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| Ashish Rai  Contact:9028423067  E-mail: ashishrai007@gmail.com |

***Professional Summary***

* 9+ Years of experience in IT industry.
* Around 2 Yrs of exp in Vlocity Development, Functional knowledge of Vlocity CPQ/OM.
* 5 Years of experience in Salesforce CRM development, Configuration and Salesforce Data Migration.
* Around 2+ Years of experience in Java development with Integration using Amazon S3.
* Good development experience in Salesforce.com using the Force.com platform and a good understanding of the CRM, Sales life cycles and Development life cycles.
* Experience in developing Workflow Rules, Process Builder, Visual Flows, Apex Triggers, Batch Apex etc on Salesforce.com.
* Good understanding of SFDC Profiles/Roles, OWD Settings and Sharing Rules.
* Hands on Exp in Web Services, Rest API.
* Good understanding of Jitter Bit using for Data Migration Integration with SQL Server and Salesforce org.

Skills Profile

Technical

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| **Operating System** | Windows 10, Windows 7. |
| **Environment** | SFDC Vlocity,Vlocity CPQ, Salesforce.com, Force.com, Core Java, AWS S3. |
| **Database** | MS SQL Server 2012, Oracle 9i. |
| **Internet Tools** | HTML, CSS, Java Script. |
| **Languages** | Apex Class, Apex Triggers, Visual force, Force.com, Core Java, AWS, XML. |
| **Other** | MS Excel 2003/2007, Jitter Bit, Data Loader, Visual Studio 2005/2008, Eclipse 3.4.2. |

Functional

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| **Management and Leadership Skills** | Ability to produce realistic software schedules, Project Management, Strategic/ Tactical Planning, Business Analysis and Development. |
| **Training & Development** | Technical ability to Train and Troubleshoot |

Professional Project Experience

**Client: Hutchison Three UK Apr 19 - Present**

**Role: Vlocity Developer**

**Description:** Three UK is telecommunication based project which is major network provider in UK Which includes several third party system, on top of it Salesforce and Vlocity plays major role in this project.

**Responsibilities:**

* Hands on experience in creating Omniscripts, Data Raptors, Cards/Layouts, Vlocity Actions, Vlocity CPQ, OM.
* Management of Products using Vlocity Product Console.
* Managing Order life cycle and System Configurations.

***Environment:*** *SFDC Vlocity, Salesforce.com, Data Loader, Workbench.*

**Client:Sandvik Aug 2017 – Apr 19**

**Role: Developer**

**Description:** Sandvik is a high-technology engineering group in tools and tooling systems for metal cutting, equipment, tools and services for the mining and constructionindustries, products in advanced stainless steel and special alloys as well as products for industrial heating.

**Responsibilities:**

* Handling System Configuration level changes as per client's requirement using Apex Classes, Apex Triggers, Workflows, Validation Rules, Process Builders, Visual Flows, Page layouts, Profiles.
* Done deployments using change sets.
* Maintain documents for the change requests suggested by the client and propose a solution for the same.
* Developed Classes and Triggers to implement custom business logic for various functionalities.

***Environment:*** *Force.com, Salesforce.com, Data Loader, Workbench, Eclipse IDE v3.4*

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| **Client:Morgan Stanley** | April 2016 – July 2017 |

**Role : Developer**

**Description:** Different HR Back end systems is migrated to force.com and created different applications from those systems.

**Responsibilities:**

* Handling System Configuration level changes as per client's requirement using Workflows, Validation Rules, Process Builders, Visual Flows, Page layouts, Profiles, Reports and Dashboards.
* Interacted and communicated with the business user in order to understand the business requirements.
* Designed and Developed Classes and Triggers to implement custom business logic for various functionalities using Batch Apex.
* Understanding the application’s existing data model and modifying the same to include updates.

***Environment:*** *Force.com, Data Loader, Workbench, SQL Server 2014, Jitter Bit 6.0.7.1, Eclipse IDE v3.4, SVN.*

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| **Client:Viavi Solutions** | December 2015 – March 2016 |
| **Role : Developer** |  |

**Description:** Viavi (NASDAQ: VIAV) is a product based company which own software and hardware platforms and instruments deliver end-to-end visibility across physical, virtual and hybrid networks. Work is a kind of Total Org to Org Migration and Complete Instance Migration(Metadata Migration) which includes all the Standard objects, Custom Objects, Metadata, Custom Apps and Out of the Box functionalities to be Migrated exactly same from Source Org to Target Org.

**Responsibilities:**

* Interacted and communicated with the business user in order to understand the business requirements.
* Handling System Configuration level changes as per client's requirement using Workflows, Validation Rules, Process Builders, Visual Flows, Page layouts, Profiles, Reports and Dashboards.
* Handling complete Org to Org Data Migration, maintaining the Relations between the Objects with existing Functionalities and Metadata Migration.
* Handling the gap analysis and dependencies from Source Org to Target Org.
* Validated the records in Salesforce Production.
* Validated the Metadata, Out of Box Functionalities, Custom Apps in production org.

***Environment:*** *Force.com, Data Loader, Workbench, SQL Server 2014, Jitter Bit 6.0.7.1, Eclipse IDE v3.4, SVN.*

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| **Client: Godrej Properties** | May 2013 – November 2015 |
| **Role: Developer** |  |

**Description:** Godrej Properties works in real estate domain and they intend to use SFDC to place its CRM functionality in Salesforce cloud to maximize business growths and to achieve higher customer satisfaction. Godrej Properties has sales cloud enterprise license in Salesforce to channelize their marketing and sales activities. To support customer concerns, it uses standard case object and some custom object and functionalities.

**Responsibilities:**

* Handling System Configuration level changes as per client's requirement using Workflows, Validation Rules, Process Builders, Visual Flows, Page layouts, Profiles, Reports and Dashboards.
* Handling all the Marketing and Sales activities using Standard Objects and Custom Objects.
* Designed and Developed Classes and Triggers to implement custom business logic for various functionalities.
* Maintain documents for the change requests suggested by the client and propose a solution for the same.
* Provided Weekly Status Reports to the client in order to help them understand the status of the development activities for the project on a weekly basis.

***Environment:*** *Apex Class, Apex Triggers, Workflows,Force.com, Data Loader, Workbench, Eclipse IDE v3.4, SVN.*

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| **Cmc Ltd.** | September 2011 – April 2013 |
| **Role: Java Developer** |  |

**Description:** This is a Desktop based Application which is developed using Integration of Core Java with Amazon S3. Functionality of the Application is to Upload, Download and Delete any format of data under the Buckets at Amazon S3 (Simple Storage Services) and for security purpose Data should be Uploaded in Encrypted format and Downloaded in Decrypted format.

**Reponsibilities:**

* Developed UI using Swings and Core Java.
* Integration of Java with Amazon S3, created the connection to Amazon S3 DataBase using Security and Access key.
* Designed and Developed classes to Implement Business logic for various Functionalities.
* Created Test Cases and Performed Unit Testing of the Application to verify the desired functioning of the Application.

***Environment:*** *AWS S3, Eclipse, Swings, Core Java.*

Training and Seminars

* Done Vlocity Dev Essentials training.

Certifications

* Salesforce.com Certified Developer (PD 1)
* Salesforce Administrator (201)
* Salesforce SalesCloud Consultant
* Salesforce Certified CPQ Specialist
* Vlocity Dev Essentials
* Vlocity Communications CPQ Developer I
* Vlocity Order Management
* Salesforce.com Certified Developer (DEV 401)
* Java C-jet training certification

Education

Devi Ahilya VishwaVidhyalaya, Indore, Madhya Pradesh, India, **Bachelor of Engineering/Information Tech**, 2009.

Professional Organizations

* Cmc Ltd.
* Eternus Solutions Pvt Ltd.
* TruGlobal Software India Pvt Ltd.
* Capgemini India Pvt Ltd.
* TechMahindra Ltd.