Q1- 2019 (Jan-Mar).
* Received Top Contribution Awards and Business Area appreciations for the Projects.
* Always been a consistent performer throughout the year.
* Won numerous internal awards (“**Superstar Award”** “**Top Performer”)** awards throughout my tenure in HSBC.

**CERTIFICATIONS:**

* Indian Institute of Banking and Finance AML/KYC Certified.

**PERSONAL DETAILS:**

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| **Name** | Anupam Aaron Gotru |
| **Father’s Name** | Alfred Prabhudas Gotru |
| **Date of Birth** | 3rd April 1989 |
| **Nationality** | INDIAN |
| **Gender** | Male |
| **Passport** | K3771126 |
| **Visa** | B1/B2 Visa for US |
| **Marital Status** | Married |
| **Permanent Address** | Door number 11-86/7, Sri SeshaSailaNivas,Flat No:401,Plot No:119,3rd Layout, Beside Park,Shrama Sakthi Nagar,Chinamushidiwada,Visakhapatnam – 530051, Andhra Pradesh , India |