Pooja Desai

Sr. Salesforce Consultant

Dynamic and results-oriented Senior Salesforce Developer with 8+ years of experience in developing and implementing Salesforce solutions as well as .NET framework projects. Seeking a position where I can leverage my technical expertise, leadership skills, and passion for continuous improvement to make significant contributions to a dynamic organization.

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WORK EXPERIENCE

Salesforce Experience

05/2022 - Present
Achievements/Tasks

- Spearheaded the design, development, and implementation of custom Salesforce solutions tailored to meet specific business requirements.
- Led a team of developers and provided technical guidance and mentorship to junior developers, fostering a culture of continuous learning and growth.
- Developed custom Salesforce applications, Visualforce pages, Apex triggers, and workflows to automate business processes and improve operational efficiency.
- Implemented Salesforce security measures such as profiles, permission sets, and field-level security.
- Proficient in CPQ platforms such as Salesforce CPQ and Conga CPQ with hands-on experience in implementation, configuration, and customization.
- Strong understanding of sales processes, pricing strategies, and quoting methodologies.
- Utilized Salesforce APIs to connect Salesforce to external systems.

.Net Framework Experience

06/2015 - 04/2022
Achievements/Tasks

- Led the design and development of enterprise-level web applications and APIs using technologies such as ASP.NET MVC.
- Developed and maintained database schema, stored procedures, and SQL queries for efficient data storage and retrieval.
- Collaborated with UI/UX designers to create responsive and user-friendly interfaces using HTML, CSS, and jQuery.
- Worked closely with business analysts and project managers to understand requirements and translate them into technical specifications and implementation plans.
- Implemented best practices for code quality, performance optimization, and security, ensuring adherence to industry standards and compliance requirements.
- Conducted thorough testing and debugging of applications to identify and resolve issues, ensuring high reliability and user satisfaction.

SKILLS

Visual Force   Apex   Salesforce Lightning

SOQL   API Integration   Workflow

Approval Process   Asp.net Framework   MVC

HTML   CSS   Javascript   jQuery

Agile Methodologies

ORGANIZATIONS

Conga Solutions (05/2022 - Present)
Sr. Consultant

Civica Resource Pvt. Ltd. (12/2019 - 04/2022)
Sr. Software Engineer

Casepoint LLC (05/2019 - 10/2019)
Sr. Software Engineer

Thomson Reuters (04/2018 - 04/2019)
Software Engineer

Larsen & Toubro (Heavy Engineering) (06/2015 - 12/2017)
Associate Software Engineer

HIGHTEST EDUCATION

Master of Computer Application (06/2012 - 06/2015)
Veer Narmad South Gujarat University

CERTIFICATES

Conga CLM   Conga CPQ   Conga Contracts

Conga Composer   Conga Sign