

Kiran Eknath Mate

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PROFILE SUMMARY:

- Experienced and accomplished Salesforce developer with a strong understanding of customer relationship management, Currently Working for HCL Pune. As a **Salesforce Developer**.

WORK EXPERIENCES:HCL (Scriptstesting infotech Pune) (Dec 2020 -Till Date)

- Work Experience as a **Salesforce Administrator** as Follow :
 - Created and Implemented **Custom Objects, Tabs, and Record Types**.
 - Work experience in creating different types of fields.
 - Experienced in implementing **Master Detail and Lookup Relationships** on Custom as well as Standard objects.
 - Good knowledge and experience in creating **Roll-Up Summary** as part of a project.
 - Hands on experience of implementing custom **Formulas, Validation Rules, Workflow Rules, Process Builder , FLOW Builder** on Standard and Custom Object.
 - Excellent Exposure to **the Security model** and have work experience in **Profile, Permission set, Field Level Security, OWD, and Sharing Rules**.
 - Created and maintained dashboards, reports, and other tools to monitor and optimize performance.
 - Trained and supported end users on the use of Salesforce, including best practices and troubleshooting.
- Work Experience as a **Salesforce Developer** as Follow :
 - Experience in Implementing **Apex Classes ,Triggers, Test Class, Batch Class ,Asynchronous Apex ,Visualforce Pages, Apex Components, Controllers**.
 - Developed Custom Applications using www.force.com platform.
 - Involved in Developing **SOQL, SOSL, and DML** Statements.
 - Used **Data Loader, Workbench** to Import or Export of Data from **Salesforce.com** Object using **CSV** Files.
 - Used Change Sets For Deployments.
 - knowledge of LWC.

Project Name : Evolve Broadband.

Domain: Telecom Billing and Sales Management.

Description:

CRM and EB Billing System Integration Solution for Evolve Broadband increases Customer satisfaction, delivers value-added services to customers, and improves multi-channel capabilities and effectiveness of marketing solutions in less time. Evolve Broadband Billing integrated CRM - Customer Relationship Management (CRM) solution is a set of applications that give you information-driven sales, service, and marketing.

ROLES & RESPONSIBILITIES:

- Involved in gathering requirements from the business and implementing those in **Salesforce.com**
- Worked on Standard objects like **Accounts, Contacts, Quotes, leads**, etc.
- Created multiple **custom objects, custom fields, the relationship** between two objects, page layouts, and record types.
- Developed different **Validation Rules** to ensure that the valid data is being entered into the organization.
- Developed **Workflow Rules, Flows and actions** to automate the business.
- Developed **Apex Classes, Triggers, Test classes, Controller Classes** and **Batch classes** for various functional needs in the application.

SOFTWARE SKILLS:

- **Programming Languages** : APEX, SOQL, C.
- **Web Technologies** : Visualforce, HTML,CSS,JS, LWC.
- **Trailhead Rank: EXPEDITIONER.**
- **Operating System** : Windows- 10,11.
- **Tools** : MS Office, VS code, Jira.

KEY SKILLS:

- Quick Learner
- Problem analysis and problem-solving
- Time Management
- Written and verbal communication

EDUCATION:

- B.E in Electronics and Telecommunication from Late G N Sapkal College Of Engineering Nashik, (PUNE University- 2016).
- DIPLOMA in Electronics and Telecommunication from K K Wagh Polytechnique Panchavati, Nashik,(MSBTE-2011).

PERSONAL DETAILS:

- **Gender** : Male
- **Marital Status** : Married
- **Current Address** : 02- Aditya Complex, Sinhgad Road, Vadgaon, Pune-411041, Maharashtra.
- **Permanent Address** : At Post Adgaon,Tal, Dis :Nashik - 422003, Maharashtra.
- **Languages Known** : English, Hindi and Marathi.
- **Nationality** : Indian.