

LINDA AARON

SUPPLY CHAIN LEADER

- Accomplished Supply Chain Management Professional with a proven track record of accelerating organizational growth through strategic planning, problem-solving, procedural development, and financial oversight.
- Known for identifying and quantifying opportunities for process improvement, defining goals, proposing solutions, and supporting active projects to implement desired improvements.
- Reputation for consistently exceeding organizational goals and objectives coupled with a solid work ethic and capacity to function well under pressure and display a high level of competence in a rapidly evolving work environment.
- Recognized as a strategic partner with a reputation for establishing long-lasting business relationships with key decision-makers and shareholders.
- Solid problem-solving skills along with experience in successfully collaborating with cross-functional teams to create cost-savings and productivity improvement results.
- Proficient in SAP, MES, QMAS, ERP, Oracle, EWMS, MRP, Coupa -P2P.

KEY STRENGTHS & SKILLS

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|-----------------------------|---------------------------|---------------------------|
| ▪ Inventory Management | ▪ SAP/ERP-LN | ▪ cGMP, 21 CFR... |
| ▪ Material Planning | ▪ Implementations | ▪ Contingency Engineering |
| ▪ Supplier Management | ▪ Negotiation | ▪ NPI |
| ▪ Contract Negotiations | ▪ SOX and GAAP | ▪ Earn Value Management |
| ▪ P&L Management | ▪ Requirements | ▪ MRB |
| ▪ Supplier Diversity | ▪ Warehouse Management | ▪ S&OP Implementation |
| ▪ BOM Management | ▪ SOW Development | ▪ SIOP Management |
| ▪ Commodity Management | ▪ AS 9001, ISO 9001/14001 | ▪ Change Control |
| ▪ LEAN Six Sigma Green Belt | ▪ Reverse Logistics | |

PROFESSIONAL EXPERIENCE

LEARROW LLC, Seattle, WA

10/2020– Present

CEO / Sr. SCM Consultant

Established Learrow as an opportunity to provide supply chain advising services while being on a sabbatical.

- Lead VIM project team in defining the business requirements and conducted a Fit-Gap Analysis for SAP solution implementation. – Department of Defense DoD 10/2020-01/2021
- Supporting client with establishing supplier Diversity by analyzing barriers of entry and commodity availability to increase equity. – Strong Tower Consulting/Microsoft 01/2021-03/2021

IUST EVOTEC BIOLOGICS, Seattle, WA

03/2019 – 09/2020

Director of Supply Chain and Strategic Sourcing

Recruited to develop Supply Chain infrastructure and reduce materials costs while managing an annual budget of \$20M+ with a portfolio of 60 vendors. Instrumental in manufacturing moving from a CapEx model to an OpEx model.

- Saved company roughly \$4M by establishing a previously non-existent sourcing strategy within the first 60 days.
- Delivered \$11.1M in YTD savings as a result of establishing an SRM (Supplier Relationship Management) program where suppliers feel included in the company's mission and are invited onsite to witness technology and better understand the business model.
- Implemented ERP-IFS and Punchout Procurement system to process demand from SOB-NPI to RFP and Purchasing.
- Developed Platform BOM to support manufacturing in developing a strategy for scheduling and reducing discrete Purchase Orders.

GLOBAL MATERIALS MANAGEMENT, Bothell, WA

2015 – 2018

Supply Chain Strategy Consultant

Accountable for transforming indirect procurement function to full source-to-pay model, resulting in improvements to COGS. Oversaw a team of six responsible for global sourcing and procurement of roughly \$2.55M monthly spend of indirect goods, services, including transportation, technology, capital spend, facilities, outsourcing, and general services. Led site-wide 3PL inventory management implementation through contracting, risk assessments, and establishing target drivers for multiple clients.

- Generated \$2.1M cost savings in one-quarter through addressing supplier and process improvement levers and transforming spending behaviors in T-Mobile Supply Chain.
- Delivered \$1.8M in cost savings by sourcing with international suppliers offering products and services at a cheaper rate and higher quality, while considering new import and export regulations.
- Increased materials visibility, improved scheduling, and defined MRP, allowing Finance and Sales to see order booking opportunities and capacity constraints as a result of closely collaborating with internal supply chain, manufacturing, and engineering teams to define SAP requirements for RFQ.
- Consistently exceeded performance targets through championing team involvement and supplier engagement.

SPACELABS MEDICAL DEVICE, Bothell, WA.

2014 – 2015

Senior Supply Chain Manager- Inventory

Responsible for the development and implementation of operational best practices, standards, and procedures, aimed at achieving cost-cutting and process improvement results. Established operational process, operational technology, and vendor network to onboard new customer business. Directed 28 supply chain employees nationally including; procurement, strategic sourcing, category management, planning, supplier quality engineering, distribution, warehouse, and logistics, managing 13 manufactures in the U.S. and China, along with local materials management.

- Improved materials quality and delivery from 87.6% to 98.5% within one quarter as a result of reorganizing procurement, supplier quality, and engineering teams.
- Improved customer satisfaction rating by 60% with over \$11.26M worth of sales recovered within six months as a result of identifying the root cause of missed delivery and material quality issues.
- Led the development of six suppliers in the PCB electronics industry to position their capabilities in anticipation of production growth rates of 45%.

BOEING AEROSPACE, Everett, WA.

2010 – 2014

Supply Chain Manager – Materials Management and Transportation

Directed materials organization of 60 people across four fabrication manufacturing sites in Washington. Responsible for over \$230M in inventory and \$30M in revenue.

- Saved \$8.1M+ quarterly in labor and material storage costs.
- Act as Project Manager for manufacturing SAP implementation by leading a team in the definition of process flows and EDI requirements.
- Worked closely with Engineering to define planned demand to ERP-LN transition requirements as defined for supply chain interface layout and automate inventory management processes with Transfer Orders and defined Transfer requirements.
- Led a project team that reduced baseline shortages by 75% within 6 weeks, while maintaining 99.2 percent inventory recording accuracy, and order picking accuracy
- Developed Inventory Reduction Strategy to surplus excess/aged inventory through after-market sales resulting in \$7M in unplanned revenue.
- Developed kitting carts, and shipping containers to reduce square footage containers by 78000sqf occupied on manufacturing with the use of Agile, Lean, and SCRUM principles
- Developed and implemented warehouse functional excellence teams to ensure continuous process improvement and reduction of pick errors and minimal parts touch.

BOEING DEFENSE, Everett, WA.

2007 – 2010

Strategic Supply Chain Analyst – Production Control Operations

- Developed and implemented warehouse functional excellence plans to ensure continuous process improvement and reduction of pick errors and minimal parts touch.
- Led Project with Operations, Supply Chain, and Suppliers with the use of Master Data Records analysis to define inventory management structure for support new defense programs.

- Created a dashboard that interfaced with Manufacturing Execution System, SAP, legacy MRP, and QMAS aligning requirements, delivery schedule performance, quality issues, engineering changes ensuring any obstruction to process flow was visible and addressed.
- Coordinated with suppliers, SMP, Business Operations, Quality, Legal, Contract Administration, Procurement, Engineering, and Transportation to ensure cross-functional strategic alignment to S&OP
- Negotiated Local material warehousing for all Point of Use pan stock overage needed for the F18 CD wing on JIT through RFQ/RFI, resulting in a 1.5 million quartering factory overhead cost reduction.
- Facilitate Lean Accelerated Improvement Workshop (AIW's) with Supplier Management, 3PL Supplier, OEMs, Production Control and End Users Mechanic) to reduce flow time of F15 left-wing build by providing standards parts kits locations were within 5 feet of the operator.
- Gathered, validated, and documented users' requirements for Production Control Operations in multibillion-dollar 4PL enterprise-wide contract, while supporting the KPIs definition

EDUCATION | PROFESSIONAL DEVELOPMENT

B.S. Business Administration| Western Governors University | Salt Lake 2008

M.S. Leadership and Management| Western Governors University | Salt Lake 2020

Lean Six Sigma Green Belt Certification | Villanova University | Pennsylvania 2009

CompTIA Project+ Certification | CompTia/Pearson | Redmond, Washington 2016

Entrepreneurship EBV Certification | Cornell University | Itica, New York 2013

Return on Investment Certification | Villanova University | Pennsylvania 2010

Project Management Advanced Certification | Washington University | St Louis, Missouri 2010

Supply Chain Management Certification | Saint Louis University | St. Louis, Missouri 2009

Government and Commercial Contracting Certification | Villanova University | Pennsylvania 2009

Advance Business Analysis Certification | Villanova University | Pennsylvania 2009

Executive MBA | Cornell University Americas | Starting Summer 2021 – Class of 2023

MILITARY SERVICE

U.S Army Veteran | Honorable Discharge | Automated Logistics Specialist | Fort Lewis, WA | 2003-2007