

**Anvesh Dasu**

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**Professional Summary:**

* Vibrant and self-motivated professional with more than 10 plus years of experience in the field of Information Technology with 6 plus years of experience in **Salesforce.com CRM** Platform and **Apex** **Technologies**.
* Certified in Java programming and Certified in **Salesforce Administrator, Certified in Platform Developer1, App Builder and Salesforce CPQ Specialist**.
* Experience in the complete life cycle of project development (SDLC) including System Analysis, Design, Development, Testing, Deployment and Maintenance.
* Proficiency in **SFDC** **Administrative** tasks like creating Profiles, Roles, Users, Page Layouts, Email Services, Approvals, Workflows, Validation rules, **Reports**, **Dashboards**, Tasks and actions.
* Experience in SFDC development using **Apex** classes and **Triggers**, **Visual Force**, **Force.com** **IDE**, **SOQL**, **SOSL**.
* Experienced in Single Sign On (SSO) and used Salesforce as Identity key for login to Sandboxes and Integrated SSO with other applications.
* Developed Order/Sales Processing Application using **Lightning Web Components**.
* Hands-on experience with development tools like Force.com **IDE**, **Force.com Explorer** and Data Loader.
* Experienced in working with Salesforce **Live Agent, Omni channel and Einstein Chatbot using AI**
* Experience in working with Salesforce CPQ & Billing on Quote to Cash business process.
* Sound understanding of **SOQL** and **SOSL** for Querying and Searching Data for Force.com platform.
* Hands on experience in CPQ tools like **Apttus** and **Salesforce CPQ & Billing**.
* Hands on Experience on Building Web pages using **Lightning Web Components (LWC).**
* Exclusively developed **Communities and portals** for the usage of the end users.
* Proficient in implementing business flows using the Declarative framework via Workflow Rules and Approval Processes.
* Proficient in dealing with the functionalities related to the **Service cloud** and **Sales Cloud**
* Hands on experience in using the **Aura framework** and **Salesforce lightning Design System**
* Good understanding with Client/Server architecture, Object-Oriented design techniques and web application design under **Model View Controller (MVC)** and Service **Oriented Architecture (SOA).**
* Experienced in web technologies like **HTML, XML, CSS, JSP, JavaScript, WSDL, and SOAP.**
* Strong knowledge of Salesforce configuration, data migration, system integration and familiarity with **Visualforce** (Pages, Components, Controllers) **MVC** architecture, **Apex** (Classes, Controllers & Triggers

**Education:**

Bachelor of technology in Computer science

**Technical Skills:**

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| **Force.com** | Apex Language, Apex Classes, Apex Triggers, SOQL, SOSL, Visual Force (Pages, Components & Controllers), S-Controls, Apex Web Services, Data Loader, Dashboards, Reports, Analytic Snapshots, Custom Objects, Force.com, Eclipse IDE Plug-in |
| **Business Process** | Service Requests and Activities, Opportunities, Quotes and Proposals, Order Management, Campaign Management, Case Management, Contract Management, Pricing, Approval, Partner Deal Registration, Data Cleansing, Agreements and Entitlements |
| **Visual Force** | Custom Visual Force Pages |
| **Languages** | C, Java, Ápex, JavaScript, SQL. |
| **Database** | Microsoft SQL Server, MS Access |
| **Web** | HTML, XML, CSS, JavaScript. |
| **Platforms** | Windows, Windows Server. |
| **Tools** | Data Loader, Workbench, Eclipse IDE. |
| **Operating Systems** | 2003/XP/2000/NT/98/95, MS-DOS, UNIX |

**Professional Experience:**

**Client: Amex GBT Feb 2021 - Current**

**Role: Sr. Salesforce Developer**

American Express Global Business Travel (GBT) is the world's leading travel platform, providing software and services to manage travel, expenses, and meetings & events for companies of all sizes

**Responsibilities**:

* Analyzed the requirements based on business data and user requirements.
* Worked on Apex Controllers, Apex Triggers, Process builder, workflow rules, flows
* Developing out of the box functionalities and Integrating the SOAP and REST based Web Services for extracting the data from external systems to display in the pages of Salesforce.com.
* Working extensively in aura framework, Lightning Components and Salesforce Lightning Design System.
* Worked on Salesforce CPQ Configuration, Conga and Docu-sign integration
* Extensively worked on CPQ objects like Quote, Quote lines, Contract agreements, Agreement documents, Products, Price books and Product items
* Worked extensively on the complex Flows per the business requirement.
* Migrated custom classic buttons to lightning buttons to display the lightning pages using lightning/aura components.
* Experience working in Agile/Scrum environment.
* Utilized Data loader for Data migration to other orgs and Prod Environments
* Experience in Salesforce CPQ & billing, pricing automation.
* Querying Salesforce Database with SOQL & SOSL queries available in Force.Com platform.  
  Using (Java-Ant based) Force.com migration tool to deploy metadata between local Sandbox  
  environment, Production and other Salesforce organization.
* Extensively utilized Prodly for Data Sets deployments from one sandbox to others and to the Production environments
* Moving Code after development from Sandbox to Production using eclipse IDE and Change Sets.  
  Presentation on setting up Salesforce DX to creating scratch orgs and retrieving metadata API from package.xml.
* Utilizing Salesforce Lightning Experience Process Flows to automate Business process.
* Maintained data cleanliness and accuracy by adding custom validation rules, custom formulas, reports and dashboards
* Experience in using the Aura framework and Salesforce lightning Design System (SLDS)
* Involved in all the phases and pre-production/post-production support activities.

***Environment:*** SalesForce.com CRM Application Platform, Apex Language, Visual Force, Custom Objects, Tabs, Page Layouts, Workflows, Approval Processes, Eclipse, Sandbox environment, SOQL.

**Client: Teradata, San Diego, CA June 2020 – Feb 2021**

**Role: Sr. Salesforce Developer**

**Company Description:**

Teradata Corporation is a provider of database and analytics-related software, products, and services. The company was formed in 1979 in Brentwood, California, as a collaboration between researchers at Caltech and Citibank's advanced technology group.

**Responsibilities:**

* Analyzed the business requirements and mapped to Salesforce.
* Used Data Loader for insert, update and bulk import or export of data from Salesforce.com, SObjects used it to read, extract and load data from comma separated values (CSV) files.
* Created workflow & approval processes, validation rules, Auto-Response Rules, Approval process, email alerts and templates, and field updates.
* Experienced in Salesforce CPQ product implementation to assist customers for better pricing and quoting analysis.
* Worked on Sales cloud objects exclusively in implementation of sales flow for customers
* Worked on various AppExchange products according to the needs of the organization.
* Integrated using REST based Web service callouts to other external systems.
* Worked on provisioning of community users, profiles, and set up the community using community builder.
* Experience in working with Salesforce CPQ & Billing on Quote to Cash business process.
* Worked with product Owners and stake holders in understanding the requirements and delivering the business requirements proficiently
* Given access to the users to internal Salesforce tools and developed out of the box functionalities.
* Proficient in writing SOQL and SOSL queries within custom Controllers and triggers.
* Extensively worked on LWC Components for implementation of end-to-end order process application.
* Used Force.com web service API for implementing WSDL in the application for access to data from external systems and web sites.
* Created Apex Test Classes with assurance of maximum code coverage.
* Migrated Sales application from classic to Lightning using Aura/Lightning components.
* Responsible for writing Apex, Visual force code using VS Code containing business functions.
* Worked in developing various lightning components, events and lightning applications.
* Maintained data cleanliness and accuracy by adding custom validation rules, custom formulas, reports and dashboards
* Involved in all the phases and pre-production/post-production support activities.
* Maintained data cleanliness and accuracy by adding custom validation rules, custom formulas, reports and dashboards
* Worked extensively with the QA team for designing Test Plan and Test Cases for the User Acceptance testing (UAT).

***Environment:*** SalesForce.com CRM Application Platform, Apex Language, Visual Force, Custom Objects, Tabs, Page Layouts, Workflows, Approval Processes, Eclipse, Sandbox environment, SOQL.

**Client: ViaSat, Carlsbad, CA Jan 2018 – June 2020**

**Role: Salesforce Developer**

**Company Description:**

ViaSat is the global communications company that believes everyone and everything in the world can be connected. For more than 30 years, ViaSat has helped shape how consumers, businesses, governments and militaries around the world communicate.

**Responsibilities:**

* Worked on various SFDC standard objects like Accounts, Contacts, Leads, Reports and Dashboards.
* Used Force.com web service API for implementing WSDL in the application for access to data from external systems and web sites.
* Worked on various AppExchange products according to the needs of the organization.
* Integrated using REST based Web service callouts to other external systems.
* Experienced in SSO and Integrations.
* Worked on provisioning of community users, profiles, and set up the community using community builder.
* Designed and Implemented Customer support page with the Live Agent and Omni channel support for the Agent and customers through Einstein chat bot.
* Good hands on experience in implementing AI Chatbot and Email to case web form by providing customer service executives easy access to customer information.
* Migrated custom classic buttons to lightning buttons to display the lightning pages using lightning/aura components.
* Developed Sales Application using Lightning Web Components.
* Proficient in writing SOQL and SOSL queries within custom Controllers and triggers.
* Created Apex Test Classes with assurance of maximum code coverage.
* Extensively worked on LWC Components for implementation of end to end order process application.
* Migrated Sales application from classic to Lightning using Aura/Lightning components.
* Developed code for generating the XML requests required for calling the web services.
* Worked in developing various lightning components, events and lightning applications.
* Used Bootstrap and AngularJS, React.js and Node.js in effective web design.
* Creating Email templates, custom reports, dashboards and analytic snapshots.
* Involved in data migration from Excel to Sales force using Apex Data Loader.
* Experience with custom application development in Force.com, utilizing Visualforce pages and Lightning Components/Framework.
* Used Bootstrap and AngularJS, React.js and Node.js in effective web design.
* Maintained data cleanliness and accuracy by adding custom validation rules, custom formulas, reports and dashboards
* Used Vs code and Eclipse for writing code and migration to other environments.
* Migrated developed code/metadata components to GIT hub and reviewed by tech lead.
* Involved in all the phases and pre-production/post-production support activities.
* Provided ongoing salesforce.com maintenance and administration services including periodic data cleansing, custom objects, workflow.
* Executed various levels of Unit, Integration, Regression and User Acceptance (UAT) using test cases to prove that system conform to specifications of business and quality requirements.

***Environment:*** SalesForce.com CRM Application Platform, Apex Language, Visual Force, Custom Objects, Tabs, Page Layouts, Workflows, Approval Processes, Eclipse, Sandbox environment, SOQL.

**Client: United Health Group (Optum), Eden Prairie, MN Aug2016 - Dec2017**

**Role: SFDC Developer**

UnitedHealth Group is an American managed health care company based in Minnetonka, Minnesota. It is 6th in the United States on the Fortune 500.  United Health Group offers products and services through two operating businesses, United Health care and Optum, both are subsidiaries of the United Health.  
**Responsibilities:**

* Responsible for writing Apex, Visual force code containing business functions.
* Developed Custom objects, customizing tabs, Apex Triggers, Test classes for unit testing and code coverage.
* Experience in Data Loader for Data Management in Force.com platform
* Experience with custom application development in Force.com, utilizing Visualforce and Lightning Components/Framework
* Used SOQL&SOSL with consideration to Governor Limits for data manipulation needs of the application using platform database objects.
* Worked in developing various lightning components, events and lightning applications.
* Integrated using REST based Web service callouts to other external systems.
* Worked on provisioning of community users, profiles, and set up the community using community builder.
* Good with Configure Price Quote (APTTUS-CPQ) Product and Pricing, also understand configuration settings as they relate to business requirements, also good with standard Quote/Proposal creation process.
* Developed code for generating the XML requests required for calling the web services.
* Involved in design and development of different views and page layouts for different profiles.
* Developed complex workflows and approval processes for automating business logic
* Created Lightning Component Tabs and Visualforce Tabs using Lightning Components.
* Created email templates and inbound emails using Visual force for the clients and customers.
* Exclusively developed Communities and portals for the usage of the end users. Given access to the users to internal Salesforce Tools. Developed out of the box functionalities
* Developed Apex Test Classes with assurance of maximum code coverage.
* Worked on Jenkins and change sets for continuous deployments to higher environments
* Used SVN for code repository and JBOSS eclipse editor to modify and commit the changes
* Proficiency in SFDC Administrative tasks like creating Profiles, Roles, Users, Page Layouts, Email Services, Formulae Fields, Approvals, Workflows, Reports, Dashboards, Tasks and Events
* Implemented pick lists, dependent pick lists, lookups, master detail relationships, validations.
* Involved in all the phases and pre-production/post-production support activities.
* Used Force.com web service API for implementing WSDL in the application for access to data from external systems and web sites.
* Executed various levels of Unit, Integration, Regression and User Acceptance (UAT) using test cases to prove that system conform to specifications of business and quality requirements.

**Environment**: Saleforce.com platform, Sales cloud, Apex Language, Visual Force (Pages, Component & Controllers), Pages, Data Loader, Communities, HTML, Java Script, Workflow & Approvals, Reports, Custom Objects, Email Services, Sandbox data loading, Eclipse IDE Plug-in, Windows XP.

**Client: Perficient, Inc. St Louis, MO Nov 2014 – July 2016**

**Role: Salesforce Consultant**

Perficient, Inc. is a "Digital Transformation" consulting firm serving Global 2000 and enterprise customers throughout North America using digital experience, business optimization and industry [solutions](https://en.wikipedia.org/wiki/Solution). The firm primarily performs project-based work, a large portion of which involves [business intelligence](https://en.wikipedia.org/wiki/Business_intelligence) and [portal collaboration](https://en.wikipedia.org/wiki/Enterprise_portal)

**Responsibilities:**

* Created user Roles and Profiles, security controls and shared settings.
* Developed Custom Objects, Custom reports and configured Analytical Snapshots to dump the data into on a regular basis for sales performance and lead generation statics.
* Worked on various Salesforce standard objects like Accounts, Contacts, Leads, Reports and Dashboards.
* Worked on industry standard messaging and communication protocols
* Implemented field level security, profiles and system audit trail setup.
* Used eclipse Force.com toolkit for creating Apex Classes and Apex Triggers to develop custom logic and objects.
* Experience in web technologies like HTML, CSS, JavaScript, WSDL, SOAP, REST and BULK API
* Used Email to Case, Web to Case features and created a community where the customers can create, update and manage their cases
* Designed and developed SFA based Application on Force.com Platform in Salesforce.com environment with Apex programming language at backend and Visual-Force pages as user interface.
* Developed complex workflows and approval processes for automating business logic
* Worked with Integration and web services. Integrated Sales force with legacy systems using Apex Web services and outbound messaging.
* Integrated the web services by generating the necessary stubs from the WSDL files for extracting the data from the homegrown applications by using the homegrown web services
* Created email templates and inbound emails using Visual force for the clients and customers.
* Developed Apex Test Classes with assurance of maximum code coverage.
* Created custom components to be used in visual force pages and visual force email templates
* Customized page layouts for Opportunity, Contacts, and Accounts depending upon user roles, and groups of sales cloud objects.
* Maintained data cleanliness and accuracy by adding custom validation rules, custom formulas, reports and dashboards
* Worked extensively with the QA team for designing Test Plan and Test Cases for the User Acceptance testing (UAT).
* Provided ongoing salesforce.com maintenance and administration services including periodic data cleansing, custom objects, workflow.

**Client: Dr. Reddy’s Laboratories, Hyderabad, India Aug 2012 – Oct 2013**

**Role: Programmer Analyst**

The aim of project is to develop a web application based on Java where we have developed a system to extract patient’s clinical record information. This information may consist of medication given at Home, between Arrival and Admission, during stay, during discharge or none of the mentioned locations. Such information is presented in unstructured clinical notes.

**Responsibilities:**

* Analyzed the requirements based on business data and user requirements.
* Worked on developing a web application based on Java.
* Worked on different design patterns.
* Responsible for requirement gathering along with business analyst.
* Responsible for creating and updating applications related understanding documents
* Actively involved in writing Test scripts and doing System testing for JRE and IE8 browser compatibility for my applications.
* Actively participated in weekly and monthly status& business user meetings.
* Involved in conducting meetings with Pfizer business users for understanding gaps in the CTO applications.
* Involved in the Development and Deployment of Stateless Session beans.
* Generated deployment descriptors for EJBs using XML.
* Developed GUI related changes using JSP, HTML and client validations using Java script.
* Used JDBC to communicate with database.
* Involved in writing Managed Beans/Controller logic for assigned modules.
* Responsible for developing the functionalities as per use case documents.
* Responsible for writing navigation-rules and configuring managed beans in Faces-config.xml file.
* Implemented Java documentation for complete application
* Deployed the application on Tomcat server at client locations.
* Design testing and worked on refactoring the code

**Environment**: Java 1.4, JSP, HTML, Java Script, Struts, springs, Apache Tomcat, Eclipse, MySQL